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# **FREAKONOMICS**

**A ROGUE ECONOMIST EXPLORES  
THE HIDDEN SIDE OF EVERYTHING**

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**WITH  
NEW MATERIAL,  
INCLUDING AN  
AUTHOR Q&A**

**STEVEN D.  
LEVITT & STEPHEN J.  
DUBNER**

# Freakonomics Chapter Summary

**S Marginson**



## **Freakonomics Chapter Summary:**

SUMMARY - Freakonomics: A Rogue Economist Explores The Hidden Side Of Everything By Steven D. Levitt And Stephen J. Dubner Shortcut Edition,2021-05-30 Our summary is short simple and pragmatic It allows you to have the essential ideas of a big book in less than 30 minutes By reading this summary you will discover through concrete examples an innovative way of looking at the world Why do dealers live with their parents How can information be used to dismantle a terrorist group By answering these unusual questions the authors of Freakonomics bring to the forefront the little known workings of the economy You will also discover that Incentives are at the root of many human behaviors Popular wisdom is often mistaken Behind great consequences are sometimes hidden distant causes Information is exploited by experts for their own profit Determining what needs to be measured to conduct a study is fundamental The authors of Freakonomics Steven Levitt and Stephen Dubner are Harvard economist and New York Times Magazine writer respectively They are the inventors of the eponymous science of exploring societal issues using the tools of economics You will learn how the tools of economics can be exploited to answer unusual and interesting questions Buy now the summary of this book for the modest price of a cup of coffee Summary of Freakonomics by Steven D. Levitt and Stephen J. Dubner QuickRead,Alyssa Burnette, The study of economics can be wilder than you think Have you ever wondered why we make the money mistakes that we do With such a wealth of financial advice available it seems stunning that we could make such bad investments or foolhardy purchases Freakonomics uses the principles of economic analysis to unpack this concept for us and explain why we make the choices we do And through Levitt and Dubner s critical study you ll learn the surprising truth about how we can apply economics to every facet of our lives from dating to big purchases Do you want more free book summaries like this Download our app for free at <https://www.quickread.com> App and get access to hundreds of free book and audiobook summaries **DISCLAIMER** This book summary is meant as a preview and not a replacement for the original work If you like this summary please consider purchasing the original book to get the full experience as the original author intended it to be If you are the original author of any book on QuickRead and want us to remove it please contact us at [hello@quickread.com](mailto:hello@quickread.com) SUMMARY - Think Like A Freak: The Authors Of Freakonomics Offer To Retrain Your Brain By Steven D. Levitt And Stephen J. Dubner Shortcut Edition,2021-05-30 Our summary is short simple and pragmatic It allows you to have the essential ideas of a big book in less than 30 minutes By reading this summary you will discover the keys to a new approach to problem solving proposed by the authors of Freakonomics You will also discover that our origins shape our behavior more than it seems thinking like a child can sometimes help to solve a problem it is necessary to know and know how to manipulate incentives to achieve one s ends it is possible to let the problem solve itself without effort sometimes it takes giving up to find success Following the books Freakonomics and Superfreakonomics by the same authors the latter have received a large number of questions from readers eager to find answers to their problems or to the problems of society whether it is the issue of crime or abortion for example

Steven Levitt and Stephen Dubner did not contrary to appearances have a tool that could simply solve all the problems of the world. Instead they used a particular approach to analyze problems in a different way and eventually begin to respond to them. This would be called freak thinking. Buy now the summary of this book for the modest price of a cup of coffee.

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**From Economics Imperialism to Freakonomics , Book Review: Freakonomics by Steven D. Levitt and Stephen J. Dubner** 50Minutes, 2019-04-04. It can be hard for busy professionals to find the time to read the latest books. Stay up to date in a fraction of the time with this concise guide. *Freakonomics: A Rogue Economist Explores the Hidden Side of Everything* is an engaging, thought-provoking look at the behaviour and phenomena we see around us every day. Its authors seek to apply the analytical tools of economics to a host of curiosities to answer questions as diverse as whether your estate agent might be lying to you and when it is in schoolteachers' best interests to cheat. Their explanations often run counter to conventional wisdom and the explanations provided by academics and politicians who all too often fail to distinguish between correlation and causation and miss the deeper hidden causes behind events. *Freakonomics* is a worldwide publishing phenomenon with translations into some 35 languages and over four million copies sold worldwide to date. This book review and analysis is perfect for students of economics. Anyone with an interest in microeconomics and economic theory. Anyone who wants to understand the hidden factors that shape our lives and decisions. About 50MINUTES.COM BOOK REVIEW. The Book Review series from the 50Minutes collection is aimed at anyone who is looking to learn from experts in their field without spending hours reading endless pages of information. Our reviews present a concise summary of the main points of each book as well as providing context, different perspectives, and concrete examples to illustrate the key concepts. *The Snowball System* Mo Bunnell, 2018-09-11. Mo Bunnell's comprehensive system will help you win more clients, build stronger relationships, and bring in more business. If you're good at doing something and you need to connect with paying clients in order to keep doing it, this book is for you. There are more of us out there than you might think from professionals like lawyers and consultants to big company account managers and freelancers of all stripes. And this book will teach you how to sell yourself without selling your soul. In *The Snowball System*, Mo Bunnell offers powerful and proven tools for business development. Whether you are gregarious or introverted, whether you are a part of a small startup or a massive multinational.

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The Social Security Crisis of 2037 James LePage Ph.D. CPA,2015-12-12 The hope for this book is that it will help the millions of Americans counting on the Social Security System for financial support now and in the future understand why benefits paid by the System could either end or be significantly reduced after 2037 Trustees of the System say a 25 percent cut in benefits or an increase in taxes will be required by 2037 in order for the System to continue to operate For the millions of Americans who currently depend on Social Security and the millions of young Americans who will depend on the System after 2037 a 25 percent cut in benefits could force millions into poverty This book presents scientific evidence that the main cause of this crisis is the loss of millions of potential contributors to the System critical for the Systems ability to pay benefits because of a significant shift in the attitude toward and treatment of unborn children over the past 40 years The book also explains how the root cause of the problem perhaps is a misunderstanding of how morality actually works when it comes to dealing with issues of life Regardless of how one feels about the life of the unborn the fact is the loss of generations of potential contributors to the Social Security System is destroying the System millions of Americans depend on and will depend on to finance the basic needs of life After 2037 a 1 000 monthly benefit will drop to 750 or a worker who now pays 300 per month to Social Security will pay 500 per month As there are limits to benefit cuts and tax increases if the illogical moral thinking and the destruction of human lives continue at current rates the System eventually will be destroyed altogether and illogical moral thinking most likely would be the reason why

**Summary of of Steven D. Levitt & Stephen J. Dubner's Freakonomics** Sumoreads,2017-08-09 PLEASE NOTE This is a summary analysis and review of the book and not the original book Economist Steven D Levitt and journalist Stephen J Dubner have written one of the most popular books of the last decade Freakonomics In their off beat look at the numbers behind counter intuitive behavior they dissect everything from lowering crime rates to how baby names affect success This SUMOREADS Summary Analysis offers supplementary material to Freakonomics to help you distill the key takeaways review the book's content and further understand the writing style and overall themes from an editorial perspective Whether you d like to deepen your understanding refresh your memory or simply decide whether or not this book is for you SUMOREADS Summary Analysis is here to help Absorb everything you need to know in under 20 minutes What does this SUMOREADS Summary Analysis Include An Executive Summary of the original book Editorial Review Brief chapter summaries Key takeaways analysis from each section A short bio of the the author Original Book Summary Overview Do parents matter Can society take steps to reduce crime Does everyone cheat when no one is looking Freakonomics supplies answers to these questions and more Using some basic principles of economics rogue economist Steven Levitt takes a microscope to society's puzzles With the help of journalist Stephen J Dubner Freakonomics is a smart compelling and downright funny look at society around us BEFORE

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**Intelligence Analysis** Robert M. Clark, 2012-09-25 Robert M Clark explains that a collaborative target centric approach allows for more effective analysis while better meeting customer needs *The Complete Idiot's Guide to Getting Published* Sheree Bykofsky, Jennifer Basye Sander, 2006 Times have changed for first time authors Publishers have consolidated Editors are fewer Literary agents are more selective The result is that it's tougher than ever to get published That's why new authors need *The Complete Idiot's Guide to Getting Published* Fourth Edition For years new authors have depended on the wise inside advice and tricks from Sheree Bykofsky successful New York literary agent and author and Jennifer Basye Sander best selling non fiction author and literary consultant And now their book is even more packed with the latest information about the business of publishing and the practical advice any writer will need to achieve the all important goal of getting published

**Core Data Analysis: Summarization, Correlation, and Visualization** Boris Mirkin, 2019-04-15 This text examines the goals of data analysis with respect to enhancing knowledge and identifies data summarization and correlation analysis as the core issues Data summarization both quantitative and categorical is treated within the encoder decoder paradigm bringing forward a number of mathematically supported insights into the methods and relations between them Two Chapters describe methods for categorical summarization partitioning divisive clustering and separate cluster finding and another explain the methods for quantitative summarization Principal Component Analysis and PageRank Features An in depth presentation of K means partitioning including a corresponding Pythagorean decomposition of the data scatter Advice regarding such issues as clustering of categorical and mixed scale data similarity and network data interpretation aids anomalous clusters the number of clusters etc Thorough attention to data driven modelling including a number of mathematically stated relations between statistical and geometrical concepts including those between goodness of fit criteria for decision trees and data standardization similarity and consensus clustering modularity clustering and uniform partitioning New edition highlights Inclusion of ranking issues such as Google PageRank linear stratification and tied rankings median consensus clustering semi average clustering one cluster clustering Restructured to make the logics more straightforward and sections self contained Core Data Analysis Summarization Correlation and Visualization is aimed at those who are eager to participate in developing the field as well as appealing to novices and practitioners *The Complete Idiot's Guide to Getting Published, 5E* Jennifer Basye Sander, Sheree Bykofsky, 2011-11-01 Includes tips about everything from agents to electronic publishing **Think Like a Freak: a 30-Minute Summary of Steven D. Levitt and Steven J. Dubner's Book** InstaRead Summaries Staff, 2014-06-13 PLEASE NOTE This is a summary of the book and NOT the original book Think Like a Freak A 30 minute Summary of Steven D Levitt and Steven J Dubner's book Inside this Instaread Summary Overview of the entire book

Introduction to the Important people in the book Summary and analysis of all the chapters in the book Key Takeaways of the book A Reader's Perspective Preview of this summary Chapter 1 After writing *Freakonomics* and *Superfreakonomics* Steven Levitt and Stephen Dubner were asked many questions about how to deal with a wide variety of problems Since problem solving is difficult and time consuming they decided to write a book to teach thinking skills instead of trying to offer solutions to specific problems The first important idea to keep in mind is that selfish incentives are not as effective as communal incentives when considering how to solve a problem Most people tend to put their own interests before the interests of others This is human nature and often makes it difficult to get several people to move in the same direction towards a specific goal There is no right or wrong way to think about solving a problem In the modern world people must become more productive creative and rational in their thinking The first two books written by Levitt and Dubner were based on a few basic ideas First incentives are the foundation of modern life and figuring them out is the key to understanding and solving any problem Next conventional wisdom often turns out to be incorrect and blindly following it can lead to disastrous outcomes Finally correlation does not equal causality In other words just because two things are identified together does not mean that one causes the other This book builds on these three basic principles but is more prescriptive than the previous two titles The book is inspired by an economic approach relying on data rather than an ideology to understand how the world works how resources are allocated and the obstacles that can get in the way of getting resources to those who need them The good news is that thinking like a freak is so easy that anyone can do it The question is why so few people actually do it

Negotiating Your Investments Steven G. Blum, 2014-04-09 Get smart about personal finance with the art and science of negotiation *Negotiating Your Investments* is an in depth guide to applying the principles of negotiation to your personal finances With expert insight into the before during and after of a successful negotiation you'll learn how to prepare for and conduct important financial discussions with an eye toward getting the best possible outcome The book contains practical actionable guidance toward pursuing what you really want and tools that can greatly improve your chances of getting it Clear concrete advice describes how to influence the other side avoid being taken advantage of and direct the conversation to your advantage As a rule investors fail to negotiate over financial matters to their great detriment Improving returns or reducing fees by a mere 1 percent per year can make a remarkable difference in your bottom line For example a million dollar investment that returns 7.5 percent rather than 6.5 percent over 30 years will put an extra 2.1 million dollars in your pocket On the other hand that much money could easily go straight into someone else's purse With that much money at stake good negotiating practices become extremely valuable *Negotiating Your Investments* provides the skills and tools you need to hold your own at the negotiating table while offering advice you can put to work immediately Topics include The elements of negotiation identifying goals interests commitments alternatives and power Preparation information exchange bargaining and closing and commitment the four phases of negotiation Asymmetric information conflicts of interest professionalism and

whom to trust Investment vehicles and the economic science that lies behind wise investing Hard economic truths involving past results rational market pricing diversification interest rates and the effect of costs on investment returns While the focus is on personal finance the book also includes techniques analysis and examples drawn from award winning negotiation courses It explores the basic theoretical models of bargaining in depth With *Negotiating Your Investments* you ll gain the skills and confidence you need to be smarter and get better outcomes in both your financial affairs and the many other negotiations you conduct every day

**Speed Read Anything** Peter Hollins,2021-04-13 A few simple changes to tripling your current reading speed Imagine how much time you could save We all material we need to read Enjoyable or not we still need to get through it What if you could get through it faster and have even better retention than before Scientifically proven methods of optimally absorbing information *Speed Read Anything* is your essential guide to the topic You will learn tips and tricks that will transform your entire attitude towards reading What you thought you knew about speed reading will be turned upside down and everyone will ask you for your secrets All you need to do is point them to this book Break you slow reading habits and develop your visual concentration Peter Hollins has studied psychology and peak human performance for over a dozen years and is a bestselling author He has worked with a multitude of individuals to unlock their potential and path towards success His writing draws on his academic coaching and research experience How to skim and scan anything with speed and understanding Learn the myths of speed reading that everyone believes How to preview a text in the most efficient manner Strategically training your eyes to ignore How to stop reading aloud in your head How to read by concepts rather than individual words Accelerate your reading memory and comprehension Reading faster is the gateway to more learning opportunities The more opportunities you have the better your life will be Empower yourself and set yourself up for success Reading is the key

**Environmental Policy** Michael E. Kraft,Barry G. Rabe,Norman J. Vig,2023-10-20 As environmental issues continue to become more prevalent in society and surrounding policy challenges become more complex *Environmental Policy* once again brings together top scholars to evaluate the changes and continuities in American environmental policy since the late 1960s and their implications for current policy Students will learn to decipher the underlying trends institutional constraints and policy dilemmas that shape today s environmental politics as they evaluate approaches to future challenges

*The How To of Qualitative Research* Janice D. Aurini,Melanie Heath,Stephanie Howells,2016-05-21 With clear instructions for developing a research design and complementary research tools this book is not about describing or theorizing qualitative methods but how researchers actually create and execute these methods Helping students conquer the practical issues many novice researchers face the book provides them with the tools they need to answer critical questions such as what are some ways to sample potential participants how do I construct an interview schedule should I be thinking of a single case study or a comparative study what and how should I record in the field what other sources of data should I consider

**Strings Attached** Ruth W. Grant,2011-11-07 The legitimate and illegitimate use



of incentives in society today Incentives can be found everywhere in schools businesses factories and government influencing people s choices about almost everything from financial decisions and tobacco use to exercise and child rearing So long as people have a choice incentives seem innocuous But Strings Attached demonstrates that when incentives are viewed as a kind of power rather than as a form of exchange many ethical questions arise How do incentives affect character and institutional culture Can incentives be manipulative or exploitative even if people are free to refuse them What are the responsibilities of the powerful in using incentives Ruth Grant shows that like all other forms of power incentives can be subject to abuse and she identifies their legitimate and illegitimate uses Grant offers a history of the growth of incentives in early twentieth century America identifies standards for judging incentives and examines incentives in four areas plea bargaining recruiting medical research subjects International Monetary Fund loan conditions and motivating students In every case the analysis of incentives in terms of power yields strikingly different and more complex judgments than an analysis that views incentives as trades in which the desired behavior is freely exchanged for the incentives offered Challenging the role and function of incentives in a democracy Strings Attached questions whether the penchant for constant incentivizing undermines active autonomous citizenship Readers of this book are sure to view the ethics of incentives in a new light

**Criminology: Theory, Research, and Policy** Gennaro Vito, Jeffrey Maahs, 2011-09-29 Criminology Theory Research and Policy Third Edition uses an interdisciplinary approach to examine and explain how and why crime occurs Comprehensive coverage of a variety of crimes and leading criminological theories is provided and supported by new relevant case studies By making the connection between theory research and policy this revised and updated Third Edition demonstrates the relevancy of criminological theory in the public attempt to control crime while providing justice The emphasis on these three elements with pertinent discussions and examples is what sets this text apart from other criminology titles New Material added the revised and updated Third Edition New Cybercrime chapter provides cutting edge information on the illegal use of computers and the internet New Chapter dedicated to Terrorism Includes discussion of elder abuse crimes and human trafficking Provides new information on White collar crime Updated case studies to reflect relevant crime typologies Additional Features Theory in Action boxes throughout the text provide notes that relate theoretical premises to real world cases and events Each chapter contains objectives key terms and a detailed summary of important points Instructor Resources PowerPoint slides Test Bank Instructor Manual with learning objectives

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