



Report: Opportunity Trends
New Opportunity Trends Report

Report Actions: Search, Add Chart, Filter, Columns, **Export**, More

Total Records: 94
Total Historical Amount: \$6,830,000.00

- Export (Sample CSV)
- Save As
- Save
- Subscribe
- Export**
- Delete
- Add to Dashboard

Historical Stage	As of Date	10/1/2021	11/1/2021	12/1/2021	Total
Prospecting	Sum of Historical Amount Record Count	\$100,000.00 1	\$100,000.00 1	\$100,000.00 1	\$100,000.00 3
Qualification	Sum of Historical Amount Record Count	\$15,000.00 1	\$15,000.00 1	\$15,000.00 1	\$15,000.00 3
Needs Analysis	Sum of Historical Amount Record Count	\$675,000.00 1	\$675,000.00 1	\$675,000.00 1	\$675,000.00 3
Value Proposition	Sum of Historical Amount Record Count	\$130,000.00 2	\$130,000.00 2	\$130,000.00 2	\$130,000.00 6
Id. Decision Makers	Sum of Historical Amount Record Count	\$110,000.00 3	\$110,000.00 3	\$110,000.00 3	\$110,000.00 9
Perception Analysis	Sum of Historical Amount	\$120,000.00	\$120,000.00	\$120,000.00	\$120,000.00

How Do You Export In Excel

Lei Shi

A red circular graphic with a gradient, appearing as a semi-circle or a partial circle, located to the right of the author's name.

How Do You Export In Excel:

Microsoft Office Access 2007 Step by Step Steve Lambert, M. Lambert, Joan Lambert, 2007-01-03 Experience learning made easy and quickly teach yourself how to build database solutions with Access 2007 With Step By Step you set the pace building and practicing the skills you need just when you need them Build databases from scratch or from templates Exchange data with other databases and Office documents Create forms to simplify data entry Use filters and queries to find and analyze information Design rich reports that help make your data meaningful Help prevent data corruption and unauthorized access Your all in one learning experience includes Files for building skills and practicing the book's lessons Fully searchable eBook Bonus quick reference to the Ribbon the new Microsoft Office interface Windows Vista Product Guide eReference plus other resources on CD For customers who purchase an ebook version of this title instructions for downloading the CD files can be found in the ebook **Access 2007 Workbook For Dummies** Joseph C.

Stockman, 2007-12-10 Do you wish Access was more accessible Do you wonder what to do with databases in the first place If you've just been letting Access sit there as an anonymous icon on the Ribbon Access 2007 Workbook For Dummies can open up new worlds for you The coolest thing about this friendly easy to follow workbook is that you'll actually create a database that you can use to organize your own home media collection if you like In the process you discover how to build a database from the ground up and some of the ways a database can be helpful even if you're not a business mogul or an accountant Using a problem solution approach Access 2007 Workbook For Dummies gives you plenty of chances to practice each step so you gain confidence along with information You'll discover how to Set up Access and use database fundamentals Create a home media database from start to finish Build tables relationships forms and reports Use select and action queries View and manipulate data Edit and build simple macros and use them to automate navigation Arrange controls on a form Build a user interface to add edit and update data Track every aspect of the media collection including The bonus CD ROM includes separate database files for each exercise and a video that walks you through each step of the more complex procedures In no time you'll find Access is no longer unapproachable Note CD ROM DVD and other supplementary materials are not included as part of eBook file **HR Analytics: Data Driven Techniques** Manish Soni, 2024-11-13 In the ever evolving world of

human resources the emergence of HR analytics has revolutionized the way we understand and manage our workforce HR Analytics Data Driven Techniques is a comprehensive guide designed to navigate you through the complexities of HR analytics leveraging the power of Microsoft Excel This book begins with a deep dive into the Factors to Measure in HR Analytics where we explore the fundamental aspects of HR analytics including key factors objectives and the influence of human biases like naivety entomologist confirmation projection and stereotyping biases Our journey then transitions into the basics with Analytics Introduction providing a foundational understanding of analytics including how to define collect organize and visualize data using Excel's diverse charting capabilities such as pie charts column charts and the latest

additions like histograms and treemaps Hiring Analytics and Challenges addresses the practical application of analytics in hiring processes discussing benchmarking competency based recruitment and the critical role of interviewer bias This section is essential for anyone looking to refine their hiring practices using data driven strategies Introduction to HR Analytics sets the stage for the rest of the book outlining the definition scope and importance of HR analytics in modern business As we delve into the Fundamentals of Microsoft Excel for HR Analytics readers will gain practical skills in utilizing Excel for data management and analysis a critical tool in any HR professional s arsenal The book then guides you through various analytical techniques starting with Descriptive Analytics in HR where you learn to perform basic statistical analysis and data interpretation Performance Metrics provides insights into structuring and applying performance metrics effectively while Compensation and HR Analytics delves into creating comprehensive compensation frameworks and policies For those interested in more advanced topics chapters like Diagnostic Analytics in HR Predictive Analytics in HR and Prescriptive Analytics in HR cover everything from regression analysis to predictive modelling and strategic planning using Excel We also explore Advanced Excel Functions for HR Analytics for more seasoned Excel users aiming to automate and enhance their data analysis The book does not stop at analytics within Excel Integrating Excel with Other HR Systems provides valuable insights into how Excel can interact with various HRIS and other tools emphasizing the importance of integration in modern HR practices A highlight of this book is the Case Study Hiring Through Numbers Using Hands On Excel offering a practical step by step approach to applying HR analytics in real world scenarios This is complemented by Case Studies and Real World Applications where we explore industry specific examples across healthcare technology retail and manufacturing sectors HR Analytics Data Driven Techniques is not just a book it s a journey into the heart of HR analytics Whether you re an HR professional seeking to enhance your analytical skills a student aspiring to enter the HR field or a business leader looking to implement data driven HR practices this book is your comprehensive guide to mastering HR analytics with Microsoft Excel

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Access 2013 All-in-One For Dummies Alison Barrows,Joseph C. Stockman,Allen G. Taylor,2013-04-08 Get started with the new Access 2013 with this impressive all in one reference Microsoft Access allows you to store organize view analyze and share data the new release enables you to build even more powerful custom database solutions that integrate with the web and enterprise data sources This compilation of nine indispensable minibooks is exactly what you need to get up to speed on the latest changes to Access This easy to understand resource provides both new and experienced Access users with invaluable advice for connecting Access to SQL

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PowerShell for Sysadmins Adam Bertram,2020-02-04 Learn to use PowerShell Microsoft s scripting language to automate real world tasks that IT professionals and system administrators deal with every day Save Time Automate PowerShell is both a scripting language and an administrative shell that lets you control and automate nearly every aspect of IT In PowerShell for Sysadmins five time Microsoft MVP Adam the Automator Bertram shows you how to use PowerShell to manage and automate your desktop and server environments so that you can head out for an early lunch You ll learn how to Combine commands control flow handle errors write scripts run scripts remotely and test scripts with the PowerShell testing framework Pester Parse structured data like XML and JSON work with common domains like Active Directory Azure and Amazon Web Services and create a real world server inventory script Design and build a PowerShell module to demonstrate PowerShell isn t just about ad hoc scripts Use PowerShell to create a hands off completely automated Windows deployment Build an entire Active Directory forest from nothing but a Hyper V host and a few ISO files Create endless Web and SQL servers with just a few lines of code Real world examples throughout help bridge the gap between theory and actual system

and the author's anecdotes keep things lively Stop with the expensive software and fancy consultants Learn how to manage your own environment with PowerShell for Sysadmins and make everyone happy Covers Windows PowerShell v5.1

Professional SQL Server 2005 Integration Services Brian Knight,Allan Mitchell,Darren Green,Douglas Hinson,Kathi Kellenberger,Andy Leonard,Erik Veerman,Jason Gerard,Haidong Ji,Mike Murphy,2007-05-22 This book will help you get past the initial learning curve quickly so that you can get started using SSIS to transform data create a workflow or maintain your SQL Server Offering you hands on guidance you'll learn a new world of integration possibilities and be able to move away from scripting complex logic to programming tasks using a full featured language What you will learn from this book Ways to quickly move and transform data How to configure every aspect of SSIS How to interface SSIS with web services and XML Techniques to scale the SSIS and make it more reliable How to migrate DTS packages to SSIS How to create your own custom tasks and user interfaces How to create an application that interfaces with SSIS to manage the environment A detailed usable case study for a complete ETL solution Who this book is for This book is for developers DBAs and users who are looking to program custom code in all of the .NET languages It is expected that you know the basics of how to query the SQL Server and have some fundamental programming skills Wrox Professional guides are planned and written by working programmers to meet the real world needs of programmers developers and IT professionals Focused and relevant they address the issues technology professionals face every day They provide examples practical solutions and expert education in new technologies all designed to help programmers do a better job *Microsoft Access 2013 Step by Step* Joan Lambert,Joyce Cox,2013-02-15 Experience learning made easy and quickly teach yourself how to build your own database with Access 2013 With Step by Step you set the pace building and practicing the skills you need just when you need them Includes downloadable practice files and a companion eBook Build a database from scratch or ready templates Create easy to use data entry forms Write queries to extract and manipulate data Design reports to summarize data in effective ways Import data from other databases and documents

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