Fundraising Basics A Complete Guide Third Edition

Fundraising Basics A Complete Guide

Ralph Brody

Fundraising Basics A Complete Guide:

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Providing readers with an overview of the theory and practice of fundraising for nonprofit organizations this guide approaches fundraising from a marketing position yet incorporates concepts from the law economics accounting history sociology psychology theology and ethics **Planned Giving Essentials** Richard D. Barrett, Molly E. Ware, 2002 This book is the premier resource that will provide all you need for successful development of your planned giving programs

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