

Sophia Worthington

PR Specialist

Senior PR specialist with 9+ years of experience in marketing and corporate public relations. Pitched press releases to the most prominent industry magazines to secure over 20 leads a month in top media outlets. Managed multiple PR and marketing annual budgets from £5,000 to £300,000. Helped increase clients' annual sales by up to 40%.

Personal Info

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London

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WWW

sophia-insights.com

LinkedIn

linkedin.com/in/sophia-j-worthington

Twitter

twitter.com/sophieworthington22

Skills

Press releases	●●●●●● Excellent
Media relations	●●●●●○ Advanced
Crisis management	●●●●●○ Advanced
Facebook marketing	●●●●○○ Intermediate
Creative writing	●●●●●● Excellent

Languages

Spanish	●●●●●● Bilingual
Chinese	●●●●○○ Intermediate

Experience

2013-03 -
present

Senior PR Specialist

Berkadia, London

- Developed and implemented policies and procedures for overall public relations effort in cooperation with sales and customer service teams.
- Supervised the external communications team in securing leads in top media outlets in the UK and in international media.
- Supervised the preparation and distribution of materials such as news releases, fact sheets, and scripts to media outlets.
- Reviewed all forms of communication prior release.

Key achievement: 100% efficiency in meeting the external communications department's projects' milestones and goals.

2009-06 -
2013-03

PR Specialist

Adidas Originals, Southampton

- Created and maintained lists of media contacts.
- Researched opportunities across online media channels.
- Produced product pitches and press kits.
- Responded to media inquiries and supported event organization

Key achievement: Lead a project team in designing and implementing a comprehensive social media relations strategy for a new line of lifestyle products - grew Facebook fan base from 0 to 12,000 in 4 months, gained 35,000 Instagram followers in 3 months.

2008-08 -
2009-06

Junior Communications Specialist

SAP, London

- During industry events, distributed notes, press credentials, set up press boxes, recorded and transcribed press conferences.
- Helped keep PR storage areas organized and the resources easily accessible, assisted in office administration activities.
- Assisted with producing press releases, organizing press conferences, publicity events, and off-day media availabilities.
- Performed minor translating tasks, including translating press releases into Spanish and assisting live translations into Spanish.

Education

2007-09 -
2008-07

MA in Social Communications, specialization in PR and Media Marketing

King's College, London

How To Write A Cv Yahoo Answers

Jose Manuel Garcia Sanchez



How To Write A Cv Yahoo Answers:

Job Interviews For Dummies Joyce Lain Kennedy, 2011-11-29 Deliver a show stopping interview performance Does the thought of interviewing for a new job send shivers down your spine It doesn't have to Whether you're searching for your first job changing careers or looking for advancement in your current line of work Job Interviews For Dummies shows you how to use your skills and experiences to your advantage and land that job Following a half decade characterized by an explosion of economic crises global expansion and technological innovation in the job market today's job seekers vie for employment in a tough era of new realities where few have gone before In addition to covering how to prepare for an interview this updated edition explores the new realities of the job market with scenarios that you can expect to encounter an updated sample question and answer section coverage of how you can harness social media in your job search information on preparing for a Web based interview and the best ways to keep your credibility when applying for several jobs at once Out prepare the competition Overcome your fear of interviewing Ask smart questions about the job and the employer Give the best answers to make or break questions Fit your qualifications to the job's requirements Dress like an insider Survive personality tests Interview across cultures Evaluate a job offer Negotiate a better salary Whether you're fresh from the classroom a prime timer over 50 or somewhere in between Job Interviews For Dummies quickly gets you up to speed on the skills and tools you need to land the job you want

Failure Is Obsolete Benji Rabhan, 2013-01-01 A data driven way to make smarter decisions every day One of the smartest conversion guys I know Perry Marshall author of The Ultimate Guide to Google AdWords Failure Is Obsolete reveals an easy to use formula for testing high risk ideas in a low risk environment providing increased likelihood of success before you waste a lot of time and money moving in the wrong direction Be more confident in your business decisions from creating new products to hiring employees and launching new marketing campaigns as well as personal decisions like dating or choosing a retirement home This useful strategy evolves from the author's years of experience in conversion rate optimization helping companies improve their websites and marketing funnels so they make more money In addition Failure Is Obsolete reveals some of Benji Rabhan's best conversion techniques that readers can use on their own websites

How to Make, Market and Sell Ebooks - All for Free Jason Matthews, 2010-03-15 Have you written a book and want advice on what to do next This manual teaches authors to convert and sell books as ebooks at no cost Create blogs websites cover design convert formats upload to major retailers maximize search rankings sell with Paypal buttons and more This book shows authors how to make market and sell ebooks all for free Highly instructional a valuable read

Job Coach-Life Coach-Executive Coach-Branding-Letter & Resume-Writing Service Anne Hart, 2005-10-07 Here's how to start your personal service business Develop an icon logo and motto for your coaching clients As a job or career coach an executive coach or a life coach you will be presenting and classifying your client's competencies writing resumes cover letters and creating a wide variety of business correspondence including sales letters news releases and direct mail copy You

will be planning events for your clients and their prospective employers You ll need to really work a room to find clients as well as niches or jobs for clients when networking at professional associations and trade shows Most frequently you ll be asked to write evaluate and repackage resumes cover letters and other summaries of qualifications of your clients A resume is a summary of qualifications A career coach helps clients find success by taking step by step detailed concrete strategies that solve specific problems get results and reach a defined goal A resume writing business online can be combined with a career coaching enterprise The steps are outlined here for you to follow in chronological order to open and operate a resume writing service business and also a career coaching enterprise online from your home mobile location or office You can telecommute online and still help people find direction by offering information training or consulting services Here s how to open an online business at home presenting and packaging your clients competencies Make your living writing resumes business letters and being a job coach Help clients obtain appoints for interviews that may eventually lead to finding work Write and repackage resumes and all types of business correspondence from cover letters and follow ups to direct mail or trade show sales letters Discovering Computers: Fundamentals Gary Shelly,Thomas J. Cashman,Misty

Vermaat,2007-02-21 Discovering Computers Fundamentals is a concise yet thorough text ideal for use in computer concepts or application software courses Important Notice Media content referenced within the product description or the product text may not be available in the ebook version *Proceedings of ELM 2018* Jiuwen Cao,Chi Man Vong,Yoan Miche,Amaury Lendasse,2019-06-29 This book contains some selected papers from the International Conference on Extreme Learning Machine 2018 which was held in Singapore November 21 23 2018 This conference provided a forum for academics researchers and engineers to share and exchange R D experience on both theoretical studies and practical applications of the ELM technique and brain learning Extreme Learning Machines ELM aims to enable pervasive learning and pervasive intelligence As advocated by ELM theories it is exciting to see the convergence of machine learning and biological learning from the long term point of view ELM may be one of the fundamental learning particles filling the gaps between machine learning and biological learning of which activation functions are even unknown ELM represents a suite of machine and biological learning techniques in which hidden neurons need not be tuned inherited from their ancestors or randomly generated ELM learning theories show that effective learning algorithms can be derived based on randomly generated hidden neurons biological neurons artificial neurons wavelets Fourier series etc as long as they are nonlinear piecewise continuous independent of training data and application environments Increasingly evidence from neuroscience suggests that similar principles apply in biological learning systems ELM theories and algorithms argue that random hidden neurons capture an essential aspect of biological learning mechanisms as well as the intuitive sense that the efficiency of biological learning need not rely on computing power of neurons ELM theories thus hint at possible reasons why the brain is more intelligent and effective than current computers The main theme of ELM2018 is Hierarchical ELM AI for IoT Synergy of

Machine Learning and Biological Learning This book covers theories algorithms and applications of ELM It gives readers a glance at the most recent advances of ELM

New Trends in Internet Market Jose Manuel Garcia Sanchez,2007-06-04
 Inhaltsangabe Abstract Internet Broadband access Mobile telephony Fixed telephony TV Google Yahoo Social networks Mobile network operators Telecommunication operators Media conglomerates Citizen media All these terms have always been traditionally considered independent but nowadays the interrelations among all of them happen more often and are becoming deeper a new global scenario is being defined in which communications entertainment and information are converging being provided by global conglomerates in our PCs TVs and mobile devices Nowadays technology advances will soon enable to provide users with the best internet experience on the go Services hosts access providers vendors media owners and online players now realize that the barriers that traditionally have separated their markets dilute bringing them all in a common global market Internet business models have now to converge with traditional structures and merges and acquisitions happen to reach competitive positions in foreign markets The paradigm of internet will influence and change the most popular services as they are currently known Fixed communication providers already suffer a loose of voice revenues in favor of the cheapest online communication Mobile operators are facing now the same situations and find themselves on a delicate strategic situation with VoIP nearing a competitive QoS voice along doesn t seem to be for a long time enough as unique revenue source Even watching TV will be soon an enriched personalized experience through the new IP end2end platforms Will the online players be the ones successfully accomplishing a vertical expansion of their business How will the mobile operators react Which will be the paper of the network access providers What about the media and content How will all that affect the customers In this document will be described the nowadays situation on the different markets involved in the converging scenario and how the respective players situate themselves strategically An initial global point of view will be followed by the definition of strategies and trends of each of them independently and the determination of the merging points and relations among them The effort will be focus firstly on offering recommendations and comparisons concerning specific environments Step by step the basis of the competition environment in the converging market will be defined offering a strategic map of the

The WiseWorking Handbook Craig A. DeLarge,2014-12-17 The WiseWorking Handbook is just that a handbook on how to be a wiser worker in the form of a collection of instructive and insightful bite sized readings It is about how people can bring more meaning purpose equanimity and peace to their work in particular and their lives in general particularly when that work life is fast paced stressful and even personally and relationally toxic Organized around the WiseWorker s EcoSystem of personal branding networks and communities change and conflict practice communications and results these readings examine strategies and approaches for how one can thrive in each of these areas This book helps us to raise our game in wise ways that allow us to maintain our health improve our relationships and increase our value Meant to be consumed as an end to end or a dive in wherever it s relevant read The WiseWorking Handbook will be a handy

aid in helping you to truly be a wise worker *ENGLISH PROSE AND WRITING SKILL* Dr. S. Kumar, 2023-12-02 Purchase e Book of *ENGLISH PROSE AND WRITING SKILL* of B A 1st Semester for all UP State Universities Common Minimum Syllabus as per NEP Published By Thakur Publication **Beginning JavaScript with DOM Scripting and Ajax** Christian Heilmann, 2006-11-24 JavaScript is one of the most important technologies on the web It provides the means to add dynamic functionality to your web pages and serves as the backbone of Ajax style web development Beginning JavaScript with DOM Scripting and Ajax is an essential guide for modern JavaScript programming it s practical but comprehensive It covers everything you need to know to get up to speed with JavaScript development and add dynamic enhancements to web pages and program Ajax style applications Experienced web developer Christian Heilmann begins gently by giving you an overview of JavaScriptits syntax good coding practices and the principles of DOM scripting Then he builds up your JavaScript toolkit covering dynamically manipulating markup changing page styling on the fly using the CSS DOM validating forms dealing with images and much more Then he takes you to advanced territory with a complete case study illustrating how many new JavaScript techniques can work together plus a great introduction to Ajax development

Whispering the Techniques of Language: An Emotional Quest through **How To Write A Cv Yahoo Answers**

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family start making enormous deposits in each other s emotional bank accounts by validating affirming and recognising each
other as important human beings habit 2 begin with the end in mind

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