# Lesson 6

# Motivation and Emotion Understanding what drives human behaviour





# LEARNING OUTCOMES

Once you have studied the section about motivation in this lesson you will be able to:

- explain the connection between motivation and emotion
- describe Maslow's hierarchy of needs on motivation
- distinguish between extrinsic and intrinsic sources of motivation
- describe theories of motivation
- · explain what emotions are
- describe theories of emotion
- describe the cultural impact on how we display emotions.



# PRESCRIBED RESOURCE FOR LESSON 6

This study guide is the primary reading material that you need to study to reach the learning outcomes of Lesson 6. There is no other prescribed material that you need to study apart from what is provided to you in this study guide to Lesson 6.



# KEY CONCEPTS

The key concepts for Lesson 6 have not been finalised in a separate list. You will find key concepts throughout the study guide below.

# **Motivation And Emotion Study Guide Answers**

Allyson Weseley, Allyson J. Weseley Ed.D., Robert McEntarffer

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**Study Guide for Psychology** Don H. Hockenbury, 2009-01-23 **Understanding Motivation and Emotion** Johnmarshall Reeve, 2024-10-08 Comprehensive reference on the nature of motivation and emotion thoroughly updated with the latest research and findings in the field Understanding Motivation and Emotion seeks to answer perennial questions such as What do people want and How do I motivate self and others through evidence based recommendations that enable readers to solve practical concerns This newly updated and revised Eighth Edition addresses applied issues speaking more to daily motivational problems and situations such as how to promote high quality motivation in self and others and emphasizes high interest motivational constructs that have been most actively researched in the last three years including grit mental toughness resilience wellbeing boredom self concept identity and GLP 1 hormones for weight loss With shorter chapters and one fewer chapter than the previous edition the goal of this edition is to provide a less overwhelming but also more inviting interesting engaging and satisfying understanding of motivation and emotion As with previous editions resources for instructors include an Instructor's Manual and Test Bank featuring discussion questions activities central principles PowerPoint slides and other tools Written by an acclaimed professor and researcher in the field Understanding Motivation and Emotion discusses topics including Biological and psychological needs extrinsic motivation and internalization goal setting and goal striving mindsets personal control beliefs and the Self and its strivings Six perennial questions on the nature of emotion various aspects of emotion and the importance of individual emotions and feelings Growth motivation and positive psychology unconscious motivation interventions and implicit motives and attitudes The challenge threat mindset how to control and regulate emotions and the pros and cons of using money as a motivating factor Understanding Motivation and Emotion is an essential reference for all professionals and students seeking to understand the nebulous concepts of motivation and emotion and apply their findings in schools the workplace clinical settings healthcare sports and their own lives Psychology Study Guide Cornelius Rea, 2005-06-10 For every chapter the Study Guide will include a Preview and At A Glance sections both provide an overview of and objectives for the chapter Each major topic includes a progress test comprised of multiple choice matching and or true false guestions The Guide also contains Graphic Organizers which encourage students to complete graphs charts and flow diagrams that ultimately provide a visual synopsis of text material End of chapter material includes Something To Think About sections which contain thought provoking questions designed to encourage critical thinking and application of the material Study Guide for Psychology, Third Edition Cornelius Rea, Don H. Hockenbury, Sandra E. Hockenbury, 2002-08-02 New edition of the Hockenburys text which draws on their extensive teaching and writing experiences to speak directly to students who are new to psychology Study Guide for Psychology David G. Myers, Richard O. Straub, 2009-04-03 Longtime Myers collaborator Richard Straub provides an updated study guide for the new edition Study Guide for Psychology in Everyday LIfe David G. Myers, Richard O. Straub, 2008-11-28

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