

Electronic Commerce

A Managerial Perspective

2010



Efraim Turban

David King / Jae Lee / Ting-Peng Liang
Deborah Turban

Electronic Commerce Managerial Perspective Chapter 11

Rezaei, Sajad



Electronic Commerce Managerial Perspective Chapter 11:

Electronic Commerce 2004 Efraim Turban, 2004 Electronic Commerce 2004 describes the essentials of electronic commerce how it is being conducted and managed as well as assessing its major opportunities limitations issues and risks It is a clear simple well organized book and provides all the basic definitions as well as logical support Using extensive vivid examples from large corporations small businesses government and not for profit agencies from all over the world it makes the concepts presented come alive for readers Beginning with a comprehensive introduction to E commerce the book explores internet marketing B2B and C commerce E marketplaces and internet consumerism E government mobile commerce auctions security electronic payment systems and strategy and implementation to launch a successful E commerce business Written by experienced authors who are well versed in real world practices this book will prove invaluable for managers and professional people in any functional area of business as well as those in government education health services and other areas that can benefit from a knowledge of e commerce

Electronic Commerce Efraim Turban, David King, Jae Kyu Lee, Ting-Peng Liang, Deborrah C. Turban, 2015-01-29 Throughout the book theoretical foundations necessary for understanding Electronic Commerce EC are presented ranging from consumer behavior to the economic theory of competition Furthermore this book presents the most current topics relating to EC as described by a diversified team of experts in a variety of fields including a senior vice president of an e commerce related company The authors provide website resources numerous exercises and extensive references to supplement the theoretical presentations At the end of each chapter a list of online resources with links to the websites is also provided Additionally extensive vivid examples from large corporations small businesses from different industries and services governments and nonprofit agencies from all over the world make concepts come alive in Electronic Commerce These examples which were collected by both academicians and practitioners show the reader the capabilities of EC its cost and justification and the innovative ways corporations are using EC in their operations In this edition previous editions published by Pearson Prentice Hall the authors bring forth the latest trends in e commerce including social businesses social networking social collaboration innovations and mobility

Electronic Commerce 2018 Efraim Turban, Jon Outland, David King, Jae Kyu Lee, Ting-Peng Liang, Deborrah C. Turban, 2017-10-12 This new Edition of Electronic Commerce is a complete update of the leading graduate level advanced undergraduate level textbook on the subject Electronic commerce EC describes the manner in which transactions take place over electronic networks mostly the Internet It is the process of electronically buying and selling goods services and information Certain EC applications such as buying and selling stocks and airline tickets online are reaching maturity some even exceeding non Internet trades However EC is not just about buying and selling it also is about electronically communicating collaborating and discovering information It is about e learning e government social networks and much more EC is having an impact on a significant portion of the world affecting businesses professions trade and of course people

The most important developments in EC since 2014 are the continuous phenomenal growth of social networks especially Facebook LinkedIn and Instagram and the trend toward conducting EC with mobile devices Other major developments are the expansion of EC globally especially in China where you can find the world s largest EC company Much attention is lately being given to smart commerce and the use of AI based analytics and big data to enhance the field Finally some emerging EC business models are changing industries e g the shared economy models of Uber and Airbnb The 2018 9th edition brings forth the latest trends in e commerce including smart commerce social commerce social collaboration shared economy innovations and mobility

Electronic Commerce Hossein Bidgoli,2002 This four part overview of electronic commerce offers a more thorough and technical view of the subject than many recent books on the subject The book provides a balance of theories applications and hands on material Electronic Commerce is divided into four parts Electronic Commerce Basics Electronic Commerce Supporting Activities Implementation and Management Issues in Electronic Commerce and Appendix and Glossary The book s chapters begin with introductions of leading companies with significant e commerce expertise and at least two small case studies They include 10 or more hands on exercises encouraging readers to explore and analyze sites and a list of key terms and bibliographic citations They conclude with 25 30 review questions and 6 10 projects for further investigation Offers a generalist s overview of the field and its major players for people with little or no technical background Every chapter starts with an industry profile and two information boxes which serve as case studies and point to practical applications Projects and hands on exercises conclude each chapter

Introduction to e-Business Colin Combe,2012-07-26 An Introduction to e Business provides the contemporary knowledge of the key issues affecting the modern e business environment and links theory and practice of management strategies relating to e business This book brings together the most cogent themes for an introduction to e business and constitutes a valuable contribution to formalising common themes for teaching the subject in higher education It brings together theoretical perspectives based on academic research and the application of e business strategies These concepts are further explored in the six case studies that follow the set chapters This new textbook integrates the main themes to provide a complete picture of the key elements relevant to an introductory text in e business To fully appreciate the e business environment it is necessary to understand the links between the different disciplines that come together to form

Digital Business and E-commerce Management Dave Chaffey,David Edmundson-Bird,Tanya Hemphill,2019 Written in an engaging and informative style Digital Business and E Commerce Management will give you the knowledge and skills to be able to handle the speed of change faced by organisations in the digital world In this seventh edition of the book Chaffey Hemphill and Edmundson Bird bring together the most recent academic and practitioner thinking covering all aspects of digital business including strategy digital comms and transformation

Web Data Management and Electronic Commerce Bhavani Thuraisingham,2000-06-22 Effective electronic commerce requires integrating resources and extracting the critical information from across Web sites From the

recent efforts to develop tools for interoperability and warehousing between scattered information on the web emerged the new discipline of web data management and this book Web Data Management and Electronic Commerce The first of its kind it combines data management and mining object technology electronic commerce Java and the Internet into a complete overview of the concepts and developments in this new field It details technologies in security multimedia data management techniques and real time processing and discusses the emerging standards of Java Database Connectivity XML metadata and middleware A simple Web site isn't good enough anymore To remain competitive you need Internet capabilities that allow you and your customers to buy sell and advertise Even if you are unfamiliar with e commerce this self contained volume provides the background you need to understand it through appendices that explain data management Internet security and object technology Approachable enough for the beginner and complete enough for the expert Web Data Management and Electronic Commerce helps you to manage information effectively and efficiently Business Enterprise, Process, and Technology Management: Models and Applications Shankararaman, Venky,Zhao, J. Leon, Lee, Jae Kyu, 2012-03-31 This book generates a comprehensive overview of the recent advances in concepts technologies and applications that enable advanced business process management in various enterprises Provided by publisher

Manager's Guide to Making Decisions about Information Systems Paul Gray, 2005-09-12 The sign of a smart IS decision The sign of a smart decision about information systems isn't based on technical details alone it's based on how well that decision contributes to the overall success of the business If you want to make your firm's investment in IS really pay off you need to approach IS from a truly managerial perspective Now with Paul Gray's Manager's Guide to Making Decisions About IS you'll learn how IS can help the organization as a whole and how to make key decisions on whether to undertake upgrade or decommission large software systems You'll also learn about the capabilities of IS such as the many uses of a data warehouse and using IS to gain competitive intelligence See the big picture The Manager's Guide to Making Decisions About IS first focuses on big picture issues such as hardware software and the Internet strategic uses of IS aligning IS with the business types of applications and inter organizational systems Make decisions on big ticket applications Gray then provides you with essential knowledge that will help you make informed decisions on big ticket applications including electronic commerce enterprise requirements planning ERP customer relationship management CRM data warehousing knowledge management and business intelligence Explore current IS issues Finally the Manager's Guide to Making Decisions About IS examines the IS issues that managers are currently facing in today's business including outsourcing systems integration supply chain people issues mergers and acquisitions infrastructure and privacy security and ethics Armed with this knowledge you'll have the confidence and understanding you need to sign off on IS decisions that will have a valuable impact on your organization

Information Security and Auditing in the Digital Age Amjad Umar, 2003-12 This book provides a recent and relevant coverage based on a systematic approach Especially suitable for practitioners and managers the book has also been classroom tested in IS IT

courses on security It presents a systematic approach to build total systems solutions that combine policies procedures risk analysis threat assessment through attack trees honeypots audits and commercially available security packages to secure the modern IT assets applications databases hosts middleware services and platforms as well as the paths the wireless plus wired network to these assets After covering the security management and technology principles the book shows how these principles can be used to protect the digital enterprise assets The emphasis is on modern issues such as e commerce e business and mobile application security wireless security that includes security of Wi Fi LANs cellular networks satellites wireless home networks wireless middleware and mobile application servers semantic Web security with a discussion of XML security Web Services security SAML Security Assertion Markup Language and NET security integration of control and audit concepts in establishing a secure environment Numerous real life examples and a single case study that is developed throughout the book highlight a case oriented approach Complete instructor materials PowerPoint slides course outline project assignments to support an academic or industrial course are provided Additional details can be found at the author website www.amjadumar.com *Information Technology Evaluation Methods and Management* Wim Van

Grembergen,2001-01-01 The evaluation of IT and its business value are the subject of many academic and business discussions Investments in IT are growing extensively and business managers worry about the fact that the benefits might not be as high as expected This phenomenon is often called the IT investment paradox or the IT Black Hole large sums are invested in IT that seem to be swallowed by a large black hole without rendering many returns How to measure the benefits of IT is the concern of this book titled *Information Technology Evaluation Methods and Management* The different IT evaluation approaches and methods are discussed and illustrated with cases traditional financial evaluations such as the return on investment information economics and the recently introduced IT Balanced Scorecard The latter approach is proposed as an ideal mechanism to support the IT business alignment process and its related IT governance process Among some of the topics included in this book are software measurement ERP project evaluation strategic electronic commerce evaluation **Digital Active Methodologies for Educative Learning Management** Geada, Nuno,Jamil, George

Leal,2022-06-24 Recently education as a whole has undergone a serious change as online learning has increased in popularity In order to provide students with the most innovative educational practices and ensure institutions are up to date in their teaching policies digital tools and techniques must be implemented Further study on the current methodologies of online teaching and learning is required to understand the best practices and challenges *Digital Active Methodologies for Educative Learning Management* develops a theoretical and practical study related to the change in learning management and discusses how various digital tools and frameworks can be applied to manage education Covering key topics such as emerging technology social media online learning and artificial intelligence this reference work is ideal for librarians administrators school faculty academicians scholars practitioners instructors and students *Information Technology for*

Management Efraim Turban, Carol Pollard, Gregory Wood, 2025-03-05 Comprehensive coverage of developments in the real world of IT management provides a realistic and up to date view of IT management in the current business environment Information Technology for Management provides students in all disciplines with a solid understanding of IT concepts terminology and the critical drivers of business sustainability performance and growth Employing a blended learning approach that presents content visually textually and interactively this acclaimed textbook helps students with different learning styles easily comprehend and retain information Throughout the text the authors provide real world insights on how to support the three essential components of business process improvements people processes and technology Information Technology for Management integrates a wealth of classroom tested pedagogical tools including 82 real world cases highlighting the successes and failures of IT around the world interactive exercises and activities whiteboard animations for each learning objective high quality illustrations and images boxed sections highlighting various job roles in IT management and giving examples of how readers will use IT in their career as a marketing accounting finance human resource management productions and operations management strategic management or information technology professional or as an entrepreneur and illustrative innovative uses of information technology Now in its thirteenth edition this leading textbook incorporates the latest developments in the field of IT management based on feedback from practitioners from top tier companies and organizations New topics include Network as a Service NaaS hybrid cloud cryptocurrency intent based networking edge analytics digital twin technology natural language generation and many more New How will YOU use IT boxes directly inform students in all majors about how IT will impact their careers Equipping readers with the knowledge they need to become better IT professionals and more informed users of IT Information Technology for Management Thirteenth Edition is the perfect textbook for undergraduate and graduate courses on computer information systems or management information systems general business and IT curriculum and corporate in house training or executive programs in all industry sectors AN INTERACTIVE MULTIMEDIA LEARNING EXPERIENCE This textbook includes access to an interactive multimedia e text Icons throughout the print book signal corresponding digital content in the e text Videos and Animations Information Technology for Management integrates abundant video content developed to complement the text and engage readers more deeply with the fascinating field of information technology Whiteboard Animation Videos help bring concepts to life one for each learning objective throughout the text Real World News Videos support content in every chapter Cutting edge business video content from Bloomberg provides an application of learned content to actual business situations Interactive Figures Charts Tables Appearing throughout the enhanced e text interactive figures process diagrams and other illustrations facilitate the study of complex concepts and processes and help students retain important information Interactive Self Scoring Quizzes Concept Check Questions at the end of each section provide immediate feedback helping readers monitor their understanding and mastery of the material International Business Strategy and Entrepreneurship:

An Information Technology Perspective Ordóñez de Pablos, Patricia, 2013-11-30 There is a high demand in our society to adopt emerging technologies in all aspects of business and economic activity As traditional business practices and economic activity are occurring in a global context new areas of economic development are being recognized as the key enablers of wealth and income production International Business Strategy and Entrepreneurship An Information Technology Perspective discusses innovative solutions to research problems and high performance systems while emphasizing the role of IT and management for sustainable development This book brings together academics researchers entrepreneurs policy makers and government officers aiming to contribute to the debate of technology related to international business and strategic management

Strategic Information Management Robert D. Galliers, Dorothy E Leidner, 2013-06-17 Strategic Information Management has been completely up dated to reflect the rapid changes in IT and the business environment since the publication of the second edition Half of the readings in the book have been replaced to address current issues and the latest thinking in Information Management It goes without saying that Information technology has had a major impact on individuals organizations and society over the past 50 years or so There are few organizations that can afford to ignore IT and few individuals who would prefer to be without it As managerial tasks become more complex so the nature of the required information systems IS changes from structured routine support to ad hoc unstructured complex enquiries at the highest levels of management As with the first and second editions this third edition of Strategic Information Management Challenges and strategies in managing information systems aims to present the many complex and inter related issues associated with the management of information systems The book provides a rich source of material reflecting recent thinking on the key issues facing executives in information systems management It draws from a wide range of contemporary articles written by leading experts from North America and Europe Strategic Information Management is designed as a course text for MBA Master s level students and senior undergraduate students taking courses in information management It provides a wealth of information and references for researchers in addition

E-Commerce and V-Business Stuart Barnes, Brian Hunt, 2013-06-17 E Commerce and V Business examines the impact of the Internet and associated technologies on two related aspects of business electronic commerce and virtual organisation Using a combination of recent theory and empirical evidence it demonstrates how forward thinking organisations are reaping considerable strategic advantage from exciting new business models in these areas Such models require radical rethinking of many aspects of traditional business The book covers many of the critical and contemporary issues stemming from these important new developments

Introduction to Electronic Commerce and Social Commerce Efraim Turban, Judy Whiteside, David King, Jon Outland, 2017-04-23 This is a complete update of the best selling undergraduate textbook on Electronic Commerce EC New to this 4th Edition is the addition of material on Social Commerce two chapters a new tutorial on the major EC support technologies including cloud computing RFID and EDI ten new learning outcomes and video exercises added to most

chapters Wherever appropriate material on Social Commerce has been added to existing chapters Supplementary material includes an Instructor s Manual Test Bank questions for each chapter Powerpoint Lecture Notes and a Companion Website that includes EC support technologies as well as online files The book is organized into 12 chapters grouped into 6 parts Part 1 is an Introduction to E Commerce and E Marketplaces Part 2 focuses on EC Applications while Part 3 looks at Emerging EC Platforms with two new chapters on Social Commerce and Enterprise Social Networks Part 4 examines EC Support Services and Part 5 looks at E Commerce Strategy and Implementation Part 6 is a collection of online tutorials on Launching Online Businesses and EC Projects with tutorials focusing on e CRM EC Technology Business Intelligence including Data Text and Web Mining E Collaboration and Competition in Cyberspace the following tutorials are not related to any specific chapter they cover the essentials ec technologies and provide a guide relevant resources p *Apps Management and E-Commerce Transactions in Real-Time* Rezaei, Sajad,2017-03-16 Technology is continuously advancing and changing the way aspects of business are performed The implementation of mobile business transactions to acquire various types of goods has changed the landscape of consumerism Apps Management and E Commerce Transactions in Real Time is a timely research publication that features the latest scholarly trends issues and implications of the use of a new technological forum in electronic buying and selling Including extensive coverage on a number of topics and perspectives such as social networks customer satisfaction and cloud computing this book is ideally designed for researchers academicians and students seeking current research on mobile solutions in business deals **Leadership, Management, and Adoption Techniques for Digital Service Innovation** Sandhu, Kamaljeet,2019-12-27 There are many advantages to incorporating digital services in business including improved data management higher transparency personalized customer service and cost reduction Innovation is a key driver to how digital services are formed developed delivered and used by consumers employees and employers The largest differentiator comes from having a digitally empowered workforce Companies increasingly need digital workers to establish greater digital skills to bear on every activity Business leaders especially need to steer digital priorities drive innovation and develop digital platforms Leadership Management and Adoption Techniques for Digital Service Innovation is an essential reference source that discusses the adoption of digital services in multiple industries and presents digital technologies to address and further advance innovation to drive successful solutions Featuring research on topics such as cloud computing digital business and value creation this book is ideally designed for managers leaders executives directors IT consultants academicians researchers industry professionals students and practitioners

Technology-Driven E-Learning Pedagogy Through Emotional Intelligence Sharma, Pooja Chaturvedi,Bansal, Rohit,Singh, Ram,2023-05-12 Empirical and anecdotal data suggests that education technology increases access to learning democratizes knowledge and increases the breadth and richness of the learning experience Due to this there is a need to disseminate awareness and information about the role of emotional intelligence and technology from various dimensions to

help students and teachers maintain the quality of e learning and emotional well being Technology Driven E Learning Pedagogy Through Emotional Intelligence provides updated research perspectives focusing on the relationship between e learning pedagogy technology and emotional intelligence Covering key topics such as blended learning resilience social awareness and empathy this reference work is ideal for administrators researchers scholars academicians practitioners instructors and students

Electronic Commerce Managerial Perspective Chapter 11 Book Review: Unveiling the Power of Words

In some sort of driven by information and connectivity, the ability of words has be evident than ever. They have the capacity to inspire, provoke, and ignite change. Such could be the essence of the book **Electronic Commerce Managerial Perspective Chapter 11**, a literary masterpiece that delves deep to the significance of words and their impact on our lives. Compiled by a renowned author, this captivating work takes readers on a transformative journey, unraveling the secrets and potential behind every word. In this review, we shall explore the book is key themes, examine its writing style, and analyze its overall effect on readers.

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