

FIFTH EDITION

# ENTREPRENEURSHIP AND SMALL BUSINESS

START-UP, GROWTH AND MATURITY

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# Entrepreneurship And Small Business Start Up Growth And Maturity

**Ignatius Ekanem, Steve Ideh**



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**Entrepreneurship and Small Business** Paul Burns, 2022-01-13 This new edition of the market leading textbook by Paul Burns offers an unrivalled holistic introduction to the field of entrepreneurship and valuable guidance for budding entrepreneurs looking to launch their own small business Drawing on his decades of academic and entrepreneurial experience the author takes you on a journey through the business life cycle from the early stages of start up through progressive growth to the confident strides of a mature business Combining cutting edge theory with fresh global examples and lessons from real life business practice this accessible and explorative textbook will encourage you to develop the knowledge and skills needed to navigate the challenges faced by today's entrepreneurs Entrepreneurship and Small Business will help you to Learn what makes entrepreneurs tick with brand new Get into the Mindset video interviews and an exploration of entrepreneurial character traits Seamlessly incorporate multimedia content into your learning with the new Digital Links platform accessed via your smart device Understand how worldwide events can impact small businesses through incisive analysis of the effects of the COVID 19 pandemic Grasp how entrepreneurship differs around the globe with over 100 Case Insights and new examples from a diverse range of countries and industries Ensure your understanding of the entrepreneurial landscape is up to date with new chapters on recruiting and managing people and on lean methodologies and business model frameworks This is the ideal textbook for students taking undergraduate and postgraduate Entrepreneurship or Small Business Management courses as well as for MBA students

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Principles of Innovation, Entrepreneurship and Sustainability Ignatius Ekanem, 2024-09-25 This book presents the principles governing the entrepreneurial and innovation mindset and processes of people working in the small business sector and other organisations based on research findings from real life issues and challenges that face entrepreneurs on a

daily basis Entrepreneurship development forms the bedrock of business evolution and economic growth in many nations indeed without entrepreneurship there can be no real economic development This book provides students with an accessible introduction to innovation and entrepreneurship examining the different forms of innovative and entrepreneurial practice including commercial and social enterprise The book introduces some of the major business management issues faced by entrepreneurs and small business owners It also introduces readers to such concepts as opportunity recognition and the ability to act upon opportunities and problem solving Throughout the book is founded on an evidence base drawn from the author's own years of teaching and research An essential read for students of entrepreneurship and innovation at both undergraduate and postgraduate levels Principles of Innovation Entrepreneurship and Sustainability An Evidence Based Approach is an invaluable resource for anyone seeking to understand the realities of innovation and entrepreneurship in a more empirical context Featuring a comprehensive range of case studies reading lists glossaries and discussion questions this book provides students with all they need to develop their understanding of these exciting topics The book is accompanied by digital learning resources including PowerPoint slides and test questions complete with answers for all chapters

Entrepreneurship and Small Business Paul Burns, 2010-11-15 The new edition of this successful text synthesizes good management practice for students and encourages and develops entrepreneurial skills Clearly structured and accessibly presented this comprehensive textbook includes accounting control decision making and new coverage of gender and ethnicity CSR ethics and business failure

**Indian Smes And Start-ups: Growth Through Innovation And Leadership** Leo-paul Dana, Omvir Gautam, Ashish Gupta, Naman Sharma, 2023-05-03 Over the years India has emerged as the third largest start up ecosystem in the world earning itself the reputation of being the emerging land for delivering unicorns It has become one of the most attractive regions in the world for initiating and scaling up new business ideas Many venture capitalists have invested in India's start up ecosystem and the government has also launched a variety of schemes to promote this growth Indian organisations have become more competitive making their global presence felt and expanding their reach into new industries and sectors What factors have been pivotal for the growth of Indian start ups How did the Indian ecosystem evolve to fuel this growth Is the role of leadership in start ups more crucial than in other organisations This book through its diverse range of chapters not only provides answers to the above questions but also makes sincere efforts to highlight the innovative potential that start ups carry and the leadership that is required to sail them through global competition The book also provides an insight on the race of unicorns and how Indian start ups have been extremely successful in bagging this coveted title This edited book is a must read for budding entrepreneurs and researchers who aim to understand and conduct research on Indian start ups and their ecosystem support

*New Venture Creation* Paul Burns, 2023-12-30 Structured around the author's tried and tested New Venture Creation framework this textbook encourages practical learning enabling you to launch and develop your business Broken down into three phases Research

Business model development Launch the book provides a systematic approach which tells you everything you need to know and most importantly everything you need to do to start a new venture You will learn how organisations and entrepreneurs address issues via real life case insights and quotes while fictional case studies are presented to explore how you might choose ways forward in your entrepreneurial journey The popular and effective Workbook which enables you to work through your thoughts and ideas on business development and construct a profile of your new venture is now presented in a digital format A new Digital links booklet directs to company websites and interviews with entrepreneurs and these resources are designed so that they can be used concurrently with the book This edition includes new material on the importance of anticipating new challenges and the need for re strategizing and building resilience while sustainability and diversity have been foregrounded in a re examination of the case studies New Venture Creation is the essential textbook for preparing for real life entrepreneurial experience accessible practical and grounded in academic insight *Handbook of Research on Value Creation for Small and Micro Social Enterprises* Maher, Chi, 2018-12-07 In the corporate world businesses are focused on increasing their revenues but ignore the cries of social and environmental concerns from nearby communities At the other end of the spectrum nonprofits seek to help their local communities but are constantly required to create fundraisers without having adequate time to put those collected donations to use The world needs an industry to combine civic engagement and public service with wealth and value creation to provide self sustaining opportunities for public services that are sometimes overlooked or ignored The Handbook of Research on Value Creation for Small and Micro Social Enterprises defines the concept of social enterprise and provides vital insight into the importance of rebalancing creating and promoting economic activities that achieve social fairness cultural fulfillment and the protection of the environment While highlighting topics such as marketing strategies cross cultural frameworks and public policy this publication focuses on empowering rather than controlling sustainable solutions for various communities and consumers This book is ideally designed for researchers policymakers academicians who teach and or research small and micro social enterprises and advanced level students furthering their research exposure to pertinent topics in this field **Entrepreneur's Launchpad** Dr Poornima Charantimath, 2025-01-18 Entrepreneur's Launchpad Basics to Brilliance is a dynamic guide for aspiring entrepreneurs professionals leaders and anyone seeking to embrace an entrepreneurial mindset to drive socioeconomic and environmental transformation Through activitybased and experiential learning this book takes readers from idea to startup success fostering Emotional Intelligence Creativity and Innovation along the way Packed with practical strategies realworld case studies and actionable tools it covers everything from crafting a business plan to scaling a venture Whether you're launching a startup or enhancing an existing career Entrepreneur's Launchpad equips you to turn ideas into impactful solutions and thrive in today's fastevolving world Corporate Entrepreneurship and Innovation Paul Burns, 2025-04-24 It is insufficient for businesses to grow simply by cutting costs and acquiring competitors To achieve true success organisations must bring

innovative ideas to market and avoid an ageing product or service portfolio In this textbook author Paul Burns draws on decades of academic and entrepreneurial experience to guide students through the four pillars of his original entrepreneurial architecture framework organizational culture structures and controls leadership and management and strategies and tactics laying out the ways in which each business function is required to adapt to ensure success The 5th edition includes Over 75 global case insights including coverage of companies from DeepMind to Solarbrella Patagonia to Samsung demonstrating the practicalities of corporate entrepreneurship in the real world New content on the fallout of COVID 19 AI digitalisation and climate change to prepare students for the ever changing global business world of today The Explore Further feature containing links to video animations talks by leading academics and practitioners psychometric tests and websites providing step off points to deepen learning This is a must read for students of corporate entrepreneurship intrapreneurship or corporate venturing at upper undergraduate postgraduate or MBA level The book is also essential reading for courses on Strategic Entrepreneurship and Innovation

Effective Management Dietmar Sternad,2019-10-30 This brand new textbook has been designed to help your students to acquire or enhance their abilities in leading and developing themselves others and organizations Grounded in the findings of both classic and recent management and leadership research it translates the theory into rigorous yet practical advice so that students will have the skills to manage effectively and sustainably The book takes an innovative learner centric approach structured around different levels of management from individual effectiveness through to interpersonal effectiveness and then team and organizational effectiveness With a global focus lively writing style and an eye on current and future developments it provides a succinct accessible and engaging look at what it means to be a manager Thanks to its extensive features from thought provoking questions to global case studies this textbook will provide you with all the necessary tools to run an introductory management course which prepares students for the managerial challenges of the 21st century

*Branded Beauty* Mark Tungate,2011-10-03 Beauty is a multi billion dollar global industry embracing make up skincare hair care fragrances cosmetic surgery even tattooing and piercing Over the years it has used flattery seduction science and shame to persuade consumers to invest if they want to look their best Branded Beauty delves into the history and evolution of the beauty business From luxury boutiques in Paris to tattoo parlours in Brooklyn it contains interviews with the people who ve made skin their trade Analyzing the marketing strategies used by those who create and sell beauty products it visits the labs where researchers seek the key to eternal youth It compares attitudes to beauty from around the world and examines the rise of organic beauty products Full of fascinating detail from great names such as Rubinstein and Arden Revlon Est e Lauder L Or al and Max Factor Branded Beauty is the ultimate guide to the current state of the industry and what the future holds for the beauty business

Virtual Events Management Tim Brown,Claire Drakeley,2023-08-30 The COVID 19 pandemic and resulting lockdowns has seen a boom in the occurrence of virtual events Virtual Events Management is a unique text as it looks at events from both a live event virtual event and hybrid perspective

*Small Business Management* Timothy S. Hatten, 2023-11-03 *Small Business Management* Eighth Edition equips students with the tools to navigate important financial legal marketing and managerial decisions when creating and growing a sustainable small business Author Timothy S Hatten provides new cases real world examples and illuminating features that spotlight the diverse innovative contributions of small business owners to the economy Whether your students dream of launching a new venture purchasing a franchise managing a lifestyle business or joining the family company they will learn important best practices for competing in the modern business world

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**Conflicts and Challenges in the Middle East** Ho-Don Yan, Oscar Bajo-Rubio, Diana S. Kwan, Fu-Lai Tony Yu, 2024-08-22 This book examines religious political and economic conflicts in the Middle East Written by experts and scholars from various fields it provides a better understanding of the interwoven impact among religious political and economic conflicts in the Middle East The contributions cover the most important and controversial issues in world affairs including confrontations between Christianity and Islam and between Sunnis and Shiites the disputes between Israel and Palestine the Russian Ukrainian War ISIS competition for oil resources the Muslim Brotherhood refugee entrepreneurs human trafficking and women s empowerment etc The book is an important reference work on the Middle East It appeals to scholars and students of Middle East studies international relations peace and conflicts studies and related fields as well as practitioners and policymakers

**Social Entrepreneurs** Marcus Thompson, Suzanne Mawson, Frank Martin, 2017-09-16 This core adoptable textbook equips students with the tools needed to create and manage a successful social enterprise and provides an excellent balance between theory and practice Taking a highly engaging and focused approach *Social Entrepreneurs* explores what it takes for entrepreneurs to translate their ambition and vision into an organisation that is targeted and socially meaningful This new second edition shows how theories models and concepts within entrepreneurship business strategy and international marketing can be adapted to create high impact social ventures that will deliver both positive impact and commercial success Written by a team of experienced instructors and researchers *Social Entrepreneurs* is ideal for students taking social entrepreneurship and social enterprise modules at undergraduate postgraduate and MBA level This textbook is also an essential companion for existing ventures to scale up and increase social impact locally

nationally or internationally New to this Edition Revised and updated throughout to take into account new developments in social enterprise Newly expanded coverage of interdisciplinary critical perspectives Revised focus on how to achieve significant social impact in addition to organisational success

**Handbook of Research on Multidisciplinary Approaches to Entrepreneurship, Innovation, and ICTs** Carvalho, Luísa Cagica, Reis, Leonilde, Prata, Alcina, Pereira, Raquel, 2020-08-21 Currently most organizations are dependent on IS ICT in order to support their business strategies IS ICT can promote the implementation of strategies and enhancers of optimization of the various aspects of the business In market enterprises and social organizations digital economy and ICTs are important tools that can empower social entrepreneurship initiatives to develop fund and implement new and innovative solutions to social cultural and environmental problems The Handbook of Research on Multidisciplinary Approaches to Entrepreneurship Innovation and ICTs is an essential reference source that discusses the digitalization techniques of the modern workforce as well as important tools empowering social entrepreneurship initiatives Featuring research on topics such as agile business analysis multicultural workforce and human resource management this book is ideally designed for business managers entrepreneurs IT consultants researchers industry professionals human resource consultants academicians and students

Crowdfunding and Entrepreneurship Ignatius Ekanem, Steve Ideh, 2023-12-11 This accessible text provides an insight into the growing global trend of crowdfunding as a source of entrepreneurial finance Grounded in academic literature this book looks at the micro and macro issues within crowdfunding from the entrepreneur s access to finance at the business level to the role of government in regulating the market It helps the reader develop a sound understanding of crowdfunding as a source of finance the crowdfunding process and potential options when faced with start up funding issues A range of international case studies of successful and unsuccessful crowdfunding campaigns help readers to apply theory to real life scenarios Readers are also supported throughout the book with chapter objectives and summaries key terms discussion questions and further reading guidance Instructor materials such as slides and test questions are available as digital supplements Crowdfunding and Entrepreneurship will be a valuable resource for students of new venture creation and entrepreneurial finance as well as entrepreneurs exploring crowdfunding as an option for business development

Advancing Entrepreneurship Education in Universities Robert James Crammond, 2020-03-13 In the context of the changing nature of universities this book discusses the progression of enterprise and entrepreneurship education and conceptualises best practice with the aim of enhancing teaching and support for entrepreneurs Including an overview of entrepreneurship teaching entrepreneurship enterprising universities and industrial ecosystems the author also discusses stakeholder theory and analysis concluding with a perspective on effective and enterprising learning spaces An insightful read for researchers educators and policy makers this comprehensive overview provides up to date literature and case studies to describe the need for entrepreneurship education its growth the influence of key institutional stakeholders and the future of programme delivery and assessment



Entrepreneurship in Tourism Andreas Walmsley, 2018-11-19 The development of tourism has historically been characterised by enterprising individuals. Small businesses are the backbone of the tourism and hospitality industry. However, entrepreneurship and the entrepreneurial process have long been marginal topics within tourism scholarship. This is a critical yet accessible introduction to the subject. Structured into twelve chapters, this book takes an intuitive step-by-step progression through entrepreneurship in tourism context, theoretical perspectives and definitions, the entrepreneurial process from concept to reality to growth, policy context and future directions. Featuring learning outcomes, reflective practice activities and a range of international case studies that encourage critical thinking and practical applications, this is essential reading for anyone studying tourism degree programmes at undergraduate and graduate level.

The book delves into Entrepreneurship And Small Business Start Up Growth And Maturity. Entrepreneurship And Small Business Start Up Growth And Maturity is a crucial topic that must be grasped by everyone, ranging from students and scholars to the general public. This book will furnish comprehensive and in-depth insights into Entrepreneurship And Small Business Start Up Growth And Maturity, encompassing both the fundamentals and more intricate discussions.

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