

CONTROL PREMIUM STUDY

3RD QUARTER 2022

Average Equity Control Premium by Sector



| SIC Code Range | Industry Classification | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | YTD Q3 2022 |
|----------------|------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------------|
| 0112-0912 | Agriculture and Forestry | N/A | N/A | N/A | 35.0% | N/A | N/A | N/A | 51.4% | N/A | 68.9% | N/A |
| 1011-1499 | Mining | 42.5% | 40.6% | 44.9% | 46.1% | 69.4% | 42.2% | 48.3% | 33.1% | 39.1% | 41.2% | 27.1% |
| 1521-1799 | Construction | N/A | 65.4% | 18.9% | 20.4% | 30.4% | 29.7% | 33.6% | 40.6% | 66.5% | 41.8% | N/A |
| 2011-3999 | Manufacturing | 46.3% | 41.5% | 37.7% | 40.2% | 44.3% | 36.6% | 39.9% | 37.3% | 54.0% | 47.4% | 46.1% |
| 4011-4789 | Transportation | 32.5% | 29.5% | 28.8% | 45.1% | 39.2% | 27.2% | 36.7% | 40.0% | 35.2% | 41.8% | 48.1% |
| 5012-5199 | Wholesale Trade | 50.1% | 33.6% | 35.3% | 52.2% | 42.1% | 30.6% | 44.0% | 28.7% | 42.3% | 40.9% | 30.5% |
| 5211-5999 | Retail Trade | 39.1% | 41.7% | 34.9% | 34.4% | 43.2% | 28.7% | 24.7% | 35.6% | 39.2% | 31.0% | 39.5% |
| 6021-6799 | Finance, Insurance and Real Estate | 46.9% | 42.7% | 37.6% | 40.1% | 31.6% | 31.2% | 33.6% | 31.3% | 42.7% | 40.0% | 37.0% |
| 7011-9999 | Services and Other | 46.7% | 43.1% | 36.0% | 41.1% | 40.2% | 33.1% | 38.6% | 44.3% | 42.3% | 41.8% | 54.6% |
| 0112-9999 | All Sectors | 45.3% | 41.4% | 36.5% | 40.7% | 40.8% | 33.3% | 37.2% | 37.4% | 46.1% | 42.6% | 44.9% |

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Umakanth Varotttil, Wai Yee Wan



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Fair Value Measurement Mark L. Zyla, 2020-01-02 Get up to date on the latest FASB SEC and AICPA guidelines and best practices Fair Value Measurement provides hands on guidance and the latest best practices for measuring fair value in financial reporting The Financial Accounting Standards Board FASB the U S Securities and Exchange Commission SEC and the American Institute of CPAs AICPA have all updated their guidelines for practitioners and this book details the changes from a practical perspective This new third edition includes a discussion on Private Company Council accounting alternatives for business combinations and impairment testing with a detailed example of the Market Participant Acquisition Premium MPAP including European and Asian examples and expanded discussion of IFRS Fair value measurement guidelines continue to evolve and this comprehensive reference provides a valuable up to date resource for preparers auditors and valuation specialists Adopt the best practices for implementing the FASB s Topic 820 Learn the latest reporting requirements for fair value measurements Understand accounting alternatives for business combinations Examine the details of MPAP in Europe and Asia Applying fair value measurements to financial statements requires a move away from rules based standards and toward application of professional judgment This controversial shift has led to a reliance on valuation specialists who face their own challenges in applying Topic 820 amidst an economic downturn and recovery leading to an ever evolving set of best practices Practitioners must stay up to date and be aware of the changes as they occur Fair Value Measurement provides the most recent information and a practical approach to this area of financial reporting *Private Capital Markets* Robert T. Slee, 2011-04-12 Praise for Private Capital Markets Valuation Capitalization and Transfer of Private Business Interests SECOND EDITION In the years since publication of the first edition of Private Capital Markets the concepts and ideas that it presents have been widely accepted by progressive members of the business valuation community Now with the Second Edition author Rob Slee has included empirical data on capital markets for midsized businesses This book remains a must for everyone involved in appraising buying selling or financing privately owned businesses Raymond C Miles founder The Institute of Business Appraisers The Graziadio School of Business has used the Private Capital Markets book for several years with great success This course along with the Pepperdine Private Capital Markets Survey project has helped our students better prepare for careers in middle market companies Linda Livingstone Dean of the Graziadio School of Business and Management Pepperdine University Our international association of independent M A professionals recommends this text as the most comprehensive foundation for understanding the private capital marketplace This book is essential reading for middle market M A advisors investors and other decision makers in the private capital markets Mike Nall founder Alliance of M A Advisors A practical road map for making sound investment and financing decisions based on real experiences and market needs Now fully revised and in a second edition Private Capital Markets provides lawyers accountants bankers estate planners intermediaries and other professionals with a workable framework for making sound investment and financing

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Christopher Mercer, Travis W. Harms, 2007-09-24 Praise for Business Valuation An Integrated Theory 2nd Edition The Second Edition of Business Valuation An Integrated Theory manages to present the theoretical analysis of valuation from the first edition and expand on that discussion by providing additional guidance on implementing the relevant valuation theories notably in its expanded discussion of the Quantitative Marketability Discount Model Dr David Tabak NERA Economic Consulting Your Essential Valuations Reference Whether you are an accountant auditor financial planner or attorney Business Valuation An Integrated Theory 2nd Edition enables you to understand and correctly apply fundamental valuation concepts Thoroughly revised and expanded the Second Edition demystifies modern valuation theory bringing together various valuation concepts to reveal a comprehensive picture of business valuation With the implementation of new accounting pronouncements mandating the recognition of numerous assets and liabilities at fair value it has become critical for CPAs charged with auditing financial statements to understand valuation concepts With thoughtful and balanced treatment of both theory and application this essential guide reveals The GRAPES of Value Growth Risk and Reward Alternative Investments Present Value Expectations and Sanity The relationship between the Gordon Model and the discounted cash flow model of valuation The basis for commonly applied but commonly misunderstood valuation premiums and discounts A practical perspective on the analysis of potential business acquisitions Grounded in the real world of market participants Business Valuation 2nd Edition addresses your need to understand business valuation providing a means of articulating valuation concepts to help you negotiate value enhancing transactions If you want to get back to valuation basics this useful reference will become your guide to defining the various levels of value and developing a better understanding of business appraisal reports *Cost of Capital*, + Website Shannon P. Pratt, Roger J. Grabowski, 2014-04-21 A one stop shop for background and current thinking on the development and uses of rates of return on capital Completely revised for this highly anticipated fifth edition Cost of Capital contains expanded materials on estimating the basic building blocks of the cost of equity capital the risk free rate and equity risk premium There is also discussion of the volatility created by the financial crisis in 2008 the subsequent recession and uncertain recovery and how those events have fundamentally changed how we need to interpret the inputs to the models we use to develop these estimates The book includes new case studies providing comprehensive discussion of cost of capital estimates for valuing a business and damages calculations for small and medium sized businesses cross referenced to the chapters covering the theory and data Addresses equity risk premium and the risk free rate including the impact of Federal Reserve actions Explores how to use Morningstar's Ibbotson and Duff Phelps Risk Premium Report data Discusses the global cost of capital estimation including a new size study of European countries Cost of Capital Fifth Edition puts an emphasis on practical application To that end this updated edition provides readers with exclusive access to a companion website filled with supplementary materials allowing you to continue to learn in a hands on fashion long after closing the book Business Valuation Body of Knowledge Workbook Shannon P. Pratt, 2003-06-03

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Mergerstat Control Premium Study Mergerstat Review, *Understanding Business Valuation* Gary R. Trugman, 2008

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Abrams, 2010-02-25 *Quantitative Business Valuation: A Mathematical Approach for Today's Professionals* Essential reading for the serious business appraiser. *Quantitative Business Valuation, Second Edition* is the definitive guide to quantitative measurements in the valuation process. No other book written on business valuation is as well researched, innovative and bottom line beneficial to you as a practitioner. Written by leading valuation and litigation economist Jay B. Abrams, this text is a rigorous and eye-opening treatment filled with applications for a wide variety of scenarios in the valuation of your privately held business. Substantially revised for greater clarity and logical flow, the Second Edition includes new coverage of: Converting forecast net income to forecast cash flow; Damages in manufacturing firms; Regressing scaled y variables as a way to control for heteroscedasticity; Mathematical derivation of the Price to Sales (PS) ratio; Monte Carlo Simulation (MCS) and Real Options (RO) Analysis; Venture capital and angel investor rates of return; Lost inventory and lost profits damage formulas in litigation. Organized into seven sections, the first three parts of this book follow the chronological sequence of performing a discounted cash flow. The fourth part puts it all together, covering empirical testing of Abrams valuation theory and measuring valuation uncertainty and error. Parts five to seven round it all out with discussion of litigation valuing ESOPs and partnership buyouts and probabilistic methods including valuing start-ups. The resulting work is solidly grounded in economic theory and including all necessary mathematics integrates existing science into the valuation profession and develops valuation formulas and models that you will find useful on a daily basis. *La stima del valore economico delle partecipazioni. Il ruolo dei premi e degli sconti* Olga Ferraro, 2016-08-30 T00:00:00+02:00 365 1087 **2000 Mergerstat Control Premium Study** Mergerstat Review, 2000-05-01

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