

## Tata Steel Ltd

Raise estimates & PT as Europe continues to pick up, while India stabilizes; Could be PCF positive in FY15E

TATA's leverage to a European recovery goes beyond steel EBITDA/T, in our view. Reported EBITDA could improve sharply in two other scenarios, and the higher EBITDA from Europe would likely result in TATA being PCF positive in FY15E (even as we hold in expectation of ~Rs130bn and no asset sales). Stronger equity markets in Europe combined with higher interest rates should also lead to a better position relative Street dollars. We increase TATA Europe EBITDA for FY15E to ~\$700m (EBITDA/T ~\$11/T) from ~\$600m earlier. We see large upside risks to our European estimates, if a) current spreads were to narrow for the full year, and b) if long product demand recovery starts in Q1'16E. We raise our PT to Rs250 (based on FY15 EBITDA).

- Even if current spreads do not narrow, there is significant upside to our TATA Europe estimates. January was a unique month, as the value that spreads widened materially in Europe as steel prices increased, even as raw material prices were falling. We do not expect this to continue, but we see upside risks to our estimates, primarily driven by demand, particularly Long steel. TATA has mothballed capacity in Long steel in UK, and continued demand revival of these capacities could drive significant upside to our Street-high estimates. Every ~100T increase in EBITDA effectively adds ~\$0.40 to our PT.
- India should remain steady, we see little risk of any disruption from Bhak Communications. We do not see any disruption to TATA's iron ore operations. Our average discounts are not building in a big domestic recovery and hence we expect discount to import parity price to remain, though narrow. While there are worries about a steep iron ore price fall as IOC driving global HMC steel prices below \$100/T, we would highlight that a) weaker D-OX remains supportive for local prices, and b) there is upside risk to ~~FFR/Steel demand estimates~~.
- Even with Rs130bn capex estimates, TATA could turn PCF positive. We are not building in asset sales and the group investment and Dividend Payout are embedded options, values in the balance sheet which could be monetized if required. We do not give any value to them.
- What to expect in earnings on Feb 12: We expect consolidated EBITDA of Rs267bn, 1% company coupled consensus of Rs277.9bn while our TATA Europe EBITDA/T is at ~\$11.5/T consensus at ~\$10/T.
- Remains OW: TATA remains the most levered stock in any European recovery and we believe a recovery is NOT yet priced into the stock.

Tata Steel Ltd (BSE: 512, Bloomberg: TATA.BE)

Rs in bn, year ended Mar	FY14	FY15	FY16*	FY17*	FY18*
Net Sales (Rs bn)	1,209	1,307	1,388	1,482	1,558
Net Profit (Rs bn)	52	72	58	58	78
EPS (Rs)	9.48	12.91	10.07	10.88	14.73
Net Profit growth (%)	(8.1%)	(28.1%)	(14.8%)	72.8%	29.8%
ROE	12.9%	17.2%	8.8%	10.0%	16.1%
ROA	7.6	10.0	11.8	6.7	6.1
PER (x)	9.8	10.0	10.0	10.8	10.8
EV/EBITDA (x)	6.7	7.8	6.2	6.1	6.1

Source: Company data, Bloomberg, J.P. Morgan estimates

See page 13 for analyst certification and important disclosures, including non-US analyst disclosures.

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### Overweight

Rs250, Rs130 bn  
Price Rs250.00

▲ Price Target Rs250.00  
Previous Rs220.00

#### India

##### Metals & Mining

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Price Performance



Index	FY11	FY12	FY13	FY14
India	100%	100%	100%	100%
Metals	100%	100%	100%	100%
Steel	100%	100%	100%	100%

Target price & recommendation

Interesting Headline

Stock vs. index Graph

Investment Report Summary

Stock Data

# How To Write Equity Research Report

**O García**



## **How To Write Equity Research Report:**

## **How To Write Equity Research Report** Book Review: Unveiling the Power of Words

In some sort of driven by information and connectivity, the power of words has be evident than ever. They have the capacity to inspire, provoke, and ignite change. Such could be the essence of the book **How To Write Equity Research Report**, a literary masterpiece that delves deep to the significance of words and their affect our lives. Published by a renowned author, this captivating work takes readers on a transformative journey, unraveling the secrets and potential behind every word. In this review, we shall explore the book is key themes, examine its writing style, and analyze its overall affect readers.

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