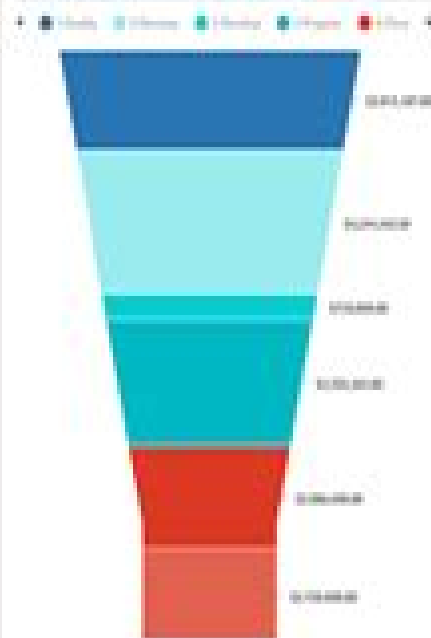




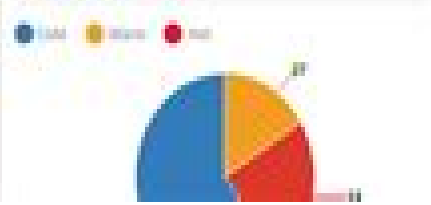
Sales Pipeline



Leads by Source



Leads by Rating



Current ratio

1.35
Goal: 2 (+10.62%)

Gross margin

632.63K

EBIT

1.80K

Cost of goods sold

1.12M

Debt to total assets

0.65

Working capital

1.80K

New business today



Cash today



CAGR today



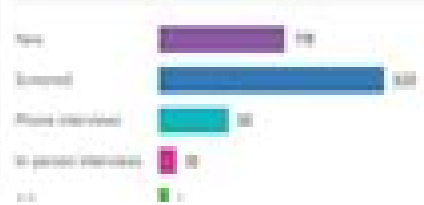
Revenue today



My Open Opportunities by Relationship

Opportunity Name	Relationship	Amount	Next Step	Next Step Due	Next Step Status	Next Step Owner
Opportunity 1	Relationship 1	100K	Next Step	10/10/2023	Not Started	John Doe
Opportunity 2	Relationship 2	200K	Next Step	10/10/2023	Not Started	John Doe
Opportunity 3	Relationship 3	300K	Next Step	10/10/2023	Not Started	John Doe
Opportunity 4	Relationship 4	400K	Next Step	10/10/2023	Not Started	John Doe
Opportunity 5	Relationship 5	500K	Next Step	10/10/2023	Not Started	John Doe
Opportunity 6	Relationship 6	600K	Next Step	10/10/2023	Not Started	John Doe
Opportunity 7	Relationship 7	700K	Next Step	10/10/2023	Not Started	John Doe
Opportunity 8	Relationship 8	800K	Next Step	10/10/2023	Not Started	John Doe
Opportunity 9	Relationship 9	900K	Next Step	10/10/2023	Not Started	John Doe
Opportunity 10	Relationship 10	1000K	Next Step	10/10/2023	Not Started	John Doe

Candidates pipeline



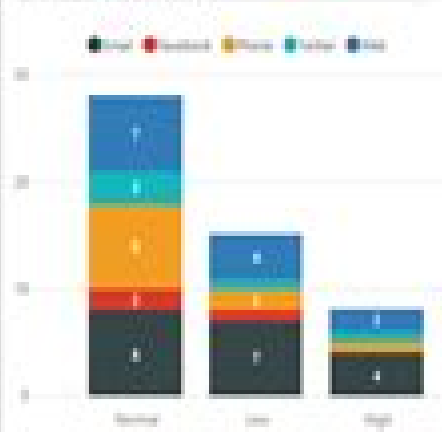
Jobs with new applicants

12

Jobs with no applicants

9
Less than 1 days

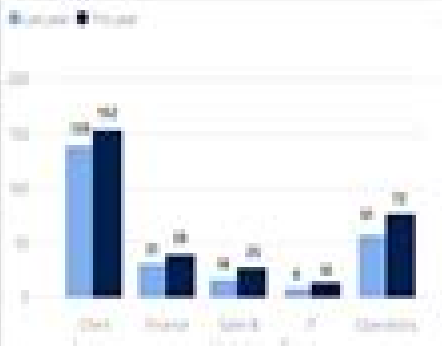
Customer Cases by Origin



Service Cases by Origin



Headcount



Microsoft Dynamics User Guide

SJ Ball



Microsoft Dynamics User Guide:

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