

Buy

Tencent Holdings (0700.HK)

Return Potential: 9%

Equity Research

The rise of Weixin: China's social networking leader; Buy

Source of opportunity

Weixin is fundamentally altering users' communication experience on smart devices. Since its launch in Jan 2011, Weixin has established itself as China's leading mobile communication and private social networking app, providing rich media features from simple messaging to multi-user hold-to-talk-to-300mm registered users. While we do not expect Tencent to meaningfully monetize Weixin in 2013E, we believe the product has become a significant component of Tencent's investment thesis, and hence incorporate its financial projection into our estimates, referencing global Internet trends. Our estimates imply a HK\$300/share valuation for Weixin.

Conclusion

We reiterate our Buy rating and expect monetization to potentially be realized in three areas: (a) **Advertising**. Weidai's social network model leads to a virtuous cycle of reinforcing engagement that creates traffic inventory. (b) **Mobile gaming** has proven its revenue potential globally. We model Weidai's offerings after NHN's LINE, and expect Weidai to generate in-app revenues from micro-transactions of virtual items. (c) **While mobile commerce** remains at an early stage, we see optionality value considering the power of QR code enabling online-to-offline (O2O) services.

Wavelength

We raise our 12-m target price to HK\$305 from HK\$280, based on 1.0X PEG (22X 2014E EPS, off 22%, 2014E-17E CAGR; previously based on 2013E-16E CAGR). We lower our 2013E/14E EPS by 4%/6% to incorporate near-term investment needed to secure Tencent's dominance in China's social networking space.

Share with:

Wider-than-expected desktop gaming, near-term margin weakness from e-commerce investments, regulatory risks with Weibo.

INVESTMENT LIST MEMBERSHIP

Asian Pacific Survey List
 1001-1005 Tenthredinidae

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1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024, 2025, 2026, 2027, 2028, 2029, 2030, 2031, 2032, 2033, 2034, 2035, 2036, 2037, 2038, 2039, 2040, 2041, 2042, 2043, 2044, 2045, 2046, 2047, 2048, 2049, 2050, 2051, 2052, 2053, 2054, 2055, 2056, 2057, 2058, 2059, 2060, 2061, 2062, 2063, 2064, 2065, 2066, 2067, 2068, 2069, 2070, 2071, 2072, 2073, 2074, 2075, 2076, 2077, 2078, 2079, 2080, 2081, 2082, 2083, 2084, 2085, 2086, 2087, 2088, 2089, 2090, 2091, 2092, 2093, 2094, 2095, 2096, 2097, 2098, 2099, 2100, 2101, 2102, 2103, 2104, 2105, 2106, 2107, 2108, 2109, 2110, 2111, 2112, 2113, 2114, 2115, 2116, 2117, 2118, 2119, 2120, 2121, 2122, 2123, 2124, 2125, 2126, 2127, 2128, 2129, 2130, 2131, 2132, 2133, 2134, 2135, 2136, 2137, 2138, 2139, 2140, 2141, 2142, 2143, 2144, 2145, 2146, 2147, 2148, 2149, 2150, 2151, 2152, 2153, 2154, 2155, 2156, 2157, 2158, 2159, 2160, 2161, 2162, 2163, 2164, 2165, 2166, 2167, 2168, 2169, 2170, 2171, 2172, 2173, 2174, 2175, 2176, 2177, 2178, 2179, 2180, 2181, 2182, 2183, 2184, 2185, 2186, 2187, 2188, 2189, 2190, 2191, 2192, 2193, 2194, 2195, 2196, 2197, 2198, 2199, 2200, 2201, 2202, 2203, 2204, 2205, 2206, 2207, 2208, 2209, 2210, 2211, 2212, 2213, 2214, 2215, 2216, 2217, 2218, 2219, 2220, 2221, 2222, 2223, 2224, 2225, 2226, 2227, 2228, 2229, 2230, 2231, 2232, 2233, 2234, 2235, 2236, 2237, 2238, 2239, 2240, 2241, 2242, 2243, 2244, 2245, 2246, 2247, 2248, 2249, 2250, 2251, 2252, 2253, 2254, 2255, 2256, 2257, 2258, 2259, 2260, 2261, 2262, 2263, 2264, 2265, 2266, 2267, 2268, 2269, 2270, 2271, 2272, 2273, 2274, 2275, 2276, 2277, 2278, 2279, 2280, 2281, 2282, 2283, 2284, 2285, 2286, 2287, 2288, 2289, 2290, 2291, 2292, 2293, 2294, 2295, 2296, 2297, 2298, 2299, 2300, 2301, 2302, 2303, 2304, 2305, 2306, 2307, 2308, 2309, 2310, 2311, 2312, 2313, 2314, 2315, 2316, 2317, 2318, 2319, 2320, 2321, 2322, 2323, 2324, 2325, 2326, 2327, 2328, 2329, 2330, 2331, 2332, 2333, 2334, 2335, 2336, 2337, 2338, 2339, 2340, 2341, 2342, 2343, 2344, 2345, 2346, 2347, 2348, 2349, 2350, 2351, 2352, 2353, 2354, 2355, 2356, 2357, 2358, 2359, 2360, 2361, 2362, 2363, 2364, 2365, 2366, 2367, 2368, 2369, 2370, 2371, 2372, 2373, 2374, 2375, 2376, 2377, 2378, 2379, 2380, 2381, 2382, 2383, 2384, 2385, 2386, 2387, 2388, 2389, 2390, 2391, 2392, 2393, 2394, 2395, 2396, 2397, 2398, 2399, 2400, 2401, 2402, 2403, 2404, 2405, 2406, 2407, 2408, 2409, 2410, 2411, 2412, 2413, 2414, 2415, 2416, 2417, 2418, 2419, 2420, 2421, 2422, 2423, 2424, 2425, 2426, 2427, 2428, 2429, 2430, 2431, 2432, 2433, 2434, 2435, 2436, 2437, 2438, 2439, 2440, 2441, 2442, 2443, 2444, 2445, 2446, 2447, 2448, 2449, 2450, 2451, 2452, 2453, 2454, 2455, 2456, 2457, 2458, 2459, 2460, 2461, 2462, 2463, 2464, 2465, 2466, 2467, 2468, 2469, 2470, 2471, 2472, 2473, 2474, 2475, 2476, 2477, 2478, 2479, 2480, 2481, 2482, 2483, 2484, 2485, 2486, 2487, 2488, 2489, 2490, 2491, 2492, 2493, 2494, 2495, 2496, 2497, 2498, 2499, 2500, 2501, 2502, 2503, 2504, 2505, 2506, 2507, 2508, 2509, 2510, 2511, 2512, 2513, 2514, 2515, 2516, 2517, 2518, 2519, 2520, 2521, 2522, 2523, 2524, 2525, 2526, 2527, 2528, 2529, 2530, 2531, 2532, 2533, 2534, 2535, 2536, 2537, 2538, 2539, 2540, 2541, 2542, 2543, 2544, 2545, 2546, 2547, 2548, 2549, 2550, 2551, 2552, 2553, 2554, 2555, 2556, 2557, 2558, 2559, 2560, 2561, 2562, 2563, 2564, 2565, 2566, 2567, 2568, 2569, 2570, 2571, 2572, 2573, 2574, 2575, 2576, 2577, 2578, 2579, 2580, 2581, 2582, 2583, 2584, 2585, 2586, 2587, 2588, 2589, 2590, 2591, 2592, 2593, 2594, 2595, 2596, 2597, 2598, 2599, 2600, 2601, 2602, 2603, 2604, 2605, 2606, 2607, 2608, 2609, 2610, 2611, 2612, 2613, 2614, 2615, 2616, 2617, 2618, 2619, 2620, 2621, 2622, 2623, 2624, 2625, 2626, 2627, 2628, 2629, 2630, 2631, 2632, 2633, 2634, 2635, 2636, 2637, 2638, 2639, 2640, 2641, 2642, 2643, 2644, 2645, 2646, 2647, 2648, 2649, 2650, 2651, 2652, 2653, 2654, 2655, 2656, 2657, 2658, 2659, 2660, 2661, 2662, 2663, 2664, 2665, 2666, 2667, 2668, 2669, 2670, 2671, 2672, 2673, 2674, 2675, 2676, 2677, 2678, 2679, 26



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Source: authors' calculations from 1990-1995 data.

| Variable | Unit | Value | Unit |
|-----------|-----------|-----------|-----------|
| 1990-1991 | 1990-1991 | 1990-1991 | 1990-1991 |

Source: *Journal of the American Statistical Association*, 1997, 92, 1039-1052.

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Goldman Sachs Trading Training Manual

**Guruprasad Madhavan, Barbara
Oakley, Luis Kun**



Goldman Sachs Trading Training Manual:

SEC Docket United States. Securities and Exchange Commission, 1974 **What Happened to Goldman Sachs** Steven Mandis, 2013-10-01 This is the story of the slow evolution of Goldman Sachs addressing why and how the firm changed from an ethical standard to a legal one as it grew to be a leading global corporation In What Happened to Goldman Sachs Steven G Mandis uncovers the forces behind what he calls Goldman s organizational drift Drawing from his firsthand experience sociological research analysis of SEC congressional and other filings and a wide array of interviews with former clients detractors and current and former partners Mandis uncovers the pressures that forced Goldman to slowly drift away from the very principles on which its reputation was built Mandis evaluates what made Goldman Sachs so successful in the first place how it responded to pressures to grow why it moved away from the values and partnership culture that sustained it for so many years what forces accelerated this drift and why insiders can t or won t recognize this crucial change Combining insightful analysis with engaging storytelling Mandis has written an insider s history that offers invaluable perspectives to business leaders interested in understanding and managing organizational drift in their own firms **The Credit Investor's Handbook** Michael Gatto, 2024-01-04 Prepare for or enhance a career investing in the credit markets with this authoritative guide The leveraged credit market is currently valued at over 4 trillion and is one of the fastest growing asset classes fueling demand for well trained credit analysts The Credit Investor s Handbook Leveraged Loans High Yield Bonds and Distressed Debt is the definitive guide for young investment professionals embarking on a career investing in the leveraged credit markets whether public private performing or distressed Experienced professionals will also immensely benefit from this guide as they refine their investment skills Michael Gatto has twenty five years of investing experience in the debt markets at Silver Point Capital a 20 billion credit focused fund and Goldman Sachs Special Situations Group Furthermore he is an adjunct professor at Columbia Business School and Fordham University s Gabelli School of Business Michael brings these experiences together in this comprehensive manual teaching the skills to succeed in the dynamic and complex credit markets Michael brings highly complex case studies to life using decades of his first hand war stories and combines them with reflections from leading industry professionals often infused with humor to make the book accessible readable and fun Michael s seven step credit analysis process will prepare you for a career in credit investing at the top buy side and sell side firms on Wall Street by teaching you the technical skills needed to invest in the debt markets Whether you are analyzing a loan origination in the private debt market a new issue of a broadly syndicated loan BSL a high yield bond HY or a secondary trade the comprehensive knowledge gained from this book will equip you to make well founded investment recommendations Additionally an entire section devoted to distressed debt investing incorporates a practitioner s perspective on the nuances of bankruptcy and restructurings to develop strategies to profit from opportunities in this opaque market In clear straightforward terms accessible to the layperson Michael explains strategies pursued by distressed companies such as J

Crew and Serta that have led to creditor on creditor violence giving you an insider's perspective on some of the least understood transactions in the distressed arena You will Gain In Depth Knowledge Understand the complexities of credit markets from trading dynamics to historical credit cycles allowing you to identify debt investment opportunities and avoid pitfalls Master the Analytical Framework Learn Michael's seven step process for analyzing credit investments including qualitative industry and business analysis financial statement analysis forecasting corporate valuation relative value analysis and debt structuring Learn How to Write an Investment Recommendation Review real life credit memos to understand how analysts translate this framework into recommendations that drive investment decisions at the top credit funds Discover Key Concepts and Terminology leveraged buyout financings LBOs trading levels price yields and spreads shorting and credit default swaps Navigate Distressed Debt Explore the strategies and nuances of distressed debt investing including bankruptcy subordination creditor on creditor violence and high profile case studies from the past three decades of Chapter 11 restructurings This book caters to finance majors pursuing investing careers credit analysts seeking to enhance their skills and seasoned professionals aiming to expand their expertise Professors researchers lawyers and advisors servicing the credit industry will also find immense value in this comprehensive guide *The WEALTHTECH Book* Susanne Chishti, Thomas Puschmann, 2018-04-19 Get a handle on disruption innovation and opportunity in investment technology The digital evolution is enabling the creation of sophisticated software solutions that make money management more accessible affordable and eponymous Full automation is attractive to investors at an early stage of wealth accumulation but hybrid models are of interest to investors who control larger amounts of wealth particularly those who have enough wealth to be able to efficiently diversify their holdings Investors can now outperform their benchmarks more easily using the latest tech tools The WEALTHTECH Book is the only comprehensive guide of its kind to the disruption innovation and opportunity in technology in the investment management sector It is an invaluable source of information for entrepreneurs innovators investors insurers analysts and consultants working in or interested in investing in this space Explains how the wealth management sector is being affected by competition from low cost robo advisors Explores technology and start up company disruption and how to delight customers while managing their assets Explains how to achieve better returns using the latest fintech innovation Includes inspirational success stories and new business models Details overall market dynamics The WealthTech Book is essential reading for investment and fund managers asset allocators family offices hedge venture capital and private equity funds and entrepreneurs and start ups *The Hedge Fund Book* Richard C. Wilson, 2011-04-12 An accessible guide to effectively operating in the hedge fund arena Hedge funds are now in the news more than a thousand times a day and yet it is hard to find clear factual information about how they operate raise capital and invest The Hedge Fund Book provides real world case studies of various hedge fund managers providing a solid foundation in specialized hedge fund knowledge for both financial professionals and those aspiring to enter this field It provides an analysis of funds within different phases of their

life cycles and investment processes and examines each cycle in ways that would be informational for marketers as well as investors bankers and financial professionals who would like to learn more about day to day hedge fund operations Addresses everything you need to know about this popular segment of the financial industry within a case study format Each chapter contains several types of investment and situational analyses insights and best practices along with a review and test your knowledge section Written by a successful hedge fund consultant and head of one of the largest hedge fund networking groups in the industry with more than 30 000 members This book is required reading for participants within the hedge fund industry s leading designation program the CHP Designation If you re looking to gain a better understanding of hedge funds look no further than The Hedge Fund Book *International Book Publishing: An Encyclopedia* Philip G. Altbach, Edith S. Hoshino, 2015-05-08 First Published in 1996 This encyclopedia is unique in several ways As the first international reference source on publishing it is a pioneering venture Our aim is to provide comprehensive discussion and analysis of key subjects relating to books and publishing worldwide The sixty four essays included here feature not only factual and statistical information about the topic but also analysis and evaluation of those facts and figures The chapters are significantly more comprehensive than those typically found in an encyclopedia *The Furniture Journal*, 1906 [The Material Child](#) David Buckingham, 2013-04-26 Children today are growing up in an increasingly commercialised world But should we see them as victims of manipulative marketing or as competent participants in consumer culture The Material Child provides a comprehensive critical overview of debates about children s changing engagement with the commercial market It moves from broad overviews of the theory and history of children s consumption to insightful case studies of key areas such as obesity sexualisation children s broadcasting and education In the process it challenges much of the received wisdom about the effects of advertising and marketing arguing for a more balanced account that locates children s consumption within a broader analysis of social relationships for example within the family and the peer group While refuting the popular view of children as incompetent and vulnerable consumers that is adopted by many campaigners it also rejects the easy celebration of consumption as an expression of children s power and autonomy Written by one of the leading international scholars in the field The Material Child will be of interest to students researchers and policy makers as well as parents teachers and others who work directly with children

Autonomous Financial Systems AI- Driven Hybrid Clouds and Intelligent Workflows ADITYA MEHRA, DR SANGEET VASHISHTHA, 2025-01-22 **EBOOK: Contemporary Management - MEE, 2e** JONES, 2017-08-02 The Second Middle East Edition blends theory with contemporary management practice Dr Marina Apaydin American University of Beirut joins the authoring team in this edition for significant enhancements to content and presentation of topics New chapter opening cases have been added to feature companies and management personalities from the Middle East Management Insights vignettes offer balanced representation of international as well as local small to medium sized companies and start ups to ensure applicability of theory in a variety of contexts Updated content and

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Walker's Manual of Western Corporations and Securities, 1971 Wall Street and the Financial Crisis United States. Congress. Senate. Committee on Homeland Security and Governmental Affairs. Permanent Subcommittee on Investigations, 2011 Generative AI for Trading and Asset Management Hamlet Jesse Medina Ruiz, Ernest P. Chan, 2025-04-30 Expert guide on using AI to supercharge traders productivity optimize portfolios and suggest new trading strategies Generative AI for Trading and Asset Management is an essential guide to understand how generative AI has emerged as a transformative force in the realm of asset management particularly in the context of trading due to its ability to analyze vast datasets identify intricate patterns and suggest complex trading strategies Practically this book explains how to utilize various types of AI unsupervised learning supervised learning reinforcement learning and large language models to suggest new trading strategies manage risks optimize trading strategies and portfolios and generally improve the productivity of algorithmic and discretionary traders alike These techniques converge into an algorithm to trade on the Federal Reserve chair's press conferences in real time Written by Hamlet Medina chief data scientist Criteo and Ernie Chan founder of QTS Capital Management and Predictnow ai this book explores topics including How large language models and other machine learning techniques can improve productivity of algorithmic and discretionary traders from ideation signal generations backtesting risk management to portfolio optimization The pros and cons of tree based models vs neural networks as they relate to financial applications How regularization techniques can enhance out of sample performance Comprehensive exploration of the main families of explicit and implicit generative models for modeling high dimensional data including their advantages and limitations in model representation and training sampling quality and speed and representation learning Techniques for combining and utilizing generative models to address data scarcity and enhance data augmentation for training ML models in financial applications like market simulations sentiment analysis risk management and more Application of generative AI models for processing fundamental data to develop trading signals Exploration of efficient methods for deploying large models into production highlighting

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