

Foundations in Personal Finance - Chapter 6 Test

Name _____ Date _____

MULTIPLE CHOICE. Choose the one alternative that best completes the statement or answers the question.

- 1) Which of the following is not a need?
A) Housing
B) Eating out
C) Utilities
D) Food
1) _____
- 2) The purpose of advertising is to:
A) tease the consumer
B) inform the consumer
C) persuade the consumer
D) All of the above
2) _____
- 3) Which of the following is not a common marketing strategy?
A) Providing financing options
B) Repetition
C) Making the customer do product research
D) Personal selling
3) _____
- 4) When a company places an ad and offers no interest on your purchase for three years:
A) They are not interested in making a profit
B) They are showing their appreciation to you by giving you free money
C) The cost of the financing is built into the price of the item
D) All of the above
4) _____
- 5) What is a safe assumption to make regarding companies and their marketing practices?
A) Companies know that competition is fierce for consumer dollars.
B) Companies spend millions of dollars and do extensive research on advertising.
C) Companies use all angles to aggressively compete for your money.
D) All of the above
5) _____
- 6) What concept is best explained by the statement, "Money spent here cannot be spent there"?
A) Law of diminishing returns
B) Opportunity cost
C) Significant purchases
D) Delayed gratification
6) _____
- 7) Identify which method companies are using to compete for your money:
"90-days-same-as-cash"
A) Personal selling
B) Financing
C) Media
D) Product positioning
7) _____

Foundations In Personal Finance Chapter 6 Test A

Sabine Zange



Foundations In Personal Finance Chapter 6 Test A:

Embracing the Tune of Appearance: An Emotional Symphony within **Foundations In Personal Finance Chapter 6 Test A**

In some sort of taken by screens and the ceaseless chatter of immediate communication, the melodic elegance and psychological symphony produced by the written term frequently disappear in to the back ground, eclipsed by the constant sound and disturbances that permeate our lives. But, located within the pages of **Foundations In Personal Finance Chapter 6 Test A** a charming fictional prize brimming with fresh emotions, lies an immersive symphony waiting to be embraced. Constructed by an outstanding composer of language, that fascinating masterpiece conducts visitors on a psychological journey, well unraveling the hidden songs and profound influence resonating within each cautiously constructed phrase. Within the depths of this moving review, we will explore the book is central harmonies, analyze their enthralling publishing style, and submit ourselves to the profound resonance that echoes in the depths of readers souls.

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