Į.	A A			-		- D	U		B
123	Segment Margin Performance Report for the Fiscal Year Ended December 31 (all figures in millions of dollars)								
4		Actual		Budgeted		Variance		Variance %	
5	Sales revenue	5 4,31	13	4,300	5	14	F	0.3%	F
6 7	Less variable expenses: Variable cost of goods sold	1.72	1	1,720		8	U	0.5%	U
7 8 9	Variable operating expenses	50		515		8 7	F	0.5% 1.4% 0.6%	F
9 10	Contribution Margin Less direct fixed expenses:	2,07	F	2,065	F	13	F	- 2000	
11	Fixed manufacturing overhead	1,22		1,215		13	U	1.1% 2.4%	U
12	Fixed operating expenses	40	_	415				2.4%	F
13	Segment Margin	44		435		10	F	2.3%	F
14	Less: Common fixed expenses allocated to the profit center	3		35		1	U	2.9%	U
15 16	Operating income	\$ 40	3	400	5	ģ	F	2.3%	F

Managerial Accounting Chapter 10 Profit Planning

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