

## Exam 1 Checklist

### Chapter 1 (14)

- Managerial accounting conceptual
- Financial accounting conceptual
- Differences between managerial and financial accounting
- Direct cost
  - Costs traceable to a single cost object.
  - Examples: material and labor cost for a product.
- Indirect cost
  - Costs that cannot be traced to a single cost object.
  - Example: maintenance expenditure benefiting two or more departments.
- Cost object
  - A cost object is any activity or item for which we desire a separate cost measurement.
- Product cost
  - Product cost includes:
    - Invoice cost of the product
    - Freight to bring product to our place of business – Freight In
    - Costs to get the product ready to sell, such adding packaging, or other modification to the product to get it ready to sell
    - Purchase returns and allowances and purchase discounts are deducted from the cost of product
- Period cost
  - Period costs are all the costs a company incurs that are not considered product costs.
  - They include selling and administrative expenses, but none of the costs associated with acquiring products or getting them ready to sell.
  - For Payless Shoe Source period cost would include costs of employees in marketing, advertising, sales, accounting, finance, and certain executives such as the company president.
- Selling cost
  - Selling cost includes the cost of locating customers, attracting them, convincing them to buy, and the cost of necessary paperwork to document and record sales.
  - Examples of selling cost include:
    - Salaries paid to members of the sales force,
    - Sales commissions, and
    - Advertising.
  - Two selling costs are less obvious:
    - The cost of delivering product to customers (also known as freight-out)
      - Because companies probably would not provide delivery unless it helped sell more product.
      - Don't confuse freight-out (period cost) with freight-in (product cost).

# Managerial Accounting Exam Study Guide

**SJ Ball**



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