



*« Dieu créa le monde,
à l'exception de la Hollande,
qui fut créée par les Hollandais. »*
Dicton populaire

La Hollande ? Non, ce n'est pas un pays, mais le nom de 2 provinces des Pays-Bas : qui en comptent 12. Certes, c'est la partie la plus connue et la plus visitée du royaume. Résultat, la confusion est fréquente entre la Hollande et le pays entier.

Autre idée reçue : **La Haye**... Eh non, ce n'est pas la capitale des Pays-Bas, même si elle en a toutes les caractéristiques (ministères, ambassades, etc.). La capitale est bien **Amsterdam** : c'est dans cette ville que se déroule l'intronisation des monarques néerlandais. Son nom est, à l'origine, lié à l'eau, puisqu'il signifie « la digue sur l'Amstel ».

Au fil de l'Histoire, terres et eaux, souvent confondues, ont enfin trouvé leur place et semblent s'y tenir. Néguère, leurs relations furent bien tumultueuses. C'est sans doute de cette menace que le peuple hollandais a acquis son opinitreté, son esprit méthodique, son goût de la réflexion et son **amour de la liberté**, magistralement illustré par l'accueil qu'il a, de tout temps, réservé aux exilés de l'Histoire.

Amsterdam reste une destination où chacun se côtoie sans crainte d'afficher sa singularité : gays et lesbiennes, puritains et fumeurs de pétards, tailleurs de diamants et habitants des plinches, Moluques et Surinamiens, Turcs et Marocains. Pétons et cyclistes également, aurait-on envie d'ajouter. On aime cette atmosphère cosmopolite et bon enfant dans un décor de village aux dimensions mondiales, qui, globalement, respecte encore **les droits de chaque minorité**.

Et en dehors des tulipes, quand la nuit éclaire les intérieurs clos le long des canaux, on y cultive un **art de vivre** traditionnel, donnant tout son sens à cette notion parfois surannée que l'on nomme gezelligheid, un concept intraduisible, entre convivialité, bien-être et sociabilité.



Guide Du Routard Amsterdam

G Psacharopoulos



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web sep 1 2023 votre tchatte vous permet de vendre n importe quel produit ou service mais dès qu il s agit de vous vendre vous même sur votre cv ce n est pas la même histoire rassurez vous cela n a rien à voir avec vos qualités de vendeuse vendeur nous sommes nombreux à éprouver des difficultés à nous mettre en avant surtout à l écrit bonne

definir son objectif de vente itev - Feb 26 2022

web apr 25 2011 la définition de l objectif est un élément déterminant dans l efficacité du commercial alors comment définir un objectif smart spécifique mesurable accessible réaliste et mesuré dans le temps il n y a pas de recette miracle car il est le fruit du standard de la profession ainsi que de l analyse des spécificités de son propre marché

vendeur fiche métier vendeur formation qualités - Jul 14 2023

web le rôle d un vendeur est plus complexe qu il n y paraît d autant qu il varie considérablement selon la structure où il exerce il doit non seulement conseiller la clientèle et développer des arguments mais aussi adapter son discours selon les besoins les incertitudes et les hésitations des uns ou des autres