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- **Physical Evidence Definition:** The physical evidence is everything the customer is exposed to and experiences while using the organization's services and also everything customers think the organization communicates as part of the service. Physical Evidence encompasses:
 - **Structure of Physical Evidence:** Customers get immediate impressions about the organization's performance, organization, and services as they interact with the physical evidence (the customer's reality).
 - **Structure and Elements of Physical Evidence:** Figure 10.1's structure design, signage, package, furniture, and building architecture illustrate design, environment layout, and identity components (color, shape, lighting, sound, textures, and so on). Building materials, architecture, furniture, signage, and other visible components comprise structure.
 - **Examples of Physical Evidence:** Customer contact areas (Figure 10.2) illustrate, for example, signage, seating areas, individual offices, product placement, meeting rooms, and other areas where customer interactions happen (e.g., service counter, waiting area, baggage claim area).
- **5 Types of Servicescape (Table 10.1)**
 - **How long has the organization been there? Types of servicescape: old building, single-level building, modern building**
 - **Architecture of the servicescape (interior):** **interior design**
- **Service environment:** **employee behavior, layout, and service quality, signs, service process**
- **Service Scape:** **signage, service process**
- **Service Environment Responses**
- **Service Environment:** **employee behavior**
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- **Service Environment:** **employee behavior, service process**

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