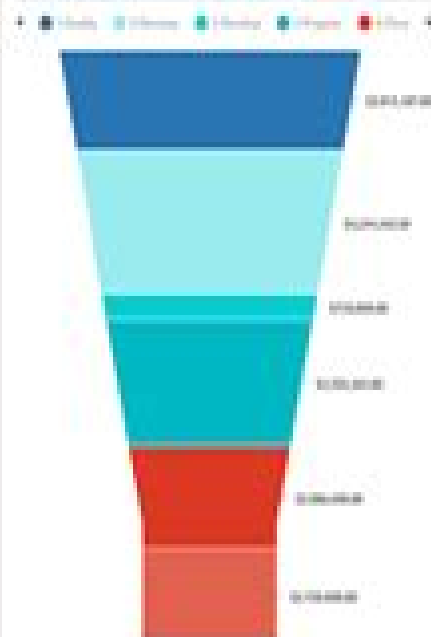




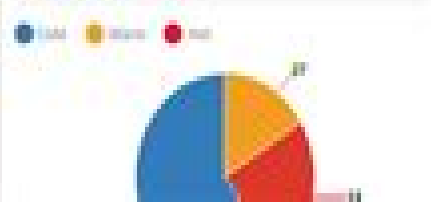
Sales Pipeline



Leads by Source



Leads by Rating



Current ratio

1.35
Goal: 2 (+10.62%)

Gross margin

632.63K

EBIT

1.80K

Cost of goods sold

1.12M

Debt to total assets

0.65

Working capital

1.80K

New business today



Cash today



CAGR today

1.1
Goal: 4 (+10.9%)

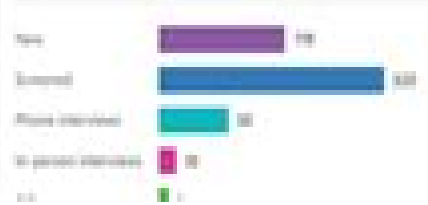
Revenue today

2K
Goal: 10 (+100%)

My Open Opportunities by Relationship

Opportunity Name	Relationship	Amount	Next Step	Next Step Due	Next Step Status	Next Step Owner
Opportunity 1	Relationship 1	100K	Next Step	10/10/2023	Not Started	John Doe
Opportunity 2	Relationship 2	200K	Next Step	10/10/2023	Not Started	Jane Smith
Opportunity 3	Relationship 3	300K	Next Step	10/10/2023	Not Started	Mike Johnson
Opportunity 4	Relationship 4	400K	Next Step	10/10/2023	Not Started	Sarah Brown
Opportunity 5	Relationship 5	500K	Next Step	10/10/2023	Not Started	David White
Opportunity 6	Relationship 6	600K	Next Step	10/10/2023	Not Started	Emily Green
Opportunity 7	Relationship 7	700K	Next Step	10/10/2023	Not Started	Chris Black
Opportunity 8	Relationship 8	800K	Next Step	10/10/2023	Not Started	Alexander Grey
Opportunity 9	Relationship 9	900K	Next Step	10/10/2023	Not Started	Olivia Blue
Opportunity 10	Relationship 10	1M	Next Step	10/10/2023	Not Started	Noah Red

Candidates pipeline



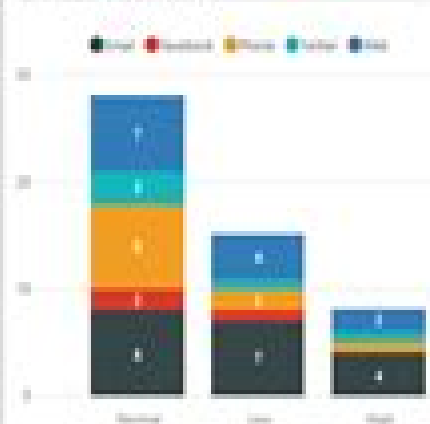
Jobs with new applicants

12

Jobs with no applicants

9
Less than 1 days

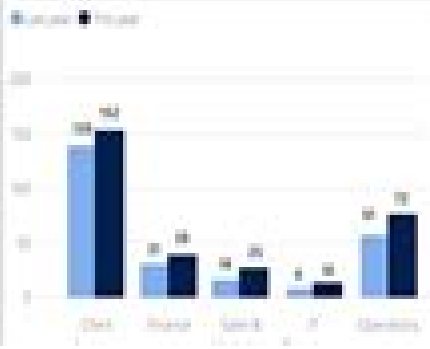
Customer Cases by Origin



Service Cases by Origin



Headcount



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Tobias Bleicker



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