2018 TRAINING INDUSTRY REPORT

ABOUT THIS STUDY

Now in its 37th year, The Industry Report is recognized as the training industry's most trusted source of data on budgets, staffing, and programs. This year, the study was conducted by an outside research firm May-July 2018, when members from the Training magazine database were e-mailed an invitation to participate in an online survey. Only U.S.-based corporations and educational institutions with 100 or more employees were included in the analysis.

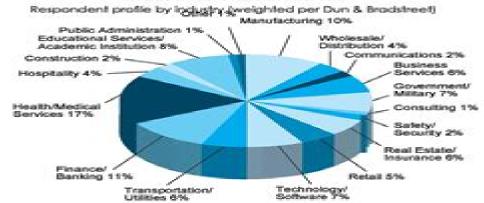
The data represents a cross-section of industries and company sizes.

SURVEY RESPONDENTS.

Small companies (100-999 employees)	36%
Midsize (1,000-9,999 employees)	41%
Large (10.000 or more employees)	23%
Total respondents	271

Note that the figures in this report are weighted by companysize and industry according to a Dun & Bradstreet database available through Hoovers of U.S. companies. Since small companies dominate the U.S. market, in terms of sheer numbers, these organizations receive a heavier weighting, so that the data accurately reflects the U.S. market.

Industrial Classifications



About Survey Respondents:

† 6.1% BSF NBOBHFST PS BCPWF JO UIF PSHBOJ[BUJPO † 1.7% BSF EPWFMPQFST PS JOTUSYDUJPOBM EFTJHOFST † 22% BSF NJE- UP MPX-MFWFM [CBTFE POUJUMF TFMFDUJPO] BTTPDJBUFT

† 64% EFUFSNJOF UIF OFFE GPS QVSDIBTJOH QSPEVDUT BOE TFSWJDFT

1 30% TRU UIF CVEHRU

131% NBOBHF SFRVFTUT GPS QSPQPTBMT/CJET

1 70% SEDPNNFOE UIF GVSDIBTE

1 28% IBWF UIF MORM QVSDIBTF EFDJTJPO

How To Prepare An Industry Report

Lutz Hering, Heike Hering

How To Prepare An Industry Report:

How to Write a Winning Business Report Joseph Mancuso, 1992-04-09 A CLEAR STEP BY STEP SYSTEM FOR WRITING A BUSINESS PLAN THAT WILL ATTRACT THE FINANCING YOU NEED Joseph R Mancuso offers key guidelines and valuable tips on how to gear your business plan to the people who control the cash Featuring the original business plans from three highly successful businesses plans that raised millions in upfront financing How to Write a Winning Business Plan also reveals What financiers look for in a plan Nine guestions that every plan must answer How to prospect for financial sources How to romance the money men How to locate hidden sources of capital How to handle objections How to gain a commitment And much more Complete with handy checklists and key financial forms this book is your launch pad for a thriving business venture How to Write a Better Home Inspection Report George P. Wells, 2010-10-04 Whether you are an experienced inspector who has done thousands of inspections or you are a new inspector just getting started in the home inspection business you will write better inspection reports and get more business afteryou read this book The techniques you will learn from the book will help you write better reports and you will write your reports more efficiently Your reports will be more effective than ever before Your clients and real estate agents will be happy because they will be able to read and understand your reports You will be happy because you will have happy clients you ll get more business you ll stay out of court and you ll make more money These are techniques that you will be able to use on your very next inspection Regardless of how you write your reports you will be able to use the techniques you will learn from the book The techniques you will learn are not based on the use of any particular brand of home inspection report software How to Write Technical and Scientific Reports Heike Hering, 2025-05-01 How to Write Technical and Scientific Reports This textbook introduces all important and necessary knowledge to create written reports or oral presentations about STEM and engineering topics in a professional and efficient manner By showing example structures and right wrong comparisons you will get many practical hints on how to design your own report The examples are mostly derived from works written by the authors and therefore they often deal with mechanical engineering topics There are different sections about frequent mistakes in Technical and Scientific Reports the use of word processors and tools for creating presentations the design of figures and tables as well as the oral presentation of the Technical or Scientific Report also as a short statement In this 3rd edition all texts were revised and updated the sections with references were updated the glossary and index were expanded and Springer Nature SN Flashcards were added to help you to remember the introduced knowledge and to create Technical and Scientific Reports even more efficiently Test your knowledge with questions and answers about the book with Springer Nature Flashcards

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