

What Makes a Brilliant Leader

Great leaders of the world create peace, make change happen and influence attitudes. Good leaders in business encourage others, communicate effectively and set high goals to achieve. No amount of sales training can help set someone up to be a good leader, but there are other skills one can learn to really set themselves apart from the rest and rise to be a great leader in any business. Here, we've listed the most important attributes all strong leaders in any area of business need to have:

- * Organized with good time management skills- Good leaders know how to prioritize and get things done. Being organized and on top of things is an important attribute of a good leader.

- * Great communication skills- Being able to get your point across effectively is so important in both our work and personal lives. Good leaders always have great communication skills. It is these skills that give them the foundation to be able to negotiate with others no matter who they are in the business. It also means that they have less situations where they are misunderstood and will gain the cooperation of their team because they communicate in such a way that everyone can respond positively to.

- * Set an example-Good leaders, lead by example. Do as you want others to.

- * Great people skills create a great team environment- Great leaders and managers in a business often possess great people skills as these are so important when dealing with staff. Building team morale is all about making them feel valued and giving them what they need to achieve. Part of that, is a supportive environment. Good leaders use their people skills to make others feel good about themselves and the work they are doing.

- * Be passionate about what you are doing- Great leaders are those that are most passionate about a cause, or the services of a business. If you are proud of what you do and where you work it not only shows, but rubs off onto other people.

- * Know your team- This doesn't mean having to be close friends with everyone, but it does mean taking an interest in what they value. Showing an interest in their life outside of work helps to build rapport and assists you to get the most out of your working relationship with someone.

- * Listen to others- Great leaders listen to others and address concerns. In business this means letting staff have their own ideas and dealing with grievance issues in a professional way to get a desired outcome for all parties involved. If staff approach you about some form of customer service training for example to assist with their work, listen to them and acknowledge their suggestions.

- * Be honest- Being honest is so important. If you make a mistake, own it and move on. Good leaders aren't perfect because no one is. We are all human.

How To Influence In Any Situation Brilliant Business

ML Morrison



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