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A M Cotcher

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if you have experience in landscaping then starting your own landscaping business or renovations business may be the most strategic move for you On the other hand choosing to start your own restaurant may not be the best move for you considering you don't have any existing skills This book will teach you everything you need to know to help you become a successful entrepreneur I will start off by teaching you about the four aspects of a successful mindset that you need to have This will be the baseline of your success as ensuring that you have mastered these four areas will help you accomplish the goals you ve never thought you d be able to The next topic I will teach you are the habits that all successful entrepreneurs have Building strong healthy habits will help you stay disciplined and complete all the necessary tasks that you will need to start your own business Without healthy entrepreneur habits you will struggle to catch up and beat your competition Once you have these areas down pat I will move on to teach you about how you can build new skills and improve existing ones This is especially important if you are planning on starting a business in an area where you have no existing experience In a case like this learning new skills and mastering them as fast as you can is largely beneficial Towards the end of this book I will teach you an important topic I will teach you how to overcome the obstacles that you will face as an entrepreneur Being an entrepreneur there is no one to hold you accountable The only person that can do that is you With that said the biggest obstacle that entrepreneurs face is procrastination Learning to beat procrastination will help you achieve the productivity you need to complete the numerous daily tasks to keep your business afloat and thriving In the last chapter of this book I will walk you through a 30 step guide combining everything you have learned to teach you how to become a more successful entrepreneur This guide will combine both your soft skills such as discipline and organization and hard skills like creating your schedule and company culture This final guide will tie everything you have learned together to make you a well rounded entrepreneur that is ready to beat out other competitors So let's not wait any longer and get started **Revolution** Gharam Srour, 2014-11-20 Entrepreneurship is the process of starting a business or other organization The entrepreneur develops a business model acquires the human and other required resources and is fully responsible for its success or failure Entrepreneurship operates within an entrepreneurship ecosystem Contents Preface 8 1 What Are Interpersonal Skills and Why Are They Important to Entrepreneurs 10 1 1 What are Interpersonal Skills 10 1 2 Soft Skills A Topic of Study and Consideration Throughout History 10 1 3 How Does Developing Your Interpersonal Skills Make You a Better Entrepreneur 11 1 4 Key Points From Chapter 1 12 1 5 Quiz Reviewing Concepts From Chapter 1 13 1 6 Answers to Quiz for Chapter 1 15 2 Communication Skills That Set Business Leaders Apart 17 2 1 Why Are Communication Skills Important for a Business Owner 17 2 2 Active Listening and How It Can Boost Your Sales 19 2 3 Common Barriers to Communication 26 2 4 Body Language What People Are REALLY Saying 28 2 5 How to Communicate Effectively through Multi Media Outlets 33 2 6 Key Points from Chapter 2 38 2 7 Quiz Reviewing Concepts From Chapter 2 38 2 8 Answers to Quiz from Chapter 2 40 3 Public Speaking Tips for Business Leaders 42 3 1 Be Prepared 42 3 2 Stay Positive 43 3 3 Tell Em a

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