## Procedure Manual

This procedure manual explains how to execute a specific process within a company. It outlines what actions need to be taken, how tasks should be executed, and who is responsible within an organization.

## 1. Give your manual a title

Your procedure manual should be given a clear and intuitive title. You can make a general procedure manual or tailor your manual for a specific process.

[For example: "Procedure Manual for Sales Contact Follow-Ups"]

## 2. Explain the why

Use this section to list the rules on which your procedures are based, whether it is alignment with your company's mission and vision, legal regulations, or something else.

[For example: Our mission as a company is to empower individuals to find the right technology for their needs. Contact tracking is critical to building a good customer relationship. In order to align with our helpful & dignified brand, verbal and written communication must be respectful, clear, and easy to understand.]

## 3. Outline the document's objective

Clearly state the objective of this procedure manual to your collaborators. This document should help them become more efficient and effective in their roles.

[For example: Our sales model relies on the Inbound Methodology, which is why we prefer that the first contact is made by the customer. However, once the customer contacts us, it is the responsibility of each member of the sales team to turn leads into customers. Please adhere to this manual so each customer is treated with the same dignity and respect during their purchase process.]

### 4. Describe the process

This is the most important part of your procedure manual. Here you will have to describe each of the desired actions, how to properly execute them, and the metrics with which they will be evaluated.

# **How To Format A Procedural Manual**

**L** Towne

#### **How To Format A Procedural Manual:**

Operating Policies and Procedures Manual for Medical Practices Elizabeth W. Woodcock, Bette A. Warn, 2006 This popular bestseller is an easy to use manual complete with customizable medical office policies. Covering more than 100 of todays most pressing events this manual helps practice administrators and managers set procedures and policies for managing operational financial and risk issues as well as personnel disaster planning and exposure control **Policies and Procedures Manual** Steven M. Bragg, 2012-06-19 Now in a fifth edition Accounting Policies and Procedures Manual A Blueprint for Running an Effective and Efficient Department is a how to guide on creating an effective and efficient accounting department policies and procedures manual Written by Steven Bragg the foremost authority in accounting and controllership issues the new edition includes A new complimentary Web site providing readers with the foundation for creating or enhancing their accounting department policies and procedures manual More coverage of accounting procedures including inventory billing cash receipts pricing order entry credit collections sales returns capital budgeting cash forecasting payroll and closing the books Accounting Policies and Procedures Manual is the tool every accounting department needs to regularize and systematize its procedures to match the best in the industry **Department of the** Navy Source Data System Procedures Manual United States. Navy Dept. Office of the Comptroller,1988 **APCAP** Payroll and Cost Subsystem Procedures Manual United States. Defense Logistics Agency, 1991 A Policies and Procedures Manual for a Local Model Cities Program United States. Department of Housing and Urban Development, 1971 Defense Integrated Data Systems DIDS Procedures Manual ,1986 **Administrative Procedures** Manual United States. National Archives and Records Administration, 1985 **Defense Commercial Communications Leasing Procedures Manual**, 1965 Procedures Manual for Detection and Location of Surface Water Using ERTS-1 Multispectral Scanner Data United States. National Aeronautics and Space Administration. Earth Observations Division, 1973

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