

VMware, Inc.

VMware Reports Fiscal Year 2023 Third Quarter Results Total Revenue of \$3.21 billion

Subscription and SaaS Revenue of \$988 million, an increase of 20% year-over-year

PALO ALTO, Calif., November 22, 2022 — VMware, Inc. (Nasdaq: VMW), a leading innovator in enterprise software, today announced financial results for the third quarter of fiscal year 2023:

Quarterly Results

- Revenue for the third quarter was \$3.21 billion, an increase of 1% from the third quarter of fiscal 2022.
- The combination of subscription and SaaS and license revenue was \$3.00 billion for the third quarter, an increase of 5% from the third quarter of fiscal 2022.
- Subscription and SaaS constituted 31% of our total revenue for the quarter.
- Subscription and SaaS revenue for the third quarter was \$988 million, an increase of 20% year-over-year.
- Subscription and SaaS ARR for the third quarter was \$4.20 billion, an increase of 24% year-over-year.
- GAAP net income for the third quarter was \$231 million, or \$0.54 per diluted share, down 43% per diluted share compared to \$408 million, or \$0.94 per diluted share, for the third quarter of fiscal 2022. Non-GAAP net income for the third quarter was \$626 million, or \$1.47 per diluted share, down 10% per diluted share compared to \$726 million, or \$1.72 per diluted share, for the third quarter of fiscal 2022.¹
- GAAP operating income for the third quarter was \$390 million, a decrease of 25% from the third quarter of fiscal 2022. Non-GAAP operating income for the third quarter was \$657 million, a decrease of 6% from the third quarter of fiscal 2022.
- Operating cash flow for the third quarter was \$1.26 billion. Free cash flow for the third quarter was \$1.16 billion.
- EFD for the third quarter totaled \$1.156 billion, up 7% year-over-year.

"Q3 results met our expectations. This past quarter we demonstrated that our innovation engine is flourishing, as we unveiled many new offerings across our portfolio, including VMware vSphere 8, VMware vSAN 8 and VMware Aria," said Raghu Raghunani, CEO, VMware. "We are also committed to, and engaged in, helping customers transform their businesses and unlock the full potential of a multi-cloud."

"Our Q3 subscription and SaaS ARR growth of 24% reflects increased adoption of our multi-cloud product portfolio and recently introduced customer programs," said Dave Rowe, executive vice-president and CFO, VMware. "By continuing to meet the evolving needs of our customers, we increased our mix of subscription and SaaS revenue to 31% of our total revenue this quarter."

Luanar Results 2015 2016intake

SB Merriam

A decorative red circular graphic with a gradient, appearing as a partial circle or a thick arc, located to the right of the 'SB Merriam' text.

Luanar Results 2015 2016intake:

This book delves into Luanar Results 2015 2016intake. Luanar Results 2015 2016intake is a vital topic that must be grasped by everyone, ranging from students and scholars to the general public. This book will furnish comprehensive and in-depth insights into Luanar Results 2015 2016intake, encompassing both the fundamentals and more intricate discussions.

1. The book is structured into several chapters, namely:
 - Chapter 1: Introduction to Luanar Results 2015 2016intake
 - Chapter 2: Essential Elements of Luanar Results 2015 2016intake
 - Chapter 3: Luanar Results 2015 2016intake in Everyday Life
 - Chapter 4: Luanar Results 2015 2016intake in Specific Contexts
 - Chapter 5: Conclusion
 2. In chapter 1, this book will provide an overview of Luanar Results 2015 2016intake. This chapter will explore what Luanar Results 2015 2016intake is, why Luanar Results 2015 2016intake is vital, and how to effectively learn about Luanar Results 2015 2016intake.
 3. In chapter 2, the author will delve into the foundational concepts of Luanar Results 2015 2016intake. The second chapter will elucidate the essential principles that need to be understood to grasp Luanar Results 2015 2016intake in its entirety.
 4. In chapter 3, this book will examine the practical applications of Luanar Results 2015 2016intake in daily life. The third chapter will showcase real-world examples of how Luanar Results 2015 2016intake can be effectively utilized in everyday scenarios.
 5. In chapter 4, the author will scrutinize the relevance of Luanar Results 2015 2016intake in specific contexts. This chapter will explore how Luanar Results 2015 2016intake is applied in specialized fields, such as education, business, and technology.
 6. In chapter 5, the author will draw a conclusion about Luanar Results 2015 2016intake. This chapter will summarize the key points that have been discussed throughout the book.
- The book is crafted in an easy-to-understand language and is complemented by engaging illustrations. It is highly recommended for anyone seeking to gain a comprehensive understanding of Luanar Results 2015 2016intake.

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Table of Contents Luanar Results 2015 2016intake

1. Understanding the eBook Luanar Results 2015 2016intake
 - The Rise of Digital Reading Luanar Results 2015 2016intake
 - Advantages of eBooks Over Traditional Books
2. Identifying Luanar Results 2015 2016intake
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Luanar Results 2015 2016intake
 - User-Friendly Interface
4. Exploring eBook Recommendations from Luanar Results 2015 2016intake
 - Personalized Recommendations
 - Luanar Results 2015 2016intake User Reviews and Ratings
 - Luanar Results 2015 2016intake and Bestseller Lists
5. Accessing Luanar Results 2015 2016intake Free and Paid eBooks
 - Luanar Results 2015 2016intake Public Domain eBooks
 - Luanar Results 2015 2016intake eBook Subscription Services
 - Luanar Results 2015 2016intake Budget-Friendly Options
6. Navigating Luanar Results 2015 2016intake eBook Formats
 - ePub, PDF, MOBI, and More
 - Luanar Results 2015 2016intake Compatibility with Devices
 - Luanar Results 2015 2016intake Enhanced eBook Features
7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Luanar Results 2015 2016intake
 - Highlighting and Note-Taking Luanar Results 2015 2016intake
 - Interactive Elements Luanar Results 2015 2016intake
8. Staying Engaged with Luanar Results 2015 2016intake

- Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Luanar Results 2015 2016intake
9. Balancing eBooks and Physical Books Luanar Results 2015 2016intake
- Benefits of a Digital Library
 - Creating a Diverse Reading Collection Luanar Results 2015 2016intake
10. Overcoming Reading Challenges
- Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
11. Cultivating a Reading Routine Luanar Results 2015 2016intake
- Setting Reading Goals Luanar Results 2015 2016intake
 - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Luanar Results 2015 2016intake
- Fact-Checking eBook Content of Luanar Results 2015 2016intake
 - Distinguishing Credible Sources
13. Promoting Lifelong Learning
- Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
14. Embracing eBook Trends
- Integration of Multimedia Elements
 - Interactive and Gamified eBooks

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