

M Commerce Du Design Dinterface A Loptimisation Des Ventes



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M-commerce Jean-Eric Pelet, 2014 La 4e de couv indique l'arrivee de la 4G explosion des ventes de smartphones et de tablettes Le m-commerce ou commerce sur mobile est en passe de devenir un levier de croissance B2C essentiel Que vous soyez distributeur pure player acteur du web en quête de nouveaux canaux de diffusion ou que vous cherchiez gagner votre présence sur Internet cet ouvrage est fait pour vous Les vous permettront de gagner une place dans l'intimité du téléphone ou de la tablette de vos clients et prospects Connaissez vous leurs principaux comportements de consommation Les vous capable de planifier une campagne de mobile marketing qui saura les guider la fois feuille de route et guide technique ce livre vous permettra de planifier et mettre au point une stratégie de m-commerce marketing ergonomie systèmes d'information conception et design Il aborde tous les aspects nécessaires pour vous lancer ou consolider votre position Vous découvrirez notamment comment accroître la portée d'une marque sur mobile quels sont les indicateurs clés de performance et comment analyser le marché partir de l'étude des usages

Marketing digital Sandrine Medioni, Sarah Benmoyal Bouzaglo, 2018-02-07 Le comportement du consommateur a largement voulu pour devenir omnicanal quelles en sont les implications dans le processus d'achat Quels outils mettre en place Ce manuel propose de partir de l'analyse du consommateur pour en déduire les méthodes et outils opérationnels du retail online et offline Chaque chapitre se termine par une interview d'experts du digital Yves Rocher Auchan Vente Privée Facebook Twitter Guide.com Galeries Lafayette Darty des quiz et exercices d'application

Le commerce mobile Rosa-Linda Gutierrez, 2018-03-13 Un guide pratique et accessible pour maîtriser le commerce mobile Pour un nombre croissant d'entreprises la vente en ligne n'est plus perçue comme une menace mais bien comme une opportunité Après la création des premiers sites de vente sur Internet c'est au tour du volet mobile du commerce en ligne de se développer grâce à l'essor des smartphones et des tablettes Le mobile change le rapport des clients aux produits et services en modifiant en profondeur leur parcours d'achat et en favorisant l'immédiateté Le m-commerce est donc devenu un canal de vente incontournable que ne peuvent plus ignorer les enseignes et de ce fait la stratégie mobile de ces dernières doit s'adapter en permanence Ce livre vous aidera Comprendre les enjeux du m-commerce Identifier la solution mobile la plus adaptée à vos besoins Utiliser le m-commerce pour augmenter vos ventes Intégrer le m-commerce votre stratégie marketing Et bien plus encore Le mot de l'auteur Avec l'auteure Rosa Linda Gutierrez nous avons cherché à présenter aux lecteurs des conseils judicieux pour utiliser au mieux le m-commerce Ce petit livre vous guide pas pas dans la mise en place d'une stratégie commerciale efficace sur mobile

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Optimisation des interfaces e-commerce Sylvain

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Adapting E-commerce Interface Design Principles for M-commerce Usability Niven Anghar, 2005

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