

The background of the cover is white and features several stylized musical notes. There are four pink notes of various sizes and orientations, and two green notes. The notes are scattered across the page, with some overlapping the text.

10 Steps to SUCCESSFULLY MANAGING Recording Artists

Capriccio M. Scates, M.B.A.
(J.D. Candidate)

Foreword by
Nastacia "Nazz" Kendall
(DreamWorks Music Publishing)

A Guide to Effective Artist Management

Guide To Artist Management

Mike Jess



Guide To Artist Management:

Managing Your Band Steve Marcone, Dave Philp, 2021-06-24 *Managing Your Band* A Guide to Artist Management is your go to guide for artist management in the new music industry especially independent artists taking the DIY route Industry insiders Steve Marcone and Dave Philp tackle the work and knowledge required of an artist manager and band member focusing on earning revenue from an artist's three major revenue streams songwriting and publishing live performance and recording The book investigates the roles of the many industry intermediaries illustrating how many of today's artists including DIY artists function as their own entertainment companies This seventh edition includes updated information for the twenty first century artist and manager including key information on the impacts of COVID 19 on the industry New sections and chapters include The twenty first century DIY manager The live ecosystem Music publishing Social media Analytics offered by streaming services Each chapter includes learning objectives a summary and suggested projects for course usage For access to the free instructor's manual which includes a sample syllabus and test questions please email textbooks@rowman.com

ARTIST MANAGERS ANONYMOUS Adrian Swish, 2023-11-30 **ARTIST MANAGERS ANONYMOUS THE COMPLETE GUIDE TO ARTIST MANAGEMENT** is a revolutionary exploration to master the art of artist management penned by the esteemed Adrian Swish With years of unparalleled experience in the hip hop and rap industry trenches Swish imparts invaluable insights on innovative strategies and cutting edge music technologies that elevate this book beyond just a mere guide to conquering the fierce battleground of music's most dynamic genre Dive into this masterclass of music artist mastery tailored for both aspiring and seasoned professionals including artists producers and songwriters it also reveals the nuances of artist development strategic industry maneuvering exclusive industry knowledge leading pathways to tangible success Lauded by experts and readers this book can give you the confidence to make it in the ever evolving world of music management This book gives you exclusive access to upcoming resources and access to music consultation airdrops artist management AI tools artist and label services at our companion websites <https://www.digitalcurrensey.xyz> and <https://www.adrianswish.xyz>

10 Steps to Successfully Managing Recording Artists Cappriccio Scates, 2004-08 *10 Steps to Successfully Managing Recording Artists* outlines the steps essential to effectively managing an artist It should be choice reading for new and aspiring managers as well as established and seasoned veteran managers Artists and industry professionals alike can also use this book as a personal guide for reviewing and identifying the characteristics of a successful and competent manager Over two decades of music entertainment experience Tour Manager Surface JVC Japan Blue Note Tour Conference Seminar Panelist Jack the Rapper Philadelphia Music Conference Southeast Music and Entertainment Summit Ear 2 Da Streets Music Conference and Route One South Music Conference National Radio Promotions Ruffhouse Columbia Records Song Placement and A R Consultation Michael Jackson Guy Monifah BlackStreet and 702 Provided Regional Radio Retail Club Video Street and Lifestyle Promotional Services for Warner Brothers Sony 550

Universal Motown Atlantic Death Row and several others 2003 2004 National Dean's List Award Winner 2004 National Registers Who's Who in Executives and Professionals Good management is important to sustaining and maintaining a long and successful career This book captures key points that are essential and very useful to managers and artists who may be seeking or evaluating their management Teddy Riley recording artist producer songwriter Michael Jackson Bobby Brown SWV BlackStreet Janet Jackson Guy This book contains very valuable information and I rate it high on the list of must reads for managers Vincent Herbert producer songwriter Dionne Warwick Destiny's Child Aaliyah Toni Braxton Babyface Tatyana Ali

Managing Your Band - Sixth Edition Stephen Marcone, David Philp, 2017-06-01 Book Making it in music has never been easy but today it's harder than ever before The digital age has dawned and with it the music biz has wholly merged with the entertainment industry Up and comers are immediately faced with a dire choice alter your art to appease the powers that be or learn to navigate the notoriously grimy underside of the most glamorous profession in the world Whether you're a self-reliant DIY musician or an aspiring personal manager Stephen Marcone and David Philp's Managing Your Band Artist Management The Ultimate Responsibility can help you keep your shirt and maybe just maybe make a buck all for less than the price of a decent dinner Now in its sixth edition Managing Your Band has long since been the standard bearer for aspirants and hardened vets alike From dive bars to festivals from branding and merchandising to marketing and publicity from publishing and licensing to rights and contracts Marcone and Philp leave no stone unturned in this comprehensive guide to artist management A lofty claim eh No need to take our word for it luminaries in every corner of the industry are willing to testify To put it mildly the book has a reputation with record labels John Butler Vice President of Promotion at Curb believes that Marcone and Philp take on our ever-changing business with a fresh and complete approach The breadth of information here is as important to veterans as it is to the new entrepreneurs that will power the current and next versions of the music industry Paul Sinclair the EVP of Digital Strategy Innovation at Atlantic attests that the 6th edition of Managing Your Band provides an excellent blueprint to follow paths of flexibility and specificity toward a successful career in music In this book you find the framework Implement it well and you have a better shot of finding success with your musical art Joe Riccitelli the EVP GM of RCA considers the book a must for new and established managers who may need a brush up on topics they have forgotten as Stephen's David's vast experience pays off in the 6th edition Hell this is the only book music mogul Harvey Leeds took to Israel to teach the Israelis about the international music and entertainment business In the end we think Doc McGhee the man who whisked Bon Jovi and Motley Crue to superstardom says it best I wish I had something like this when I was starting out What more can we say Pick up the latest edition of Managing Your Band and chase that wild dream

Artist Management A Complete Guide - 2020 Edition Gerardus Blokdyk, 2020-05-15 Who will be responsible for deciding whether Artist management goes ahead or not after the initial investigations What sort of initial information to gather Do you have past Artist management successes How do you improve Artist management service perception and

satisfaction Where do ideas that reach policy makers and planners as proposals for Artist management strengthening and reform actually originate Defining designing creating and implementing a process to solve a challenge or meet an objective is the most valuable role In EVERY group company organization and department Unless you are talking a one time single use project there should be a process Whether that process is managed and implemented by humans AI or a combination of the two it needs to be designed by someone with a complex enough perspective to ask the right questions Someone capable of asking the right questions and step back and say What are we really trying to accomplish here And is there a different way to look at it This Self Assessment empowers people to do just that whether their title is entrepreneur manager consultant Vice President CxO etc they are the people who rule the future They are the person who asks the right questions to make Artist Management investments work better This Artist Management All Inclusive Self Assessment enables You to be that person All the tools you need to an in depth Artist Management Self Assessment Featuring 951 new and updated case based questions organized into seven core areas of process design this Self Assessment will help you identify areas in which Artist Management improvements can be made In using the questions you will be better able to diagnose Artist Management projects initiatives organizations businesses and processes using accepted diagnostic standards and practices implement evidence based best practice strategies aligned with overall goals integrate recent advances in Artist Management and process design strategies into practice according to best practice guidelines Using a Self Assessment tool known as the Artist Management Scorecard you will develop a clear picture of which Artist Management areas need attention Your purchase includes access details to the Artist Management self assessment dashboard download which gives you your dynamically prioritized projects ready tool and shows your organization exactly what to do next You will receive the following contents with New and Updated specific criteria The latest quick edition of the book in PDF The latest complete edition of the book in PDF which criteria correspond to the criteria in The Self Assessment Excel Dashboard Example pre filled Self Assessment Excel Dashboard to get familiar with results generation In depth and specific Artist Management Checklists Project management checklists and templates to assist with implementation INCLUDES LIFETIME SELF ASSESSMENT UPDATES Every self assessment comes with Lifetime Updates and Lifetime Free Updated Books Lifetime Updates is an industry first feature which allows you to receive verified self assessment updates ensuring you always have the most accurate information at your fingertips

Artist Management for the Music Business Paul Allen, 2012-11-12 Allen prepares you for the realities of successfully directing the careers of talented performers in the high risk high reward music business You will learn to prepare yourself for a career in artist management and then learn the tools to coach lead organize time manage finances market an artist and carve out a successful career path for both yourself and your clients The book features profiles of artist managers an exclusive and detailed template for an artist career plan and samples of major contract sections for artist management and record deals Updated information including a directory of artist management companies is available

at the book's companion website A peer reviewer for Artist Management for the Music Business proclaimed this is going to be an excellent text It contains many unique insights and lots of valuable information This is essential reading for managers students and artists in the music business *This Game of Hip Hop Artist Management* Walt F.J. Goodridge, 2021-06-10

Managing Hip Hop artists is NOT the same as managing artists in any other genre It's unique There are cultural differences industry differences and global differences you need to be aware of if you are to be successful I know because I've done it Learn the business basics as well as the unique success attitude and strategies you need in order to master the game 220 pages 8 x 10 ISBN 978 0974531335 Read more at www.hiphopentrepreneur.com **Artist Management for the Music Business 2e** Paul Allen, 2012-10-12

Artist Management for the Music Business provides clear in depth information on what to do as an artist manager and how to do it The book looks at the application of classic management theory to artist management includes profiles of successful artist managers as well as offering skill development for planning coaching and leading **Managing Your Band 5th Ed** marcone, 2010-09-27

An advanced text concerning artist management in the music and entertainment industry Includes new business models and 360 deals and focusing on the entrepreneurial aspect of the career Chapters include contracts touring marketing merchandising legal battles The appendix includes a comprehensive list of related websites **Artist Management** Guy Morrow, 2018-04-17

Artists are creative workers who drive growth in the creative and cultural industries Managing artistic talent is a unique challenge and this concise book introduces and analyses its key characteristics Artist Management Agility in the Creative and Cultural Industries makes a major contribution to our understanding of the creative and cultural industries of artistic and managerial creativities and of social and cultural change in this sector The book undertakes an extensive exploration of the increasingly pivotal role of artist managers in the creative and cultural industries and argues that agile management strategies are useful in this context This book provides a comprehensive and accessible account of the artist manager relationship in the twenty first century Drawing from research interviews conducted with artist managers and self managed artists in five cities New York London Toronto Sydney and Melbourne this book makes an original contribution to knowledge Nation specific case studies are highlighted as a means of illuminating various thematic concerns This unique book is a major piece of research and a valuable study aid for both undergraduate and postgraduate students of subjects including arts management creative and cultural industries studies arts entrepreneurship business and management studies and media and communications **Managing Your Band** Stephen Marcone, 2003

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understand and all encompassing primer for aspiring bands and managers Walter O'Brien Owner Concrete Management Inc manager of Pantera and others Dr Stephen Marcone is Director of Music Graduate Studies and Professor of Music at William Paterson University in Wayne New Jersey *Music Business Handbook and Career Guide* David Baskerville, Tim Baskerville, Timothy Baskerville, Serona Elton, 2022-11-14 This powerhouse best selling text remains the most comprehensive up to date guide to the music industry The breadth of coverage that Music Business Handbook and Career Guide Thirteenth Edition offers surpasses any other resource available **This Business of Artist Management** Xavier M. Frascogna, Jr., H. Lee Hetherington, 2004-11-01 This authoritative reference on artist management in the music industry is the standard for all phases of managing a musician's career from both the artist's and manager's point of view This substantially updated edition covers the major changes that have transformed the business world and music industry over the past six years Particular emphasis is given to the impact of the Internet including the MP3 controversy and its lingering ramifications copyright licensing on the Web navigating trade identity issues on the Net domain names and the high tech fight against cyberpiracy Included are real world examples as well as new interviews with top booking agents personal managers concert promoters record company executives road managers and artists For aspiring and professional managers in the music entertainment field as well as musicians music publishers and record company personnel Winner of the prestigious ASCAP Deems Taylor Award for excellence in music publishing This replaces 0 8230 7705 5 which sold more than 25 000 copies **The MMF Guide to Professional Music Management**, 2001 The Music Manager's Forum MMF was founded in 1992 to focus on the profession of the artist manager Its members include the managers of some of the biggest acts in the world as well as music business professionals As well as championing the managers and artists cause to governments the organization shares its considerable knowledge and experience with its members And now through The MMF Guide to Professional Music Management non members can benefit too For anyone interested in music management this comprehensive insider guide is a must Topics include managing contracts guidelines for artist management agreements recording contracts enforceability of agreements producer contracts publishing contracts agents live performances press and public relations managing merchandising insurance band agreements and information and communication technology Also includes an international directory of MMF managers 400 pages wth binder **This Business of Artist Management** Xavier M. Frascogna, Jr., H. Lee Hetherington, 2011-11-09 This authoritative reference on artist management in the music industry is the standard for all phases of managing a musician's career from both the artist's and manager's point of view This substantially updated edition covers the major changes that have transformed the business world and music industry over the past six years Particular emphasis is given to the impact of the Internet including the MP3 controversy and its lingering ramifications copyright licensing on the Web navigating trade identity issues on the Net domain names and the high tech fight against cyberpiracy Included are real world examples as well as new interviews with top booking agents personal managers concert promoters

record company executives road managers and artists For aspiring and professional managers in the music entertainment field as well as musicians music publishers and record company personnel Winner of the prestigious ASCAP Deems Taylor Award for excellence in music publishing This replaces 0 8230 7705 5 which sold more than 25 000 copies The Complete Idiot's Guide to the Music Business Michael Miller,2010-06-01 Instrumental in turning musicians into moneymakers The Complete Idiot s Guide to the Music Business is written for every musician who needs to learn the business of music as well as for all businesspeople entering the music industry Author Michael Miller covers all the key business topics and reveals the wealth of job opportunities in the music industry from a business perspective Covers finding an agent negotiating contracts publishing songs collecting royalties and promotion strategies Also covers such nonmusician industry careers as artist management concert promotion music production and radio Features essential information on the new frontiers of electronic and online music *Music Artist Managers* Guy Morrow,2024-07-05 To what extent is it possible to do good work in music artist management Drawing upon original research this shortform book explores and evaluates motivation remuneration and equity stakes within the music industries The author ponders the apparent managerial exodus from the music industries and whether this brain drain could be addressed by providing better remuneration via equity Based on evidence from Australia the book illuminates how pay in this sector has remained flat despite increasing responsibility Emphasising the quality of the subjective experience of music artist managers this concise book provides readers with new insights into the important role managers play in the music business The result is a book that will be useful reading for academics and reflective practitioners *Artist Management in the Music Industries* Yiyi Wang,2024-11-19 Artist Management in the Music Industries A Sui Generis Form of Management provides one of the first substantive academic examinations of the role of an artist manager This book deconstructs the nature of Artist Management unveiling the pivotal role of the artist manager in creating and sustaining a dynamic environment referred to as the Loop where success is realised by navigating four variables Risks Relationships Emotions and Expectations 2Rs and 2Es within and beyond the Loop This book offers a new perspective on Artist Management as a sui generis discipline that does not fit easily inside standard conceptions of management Featuring ethnography and interviews this book sheds light on the realworld challenges and successes in the field It is a must read for researchers students and practitioners in the music business music marketing and artist management offering invaluable insights into the practices that shape the cultural landscape **Tourist Guide and Tour Operations** Mr. Rohit Manglik,2003-06-03 In this book we will study about guiding techniques and tour operations It explains itinerary planning tourist handling and professional ethics **New York Court of Appeals. Records and Briefs.** New York (State).,

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