

*"The World's Greatest Salesman"™ and author of How to Sell Anything to Anybody*

# JOE GIRARD

with Robert L. Shook

## *how to* **CLOSE EVERY SALE**

**Field-tested, can't-lose techniques to win lifetime customers—and make every sale *stick!***

*\*The Guinness Book of World Records*

# How To Close Every Sale

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