

Marc J. Wolenik
Damian Sinay

Version
4.0

Microsoft® Dynamics CRM

UNLEASHED

SAMS

The bottom half of the cover features a vibrant, abstract background in shades of orange and yellow. It includes a stylized, dark-colored structure that resembles a ship's hull or a modern architectural element, set against a backdrop of geometric, crystalline shapes. The overall aesthetic is dynamic and high-tech.

Microsoft Dynamics Crm 4 0 Unleashed

Marc Wolenik



Microsoft Dynamics Crm 4 0 Unleashed:

Microsoft Dynamics CRM 4 Integration Unleashed Marc Wolenik, Rajya Vardhan Bhaiya, 2009-10-27 In Microsoft Dynamics CRM 4 Integration Unleashed two leading experts present proven techniques best practices and example code for going far beyond the out of the box capabilities of Dynamics CRM 4 Using these solutions and sample applications you will enhance all of your company's relationships with vendors distributors employees users affiliates and customers Authors Marc J Wolenik and Rajya Vardhan Bhaiya walk you step by step through integrating Dynamics CRM with SharePoint Office Communicator PerformancePoint BizTalk Silverlight VoIP phone systems and both Google and MSN mapping tools They also present a full analysis of the CRM Accelerators and advanced topics and three full chapters on integration using Scribe's state of the art adapters and templates You'll discover how to extend Dynamics CRM 4 with enterprise dashboards stronger deep dive data analysis and much more Wolenik and Bhaiya even demonstrate how to make custom Dynamics CRM applications available directly to your customers without compromising security Use Dynamics CRM 4 as an xRM platform for developing custom applications to enhance any type of business relationship Leverage new Azure cloud computing solutions for Microsoft Dynamics CRM Design infrastructure to efficiently run your customized Microsoft Dynamics CRM implementation Extend CRM internally with plug-ins source to source integration IFRAME based custom application integration and CRM JScript Extend CRM externally with CRM Accelerators public Web services direct SQL interaction and customer facing Web sites Implement KPIs and gain deeper business insight by integrating Dynamics CRM 4 with Microsoft Office PerformancePoint Create dashboards and other visual CRM tools with Microsoft Silverlight Develop custom CRM applications with Visual Studio Integrate CRM with Team Foundation Server Use Scribe templates and adapters to streamline data integration and migration On the web Download all examples and source code presented in this book from informit.com title 9780672330544 [Microsoft Dynamics CRM 4.0 Unleashed](#) Marc Wolenik, Damian Sinay, 2004-04-15 Microsoft Dynamics CRM 4 0 Unleashed presents start to finish guidance for planning customizing deploying integrating and managing Dynamics CRM in your unique business and technical environment Authored by two leading Microsoft Dynamics implementers this book systematically explains how the system works why it works that way and how you can leverage it to its fullest advantage The authors present clear examples proven best practices and pitfalls to avoid in using every significant Dynamics CRM capability The far reaching coverage ranges from Dynamics CRM's sales marketing and customer service features to its automated workflows from Outlook and Office integration to reporting and security The authors offer independent insight into Dynamics CRM's most powerful new features from its improved interface to its new mail merge and data migration tools This book is for every IT professional who intends to work with Dynamics CRM regardless of their experience with Dynamics or other CRM solutions The authors provide example rich realistic coverage of advanced Dynamics customization extensibility and integration information that is available nowhere else Detailed information on how to Set up

configure and maintain all facets of Dynamics CRM in any organization or industry Thoroughly understand both the on premise and hosted versions of Dynamics CRM Make the most of Dynamics new features including email the Outlook client Internet Facing Deployment IFD and relationships Manage sales leads opportunities accounts contacts marketing lists sales collateral campaigns quotes orders and invoices Improve customer service by integrating schedules cases contacts product service information and more Build powerful automated workflows that streamline key sales tasks and liberate salespeople for more effective selling Efficiently administer and secure any Dynamics CRM implementation Drive greater value by integrating Dynamics CRM with Microsoft Office productivity tools Customize and extend Dynamics CRM using Visual Studio NET and custom plug ins and add ons ON THE WEB Download all of this book s examples and source code at informit.com title 9780672329708

Microsoft Dynamics CRM 2013 Unleashed Marc Wolenik, 2014-04-25 Microsoft Dynamics CRM 2013 Unleashed presents start to finish guidance for planning customizing deploying integrating managing and securing both cloud and on premise based versions of Dynamics CRM Leading Dynamics implementer Marc Wolenik fully covers Microsoft Dynamics CRM 2013 Microsoft Dynamics CRM Online Fall 13 and many features first introduced in Microsoft s Polaris and Update Rollup 12 You ll find thorough coverage of Dynamics revamped Flow interface and advanced cross platform mobile client support Extensive new coverage also includes Business Process Flows Portable Business Logic reporting and forms improvements server side email synchronization MarketingPilot NetBreeze Yammer and much more Drawing on extensive insider knowledge Wolenik presents proven best practices and pitfalls to avoid in using every significant Dynamics CRM 2013 capability information available in no other book Marc J Wolenik is CEO of Webfortis a Microsoft Gold Customer Relationship Management Competency Partner that specializes in delivering Microsoft Dynamics CRM xRM solutions for companies of all sizes Learn from experience and dive deep into CRM technologies that cross almost every industry and vertical His books include Microsoft Dynamics CRM 2011 Unleashed Microsoft CRM 4 Unleashed and Microsoft CRM 4 Integration Unleashed Detailed information on how to Compare on premise and cloud versions of Dynamics CRM make your best choice and deploy painlessly Use the advanced configuration and customization options that offer you the most value Take full advantage of Dynamics CRM s new flow interface and productivity shortcuts Learn about new add on features for Dynamics including MarketingPilot NetBreeze and Yammer Personalize dashboards activities calendars data import export and more Manage leads opportunities accounts contacts marketing lists collateral campaigns quotes orders and invoices Integrate schedules cases contacts and product service information Build powerful automated workflows processes and complete solutions Deliver CRM applications to smartphones and tablets including iOS devices Provide watch lists automatic alerts and other sales help through InsideView Social Insights Extend Dynamics CRM with custom plug ins and add ons Integrate Dynamics CRM 2013 with SharePoint Azure SQL Server SRSS Visual Studio and NET Framework ON THE WEB Download all examples and source code presented in this book from informit.com title 9780672337031 as it

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Microsoft Dynamics Crm Online 4.0 Quick Reference Edward Kachinske,Timothy Kachinske,2010-04-01 THIS BOOK COVERS AN OLD SOFTWARE VERSION An essential guide for exploring end user features in Microsoft Dynamics CRM Online 4 0 Microsoft Dynamics CRM Online 4 0 Quick Reference includes step by step instructions tips tricks and expert advice from some of the country s top CRM consultants

Microsoft Dynamics CRM 2011 Reporting Damian Sinay,2013-01-01 The book is a focused and step by step tutorial on Microsoft Dynamics CRM Reporting capabilities It will enable Dynamics developers to create and manage reports know what tools to use how to use them and where to find the data based on how it s being entered into the system with Dynamics CRM This book is great for users and developers new to the Dynamics CRM Reports and SQL Server Reporting services and who are looking to get a good grounding in how to use the reporting capabilities of Dynamics CRM 2011 It s assumed that you will have some experience in HTML and JavaScript already to build the advanced reports but no previous programming experience is required to build and learn how to create some basic to intermediate reports which will be used during the exercises within this book

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