

ACTION

Buy

Tencent Holdings (0700.HK)

Return Potential: 9%

Equity Research

The rise of Weixin: China's social networking leader; Buy

Source of opportunity

Weixin is fundamentally altering users' communication experience on smart devices. Since its launch in Jan 2011, Weixin has established itself as China's leading mobile communication and private social networking app, providing rich media features from simple messaging to multi-user hold-to-talk to 300mn registered users. While we do not expect Tencent to meaningfully monetize Weixin in 2013E, we believe the product has become a significant component of Tencent's investment thesis, and hence incorporate its financial projection into our estimates, referencing global internet trends. Our estimates imply a HK\$30/share valuation for Weixin.

Catalyst

We reiterate our Buy rating and expect monetization to potentially be realized in three areas: **(a) Advertising.** Weixin's social network model leads to a virtuous cycle of reinforcing engagement that creates traffic inventory. **(b) Mobile gaming** has proven its revenue potential globally. We model Weixin's offerings after NHN's LINE, and expect Weixin to generate in-app revenues from micro-transactions of virtual items. **(c) While mobile commerce** remains at an early stage, we see optionality value considering the power of QR code enabling online-to-offline (O2O) services.

Valuation

We raise our 12-m target price to HK\$305 from HK\$280, based on 1.0X PEG (22X 2014E EPS off 22% 2014E-17E CAGR; previously based on 2013E-16E CAGR). We lower our 2013E/14E EPS by 4%/6% to incorporate near-term investment needed to secure Tencent's dominance in China's social networking space.

Key risks

Weaker-than-expected desktop gaming, near-term margin weakness from e-commerce investments, regulatory risks with Weixin.

INVESTMENT LIST MEMBERSHIP

Asia Pacific Buy List
GS SUSTAIN Focus List

Coverage View: Neutral

Privacy: Mubayi
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Investment Profile



Key data

Price (USD)	Current
12-month target price (USD)	280.00
Market cap (USD m) / US\$ mkt	500,000.00 / 17,130.3
Foreign ownership (%)	—

	2011E	2012E	2013E	2014E
EPS (USD) New	9.52	8.03	10.20	16.14
EPS increase (%)	0.0	11.8	1240	150.0
EPS growth (%)	26.7	20.7	27.7	25.0
EPS (USD) Global New	5.49	6.70	8.42	10.50
P/E (x)	26.7	21.8	24.7	19.9
P/B (x)	10.3	10.0	7.3	5.8
EV/EBITDA (x)	17.4	16.1	15.4	11.2
Dividend yield (%)	0.0	0.0	0.0	0.7
ROIC (%)	26.8	26.2	26.7	30.4
CFOIC (%)	176.8	138.0	130.7	164.2

Price performance chart



Share price performance (%)

	3 month	6 month	12 month
Tencent	11.2	15.0	40.2
S&P 500 Index	6.2	14.0	26.2

Source: Goldman Sachs Research. Data as of 2/28/2013. Not for distribution outside the U.S.

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ML Morrison



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SEC Docket United States. Securities and Exchange Commission, 1974 **What Happened to Goldman Sachs** Steven Mandis, 2013-10-01 This is the story of the slow evolution of Goldman Sachs addressing why and how the firm changed from an ethical standard to a legal one as it grew to be a leading global corporation In What Happened to Goldman Sachs Steven G Mandis uncovers the forces behind what he calls Goldman s organizational drift Drawing from his firsthand experience sociological research analysis of SEC congressional and other filings and a wide array of interviews with former clients detractors and current and former partners Mandis uncovers the pressures that forced Goldman to slowly drift away from the very principles on which its reputation was built Mandis evaluates what made Goldman Sachs so successful in the first place how it responded to pressures to grow why it moved away from the values and partnership culture that sustained it for so many years what forces accelerated this drift and why insiders can t or won t recognize this crucial change Combining insightful analysis with engaging storytelling Mandis has written an insider s history that offers invaluable perspectives to business leaders interested in understanding and managing organizational drift in their own firms **The Credit Investor's Handbook** Michael Gatto, 2024-01-04 Prepare for or enhance a career investing in the credit markets with this authoritative guide The leveraged credit market is currently valued at over 4 trillion and is one of the fastest growing asset classes fueling demand for well trained credit analysts The Credit Investor s Handbook Leveraged Loans High Yield Bonds and Distressed Debt is the definitive guide for young investment professionals embarking on a career investing in the leveraged credit markets whether public private performing or distressed Experienced professionals will also immensely benefit from this guide as they refine their investment skills Michael Gatto has twenty five years of investing experience in the debt markets at Silver Point Capital a 20 billion credit focused fund and Goldman Sachs Special Situations Group Furthermore he is an adjunct professor at Columbia Business School and Fordham University s Gabelli School of Business Michael brings these experiences together in this comprehensive manual teaching the skills to succeed in the dynamic and complex credit markets Michael brings highly complex case studies to life using decades of his first hand war stories and combines them with reflections from leading industry professionals often infused with humor to make the book accessible readable and fun Michael s seven step credit analysis process will prepare you for a career in credit investing at the top buy side and sell side firms on Wall Street by teaching you the technical skills needed to invest in the debt markets Whether you are analyzing a loan origination in the private debt market a new issue of a broadly syndicated loan BSL a high yield bond HY or a secondary trade the comprehensive knowledge gained from this book will equip you to make well founded investment recommendations Additionally an entire section devoted to distressed debt investing incorporates a practitioner s perspective on the nuances of bankruptcy and restructurings to develop strategies to profit from opportunities in this opaque market In clear straightforward terms accessible to the layperson Michael explains strategies pursued by distressed companies such as J

Crew and Serta that have led to creditor on creditor violence giving you an insider's perspective on some of the least understood transactions in the distressed arena You will Gain In Depth Knowledge Understand the complexities of credit markets from trading dynamics to historical credit cycles allowing you to identify debt investment opportunities and avoid pitfalls Master the Analytical Framework Learn Michael's seven step process for analyzing credit investments including qualitative industry and business analysis financial statement analysis forecasting corporate valuation relative value analysis and debt structuring Learn How to Write an Investment Recommendation Review real life credit memos to understand how analysts translate this framework into recommendations that drive investment decisions at the top credit funds Discover Key Concepts and Terminology leveraged buyout financings LBOs trading levels price yields and spreads shorting and credit default swaps Navigate Distressed Debt Explore the strategies and nuances of distressed debt investing including bankruptcy subordination creditor on creditor violence and high profile case studies from the past three decades of Chapter 11 restructurings This book caters to finance majors pursuing investing careers credit analysts seeking to enhance their skills and seasoned professionals aiming to expand their expertise Professors researchers lawyers and advisors servicing the credit industry will also find immense value in this comprehensive guide

The WEALTHTECH Book Susanne Chishti, Thomas Puschmann, 2018-04-19 Get a handle on disruption innovation and opportunity in investment technology The digital evolution is enabling the creation of sophisticated software solutions that make money management more accessible affordable and eponymous Full automation is attractive to investors at an early stage of wealth accumulation but hybrid models are of interest to investors who control larger amounts of wealth particularly those who have enough wealth to be able to efficiently diversify their holdings Investors can now outperform their benchmarks more easily using the latest tech tools The WEALTHTECH Book is the only comprehensive guide of its kind to the disruption innovation and opportunity in technology in the investment management sector It is an invaluable source of information for entrepreneurs innovators investors insurers analysts and consultants working in or interested in investing in this space Explains how the wealth management sector is being affected by competition from low cost robo advisors Explores technology and start up company disruption and how to delight customers while managing their assets Explains how to achieve better returns using the latest fintech innovation Includes inspirational success stories and new business models Details overall market dynamics The WealthTech Book is essential reading for investment and fund managers asset allocators family offices hedge venture capital and private equity funds and entrepreneurs and start ups

The Hedge Fund Book Richard C. Wilson, 2011-04-12 An accessible guide to effectively operating in the hedge fund arena Hedge funds are now in the news more than a thousand times a day and yet it is hard to find clear factual information about how they operate raise capital and invest The Hedge Fund Book provides real world case studies of various hedge fund managers providing a solid foundation in specialized hedge fund knowledge for both financial professionals and those aspiring to enter this field It provides an analysis of funds within different phases of their

life cycles and investment processes and examines each cycle in ways that would be informational for marketers as well as investors bankers and financial professionals who would like to learn more about day to day hedge fund operations Addresses everything you need to know about this popular segment of the financial industry within a case study format Each chapter contains several types of investment and situational analyses insights and best practices along with a review and test your knowledge section Written by a successful hedge fund consultant and head of one of the largest hedge fund networking groups in the industry with more than 30 000 members This book is required reading for participants within the hedge fund industry s leading designation program the CHP Designation If you re looking to gain a better understanding of hedge funds look no further than The Hedge Fund Book *International Book Publishing: An Encyclopedia* Philip G. Altbach, Edith S. Hoshino, 2015-05-08 First Published in 1996 This encyclopedia is unique in several ways As the first international reference source on publishing it is a pioneering venture Our aim is to provide comprehensive discussion and analysis of key subjects relating to books and publishing worldwide The sixty four essays included here feature not only factual and statistical information about the topic but also analysis and evaluation of those facts and figures The chapters are significantly more comprehensive than those typically found in an encyclopedia *The Furniture Journal*, 1906 [The Material Child](#) David Buckingham, 2013-04-26 Children today are growing up in an increasingly commercialised world But should we see them as victims of manipulative marketing or as competent participants in consumer culture The Material Child provides a comprehensive critical overview of debates about children s changing engagement with the commercial market It moves from broad overviews of the theory and history of children s consumption to insightful case studies of key areas such as obesity sexualisation children s broadcasting and education In the process it challenges much of the received wisdom about the effects of advertising and marketing arguing for a more balanced account that locates children s consumption within a broader analysis of social relationships for example within the family and the peer group While refuting the popular view of children as incompetent and vulnerable consumers that is adopted by many campaigners it also rejects the easy celebration of consumption as an expression of children s power and autonomy Written by one of the leading international scholars in the field The Material Child will be of interest to students researchers and policy makers as well as parents teachers and others who work directly with children

Autonomous Financial Systems AI- Driven Hybrid Clouds and Intelligent Workflows ADITYA MEHRA, DR SANGEET VASHISHTHA, 2025-01-22 **EBOOK: Contemporary Management - MEE, 2e** JONES, 2017-08-02 The Second Middle East Edition blends theory with contemporary management practice Dr Marina Apaydin American University of Beirut joins the authoring team in this edition for significant enhancements to content and presentation of topics New chapter opening cases have been added to feature companies and management personalities from the Middle East Management Insights vignettes offer balanced representation of international as well as local small to medium sized companies and start ups to ensure applicability of theory in a variety of contexts Updated content and

improved topics coverage ensure closer alignment with introductory management courses Two new topics have been added on the history of management in the Arab world in Chapter 2 and Islamic ethics in Chapter 5 Improved content coverage includes a new Chapter 3 focusing on the Manager as a Person Improved and streamlined coverage of managerial processes relating to organizational culture in Chapter 4 Managing in the Global Environment includes revised terminology consistent with International Business courses Chapters 8 through 11 have gone through substantial revision to focus on control as part of managing the organizational structure and organizational learning as part of change and innovation Chapter 16 includes contemporary topics on communication including social media influencers and a guide to networking Dr Marina Apaydin is an Assistant Professor of Strategic Management at the Olayan School Business at the American University of Beirut Lebanon Dr Omar Belkohodja is an Associate Professor of Strategic Management and International Business at the School of Business Administration at the American University of Sharjah UAE

Walker's Manual of Western Corporations and Securities, 1971 Wall Street and the Financial Crisis United States. Congress. Senate. Committee on Homeland Security and Governmental Affairs. Permanent Subcommittee on Investigations, 2011 Generative AI for Trading and Asset Management Hamlet Jesse Medina Ruiz, Ernest P. Chan, 2025-04-30 Expert guide on using AI to supercharge traders productivity optimize portfolios and suggest new trading strategies Generative AI for Trading and Asset Management is an essential guide to understand how generative AI has emerged as a transformative force in the realm of asset management particularly in the context of trading due to its ability to analyze vast datasets identify intricate patterns and suggest complex trading strategies Practically this book explains how to utilize various types of AI unsupervised learning supervised learning reinforcement learning and large language models to suggest new trading strategies manage risks optimize trading strategies and portfolios and generally improve the productivity of algorithmic and discretionary traders alike These techniques converge into an algorithm to trade on the Federal Reserve chair's press conferences in real time Written by Hamlet Medina chief data scientist Criteo and Ernie Chan founder of QTS Capital Management and Predictnow ai this book explores topics including How large language models and other machine learning techniques can improve productivity of algorithmic and discretionary traders from ideation signal generations backtesting risk management to portfolio optimization The pros and cons of tree based models vs neural networks as they relate to financial applications How regularization techniques can enhance out of sample performance Comprehensive exploration of the main families of explicit and implicit generative models for modeling high dimensional data including their advantages and limitations in model representation and training sampling quality and speed and representation learning Techniques for combining and utilizing generative models to address data scarcity and enhance data augmentation for training ML models in financial applications like market simulations sentiment analysis risk management and more Application of generative AI models for processing fundamental data to develop trading signals Exploration of efficient methods for deploying large models into production highlighting

techniques and strategies to enhance inference efficiency such as model pruning quantization and knowledge distillation Using existing LLMs to translate Federal Reserve Chair s speeches to text and generate trading signals Generative AI for Trading and Asset Management earns a well deserved spot on the bookshelves of all asset managers seeking to harness the ever changing landscape of AI technologies to navigate financial markets *Career Development in Bioengineering and Biotechnology* Guruprasad Madhavan,Barbara Oakley,Luis Kun,2009-01-07 This indispensable guide provides a roadmap to the broad and varied career development opportunities in bioengineering biotechnology and related fields Eminent practitioners lay out career paths related to academia industry government and regulatory affairs healthcare law marketing entrepreneurship and more Lifetimes of experience and wisdom are shared including war stories strategies for success and discussions of the authors personal views and motivations De Gruyter Handbook of Media Technology and Innovation Richard A. Gershon,2025-01-27 The De Gruyter Handbook of Media Technology and Innovation brings together scholars from around the world to provide key insights on emerging technology trends and issues related to the fields of media management information technology product design planning and digital lifestyle This handbook is about the power of good ideas It s about those business enterprises government planners educators and entrepreneurs that have harnessed the power of good ideas to become real difference makers in the world we live in Keeping pace with fast paced technology change requires ongoing assessment and reassessment of the media management and technology fields to address important questions and emerging issues A major premise of this book is that given the complex and ever changing state of media technology we have a responsibility and obligation to engage in a broader interdisciplinary dialogue whose purpose is to understand the current and future state of media technology and innovation as well as to appreciate the social impact that such technologies have on business education and the general public Forecasting the future as any weatherperson or stock broker can tell you is a risky business But in this book we use the phrase the creative next step as a way to talk about the future and what we can expect in terms of the opportunities and challenges going forward **Frontier Capital Markets and Investment Banking** Temitope W. Oshikoya,Kehinde Durosinmi-Etti,2019-05-28 This book discusses the role of capital markets and investment banking in Nigeria the largest frontier market economy in the world by both population size and gross domestic product Offering a systematic framework combining conceptual principles with real practice the book enables the reader to gain useful insight into how capital markets and investment banking work in the real world of a frontier market The book provides a synopsis of the economic attractiveness financial systems intermediation and capital markets as well as the regulatory framework within a frontier market It explores capital raising through equity and underwriting and private equity paying particular attention to putting capital to work on mergers and acquisitions project and infrastructure finance and real estate finance Furthermore it analyses asset management pension industry and securities trading in a frontier market The authors use detailed case studies from Nigeria to illustrate the operations of investment banking in frontier

markets The cases tables and charts serve as useful illustrations of the topics under discussion With the authors combined experience of more than 50 years as economists finance and investment professionals and in executive leadership positions in the financial services industry this book will interest the academic community professionals in the financial industry retail and institutional investors interested in frontier markets development practitioners in international organizations and policy makers including securities and capital market regulators *Capital Market Instruments* Moorad Choudhry,2002 This software will enable the user to learn about capital market

Machine Learning and Modeling Techniques in Financial Data Science Chen, Haojun,2025-01-22 The integration of machine learning and modeling in finance is transforming how data is analyzed enabling more accurate predictions risk assessments and strategic planning These advanced techniques empower financial professionals to uncover hidden patterns automate complex processes and enhance decision making in volatile markets As industries increasingly rely on data driven insights the adoption of these tools contributes to greater efficiency reduced uncertainty and competitive advantage This technological shift not only drives innovation within financial sectors but also supports broader economic stability and growth by improving forecasting and mitigating risks *Machine Learning and Modeling Techniques in Financial Data Science* provides an updated review and highlights recent theoretical advances and breakthroughs in professional practices within financial data science exploring the strategic roles of machine learning and modeling techniques across various domains in finance It offers a comprehensive collection that brings together a wealth of knowledge and experience Covering topics such as algorithmic trading financial technology FinTech and natural language processing NLP this book is an excellent resource for business professionals leaders policymakers researchers academicians and more *The Little Book of Investing Like the Pros* Joshua Pearl,Joshua Rosenbaum,2020-04-07 As you have probably noticed there are quite a few investing books out there Many of them were written by some of the world s greatest investors So why should you read our book Stock investing is more prevalent than ever whether directly or indirectly through brokerage accounts exchange traded funds mutual funds or retirement plans Despite this the vast majority of individual investors have no training on how to pick stocks And until now there hasn t been a truly accessible easy to understand resource available to help them *The Little Book of Investing Like the Pros* was written to fill this void We believe the simplicity and accessibility of our stock picking framework is truly unique Using real world examples and actual Wall Street models used by the pros we teach you how to pick stocks in a highly accessible step by step manner Our goal is straightforward to impart the skills necessary for finding high quality stocks while protecting your portfolio with risk management best practices Our practical approach is designed to help demystify the investing process which can be intimidating This training will help set you apart from others who are largely flying blind Pilots require extensive training before receiving a license Doctors must graduate medical school followed by a multi year residency Even those providing professional investment advice require certification But anyone can buy a stock without any training

whatsoever While buying stocks on a hunch and a prayer may not endanger your life it can certainly put your finances at risk

Companion to Psychiatric Studies E-Book Eve C Johnstone, David Cunningham Owens, Stephen M Lawrie, Andrew M McIntosh, Michael D. Sharpe, 2010-07-26 2011 BMA Book Awards Highly Commended in Psychiatry A new edition of a classic textbook now published for the first time with colour Covering the entire subject area both basic sciences and clinical practice in an easily accessible manner the book is ideal for psychiatry trainees especially candidates for postgraduate psychiatry exams and qualified psychiatrists New edition of a classic text with a strongly evidenced based approach to both the basic sciences and clinical psychiatry Contains useful summary boxes to allow rapid access to complex information Comprehensive and authoritative resource written by contributors to ensure complete accuracy and currency of information Logical and accessible writing style gives ready access to key information Ideal for MRCPsych candidates and qualified psychiatrists Expanded section on psychology including social psychology to reflect the latest MRCPsych examination format Discussion of capacity and its relationship to new legislation Text updated in full to reflect the new Mental Health Acts Relevant chapters now include discussion of core competencies and the practical skills required for the MRCPsych examination Includes a section on the wider role of the psychiatrist including teaching and supervision lifelong learning and working as part of a multidisciplinary team including dealing with conflict discipline and complaints Includes new chapter on transcultural aspects of psychiatry Enhanced discussion of the use of the best current management options both pharmacological and psychotherapeutic the latter including CBT including its use in the treatment of psychosis and group couple and family therapy

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