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2 Segmentation and Targeting

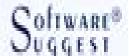
3 Inventory Management

4 Length of Stay (LOS) Optimization

5 Distribution Channel Management

6 Forecasting and Data Analysis

7 Upselling and Cross-Selling



## **Guide To Manage Hotels**

**Clayton W. Barrows, Tom Powers** 

#### **Guide To Manage Hotels:**

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