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of brand relationships the critical connections between consumers and the brand how brand relationships are formed through both thoughtful and non thoughtful processes and how they are built repaired and leveraged through brand extensions An integrative framework introduces the book and summarizes the chapters key ideas The handbook also identifies several novel metrics for measuring various aspects of brand relationships and it includes recommendations for Consumer Psychology in a Social Media World Claudiu V. Dimofte, Curtis P. Haugtvedt, Richard F. Yalch, 2015-09-16 Consumer Psychology in a Social Media World seeks to illustrate the relevance of consumer psychology theory and research to understanding the social media world that has rapidly become a key component in the social and economic lives of most individuals Despite the rapid and widespread adoption of social media by consumers research focused on individuals use thereof and its implications for organizations and society has been limited and published in scattered outlets This has made it difficult for those trying to get either a quick introduction or an in depth understanding of the associated issues to locate relevant scientific based information The book is organized into five broad sections The first presents a summary overview of social media including a historical and cultural perspective The second section is focused on social media as a modern form of word of mouth always considered the most impactful on consumers It also touches upon a motivational explanation for why social media has such a strong and broad appeal Section three addresses the impact that consumers switch to social media as a preferred channel has had on marketers branding and promotional efforts as well as the ways in which consumer involvement can be maintained through this process Section four takes a methodological perspective on the topic of social media assessing ways in which big data and consumer research are influenced by novel ways of gathering consumer feedback and gauging consumer sentiment Finally section five looks at some consumer welfare and public policy implications including privacy and disadvantaged consumer concerns Consumer Psychology in a Social Media World will appeal to those who are involved in creating managing and evaluating products used in social media communications As seen in recent financial and business market successes e g Facebook Twitter LinkedIn Instagram Pinterest WhatsApp etc businesses focused on facilitating social media are part of the fastest growing and most valuable Brands and Brand Management Barbara Loken, Rohini Ahluwalia, 2023-04-28 Very few books sector of today s economy exist that meaningfully integrate the rich and vast body of scientific research and theories that have accumulated in the field relating to both traditional and contemporary topics in branding This book accomplishes that task with contributions from leading experts in the science of branding national and international The book should appeal to all students faculty and marketing professionals with an interest in research findings about brands and an interest in deepening their understanding of how consumers view brands Go Figure! New Directions in Advertising Rhetoric Edward F. McQuarrie, Barbara J. Phillips, 2014-12-18 Rhetorical scholarship has found rich source material in the disciplines of advertising communications research and consumer behavior Advertising considered as a kind of communication is distinguished by its focus on causing

action Its goal is not simply to communicate ideas educate or persuade but to move a prospect closer to a purchase The editors of Go Figure New Directions in Advertising Rhetoric have been involved in developing the scholarship of advertising rhetoric for many years In this volume they have assembled the most current and authoritative new perspectives on this topic The chapter authors all present previously unpublished concepts that represent advances beyond what is already known about advertising rhetoric In the opening and closing chapters editors Ed McQuarrie and Barbara Phillips provide an integrative view of the current state of the art in advertising rhetoric The Routledge Companion to Marketing History D.G. Brian Jones, Mark Tadajewski, 2016-01-29 The Routledge Companion to Marketing History is the first collection of readings that surveys the broader field of marketing history including the key activities and practices in the marketing process With contributors from leading international scholars working in marketing history this companion provides nine country specific histories of marketing practice as well as a broad analysis of the field including the histories of advertising retailing channels of distribution product design and branding pricing strategies and consumption behavior While other collections have provided an overview of the history of marketing thought this is the first of its kind to do so from the perspective of companies industries and even whole economies The Routledge Companion to Marketing History ranges across many countries and industries engaging in substantive detail with marketing practices as they were performed in a variety of historical periods extending back to ancient times It is not to be missed by any historian or student of business

Handbook of Sustainability-Driven Business Strategies in Practice Markovic, Stefan, Sancha, Cristina, Lindgreen, Adam, 2021-12-07 Sustainability is a top priority for organizations and a key strategy in corporate agendas but the effective deployment of any strategy demands that the strategy is consistent functional and aligned This Handbook advocates sustainability strategies that encompass environmental social and economic dimensions at department level

Globalization, Deglobalization, and New Paradigms in Business Justin Paul, Sanjay Dhir, 2021-10-18 This book analyzes the changing dynamics of competition and the emergence of deglobalization trends and processes The authors begin by explaining the role of technology on globalization and its impact on competitive strategy Then they present a theoretical framework that outlines the connection between globalization and modern society The book also delves into the shift toward deglobalization and addresses how the onset of the COVID 10 pandemic has accelerated the process Concluding with a discussion of how the 4th Industrial Revolution has resulted in new paradigms for business this book will fill a gap through its investigation of an emerging concept for scholars in international business

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