



FAIRBAIRN COLLEGE

Grade 9

EMS Control Test Memorandum

November 2020

Total: 70 Marks

Time: 60 minutes

Examiner: A. Muller

Moderator: R. Ochse

QUESTION 1: BUSINESS PLAN

(20 MARKS)

- 1.1
- | | |
|-------|-----|
| 1.1.1 | D ✓ |
| 1.1.2 | A ✓ |
| 1.1.3 | E ✓ |
| 1.1.4 | C ✓ |
| 1.1.5 | B ✓ |
- (5)
- 1.2 A business plan is a plan of action ✓ and has information about what, where, when, and how and entrepreneur aims to start a business ✓ and why that business will be successful ✓ (3)
- 1.3 Fixed costs remain the same ✓ regardless of the production numbers ✓
Variable costs will change ✓ depending on the activity of the business / depending on the production numbers ✓ (4)
- 1.4
- | Letter | Example | <i>MG: Appropriate example can be awarded the mark</i> |
|--------|---|--|
| M | Measurable ✓
Profit must be able to be measured in R and c ✓ | |
| A | Achievable ✓
Selling 100 items ✓ | |
| T | Time bound ✓
By July 2020 ✓ | |
- (6)
- 1.5 Having an advantage ✓ over the competitors ✓ (2)

[20]

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Padhraic Smyth



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Table of Contents Grade 1june Test Memorandum 2014

1. Understanding the eBook Grade 1june Test Memorandum 2014
 - The Rise of Digital Reading Grade 1june Test Memorandum 2014
 - Advantages of eBooks Over Traditional Books
2. Identifying Grade 1june Test Memorandum 2014
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Grade 1june Test Memorandum 2014
 - User-Friendly Interface
4. Exploring eBook Recommendations from Grade 1june Test Memorandum 2014
 - Personalized Recommendations
 - Grade 1june Test Memorandum 2014 User Reviews and Ratings
 - Grade 1june Test Memorandum 2014 and Bestseller Lists
5. Accessing Grade 1june Test Memorandum 2014 Free and Paid eBooks
 - Grade 1june Test Memorandum 2014 Public Domain eBooks
 - Grade 1june Test Memorandum 2014 eBook Subscription Services
 - Grade 1june Test Memorandum 2014 Budget-Friendly Options
6. Navigating Grade 1june Test Memorandum 2014 eBook Formats

- ePub, PDF, MOBI, and More
 - Grade 1june Test Memorandum 2014 Compatibility with Devices
 - Grade 1june Test Memorandum 2014 Enhanced eBook Features
7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Grade 1june Test Memorandum 2014
 - Highlighting and Note-Taking Grade 1june Test Memorandum 2014
 - Interactive Elements Grade 1june Test Memorandum 2014
 8. Staying Engaged with Grade 1june Test Memorandum 2014
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Grade 1june Test Memorandum 2014
 9. Balancing eBooks and Physical Books Grade 1june Test Memorandum 2014
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Grade 1june Test Memorandum 2014
 10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
 11. Cultivating a Reading Routine Grade 1june Test Memorandum 2014
 - Setting Reading Goals Grade 1june Test Memorandum 2014
 - Carving Out Dedicated Reading Time
 12. Sourcing Reliable Information of Grade 1june Test Memorandum 2014
 - Fact-Checking eBook Content of Grade 1june Test Memorandum 2014
 - Distinguishing Credible Sources
 13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
 14. Embracing eBook Trends
 - Integration of Multimedia Elements
 - Interactive and Gamified eBooks

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