

Business Concept Paper for New Dimension Entertainment LLC DBA Rave-Nation.com

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Problem

Ravers are people that actively attend Electronic Dance Music (EDM) Concerts AKA "techno concerts" or "raves". Ravers enjoy the electronic music played at these concerts and are influenced by the culture of electronic music genres. Ravers want unique and customized products that will make them stand out from others. They also want them for specific dates, usually the date of the next concert they are attending. These products are often rare so there are only a few suppliers. Many companies that do offer them do not offer a variety of different products, have poor customer service and a lack of customization. Also many of these companies are located outside the US, and they can take quite some time to ship out orders. Ravers often require their products by the date of their next concert. This is a big shortfall to ordering from overseas and from multiple companies.

Products

Rave-Nation.com offers rare and customizable products in one place. Ravers can find nearly everything they need for their next event at one website instead of multiple websites. Our customization allows customers to purchase just part of an outfit instead of the whole thing, make requests for specialized clothing, and provide custom options and additions to many products, such as adding spikes, extra lenses, and extra decals to goggles. Rave-Nation has two product types:
Apparel – Clubwear and items not generally seen in everyday society such as Cyber falls, and Fluffy boot covers.
Accessories – Products used at a rave, such as Glowsticks, LED Glowsticks, and LED Hula Hoops.

Customer

Ravers can be defined as anyone that enjoys Electronic Dance Music (EDM) and frequently goes to EDM Concerts. These individuals want to be seen as unique and they express this uniqueness at raves through clothing and accessories. The majority of ravers are between the ages of 18 and 25, many of which are college students. Three main types of ravers:
Kandi Ravers- Dress in lots of colors and wear a lot of fur. They also wear beaded jewelry, and enjoy fast paced music.
Gogo Girls- Typically paid dancers that work in groups with similar outfits of fluffies, clubwear, and hosiery.
Cyber Ravers – Wear black clothes with bright colors. Interested in LED gas masks, LED goggles, and UFO pants.

Market

Market Size: Actual market size is hard to determine. The largest EDM Concerts and festivals have attendances between 100k and 200k people. Below are estimates on the size of the largest Dance Parties in the US. Some of the below events happen multiple times in one year. The CEO of Insomniac Events, the promotion company in charge of the Electric Daisy Carnival stated: "We're doing 16 festivals in 2012," (Amter, 2011). Again it is hard to find list style statistics, but there are tens of DJs that have the ability to attract tens of thousands ravers with their name alone. These events are occurring every weekend and many weekdays of the year, across the entire US. The bigger events with attendances in the 100 thousands, happen frequently as well. Six of these largest events are listed below but this is not a complete list of 100 thousand + person events.

Electric Daisy Carnival – 140,000 (Wake, 2012)

Ultra Music Festival – 150,000 (Wake, 2012)

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**United States. Congress. Senate.
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Sustainable Business: Concepts, Methodologies, Tools, and Applications Management Association, Information Resources, 2019-08-02 In the increasingly competitive corporate sector businesses must examine their current practices to ensure business success By examining their social financial and environmental risks obligations and opportunities businesses can re design their operations more effectively to ensure prosperity Sustainable Business Concepts Methodologies Tools and Applications is a vital reference source that explores the best practices that promote business sustainability including examining how economic social and environmental aspects are related to each other in the company s management and performance Highlighting a range of topics such as lean manufacturing sustainable business model innovation and ethical consumerism this multi volume book is ideally designed for entrepreneurs business executives business professionals managers and academics seeking current research on sustainable business practices **Co-operative and Mutual**

Enterprises Research Tim Mazzarol, 2023-10-25 Co operative and mutual enterprise is one of the oldest and most enduring forms of business encompassing co operatives mutual firms friendly societies and credit unions This book provides an expert overview of contemporary research in this important field Governments around the world have encouraged the development of co operative and mutual enterprises CMEs yet relatively little attention has been given to them within the mainstream business and economics research literature In this book the author summarises the origins impacts and structure of the research field The book does so by focusing on the CME business model and is structured around a conceptual framework for research into CMEs It also explores the historical evolution of the CME research field and presents a systematic review of the literature Foundation theories relevant to CMEs are discussed before detailed discussions of the research from a systems enterprise and member level perspective This book critically analyses the state of knowledge in the field of CMEs which delivers a concise and valuable book for scholars and students in the fields of business and management around the world

Commerce Business Daily, 2000 International Cooperation, Convergence and Harmonization of Pharmaceutical Regulations Pierre-Louis Lezotre, 2013-12-05 International Cooperation Convergence and Harmonization of Pharmaceutical Regulations A Global Perspective provides the current status of the complex and broad phenomenon of cooperation convergence and harmonization in the pharmaceutical sector Part I thoroughly evaluates its added value and its critical parameters and influencing factors Part II in order to recommend actions and measures to support the next steps for cooperation convergence and harmonization Part III All of these recommendations in the book support the establishment of a better coordinated global pharmaceutical system which represents the best realistic alternative to fulfill the objective to establish a global coalition of regulators and to respond to an increased demand to further cooperation in the pharmaceutical sector This proposed framework which leverages all of the ongoing positive cooperation initiatives and uses as foundations all of the numerous harmonization projects developed over the years presents advantages for all stakeholders and would

definitively have significant added value to the promotion and protection of global public health The status of all major worldwide harmonization and cooperation initiatives at bilateral regional and global levels The value of cooperation in the pharmaceutical sector and the driving factors behind harmonization The proposition of a structure for the global pharmaceutical system and timely recommendations for enhancing international cooperation as well as further discussion and policy changes in this area

To Examine Small Business Trade Opportunities with the Soviet Union and Eastern Europe United States. Congress. Senate. Committee on Small Business,1990

ECMLG2015-11th European Conference on Management Leadership and Governance José Carlos Dias Rouco,2015-10-26 These Proceedings represent the work of contributors to the 11th European Conference on Management Leadership and Governance held this year at the Military Academy Lisbon Portugal on the 12 13 November 2015 The Conference Chair is Major General Joao Vieira Borges from and the Pro gramme Chair is Lieutenant Colonel Jose Carlos Dias Rouco both from the Mili tary Academy Lisbon Portugal Keynote presentations are given by Colonel Nuno Lemos Pires from the Military Academy and Lt Col Paulo Fernando Viegas Nunes from the National Defence Institute Lisbon Portugal The Conference offers an opportunity for scholars and practitioners interested in the issues related to Management Leadership and Governance to share their thinking and research findings These fields of study are broadly described as including issues related to the management of the organisations resources the interface between senior management and the formal governance of the organi sation This Conference provides a forum for discussion collaboration and intel lectual exchange for all those interested in any of these fields of research or practice With an initial submission of 163 abstracts after the double blind peer review process there are 64 Academic research Papers 8 PhD Research Papers and 2 Masters research paper in these Conference Proceedings These papers reflect the truly global nature of research in the area with contributions from Belgium Canada China Colombia Czech Republic Denmark Finland Germany Italy Japan Kazakhstan Lithuania Netherlands New Zealand Poland Portugal Republic of Korea Romania Russia Scotland South Africa Syria The Netherlands Turkey UAE UK United Arab Emirates USA

Corporate Governance in Emerging Markets Enforcement of Corporate Governance in Asia The Unfinished Agenda OECD,2007-12-06 This publication offers a unique snapshot of how corporate governance is being enforced in Asia

Business Information Systems Workshops Witold Abramowicz,2015-12-01 This book constitutes the refereed proceedings of the five workshops that were organized in conjunction with the International Conference on Business Information Systems BIS 2015 which took place in Poznan Poland in June 2015 The 26 papers in this volume were carefully reviewed and selected from 56 submissions and were revised and extended after the event The workshop topics covered knowledge based business information systems AKTB business and IT alignment BITA transparency enhancing technologies and privacy dashboards PTDCS semantics usage in enterprises FSFE and issues related to DBpedia In addition two keynote papers are included in this book

A Stake in Tomorrow John Marsh,1998 This text is written for those who find themselves

in charge of organisations partnerships or organisations or one off projects that require stakeholder involvement

Conceptual Modeling Gillian Dobbie, Ulrich Frank, Gerti Kappel, Stephen W. Liddle, Heinrich C. Mayr, 2020-10-29 This book constitutes the refereed proceedings of the 39th International Conference on Conceptual Modeling ER 2020 which was supposed to be held in Vienna Austria in November 2020 but the conference was held virtually due to the COVID 19 pandemic The 28 full and 16 short papers were carefully reviewed and selected from 143 submissions This events covers a wide range of topics and the papers are organized in the following sessions foundations of conceptual modeling process mining and conceptual modeling conceptual modeling of business rules and processes modeling chatbots narratives and natural language ontology and conceptual modeling applications of conceptual modeling schema design evolution NoSQL empirical studies of conceptual modeling networks graphs and conceptual modeling and conceptual modeling of complex and data rich systems

Regulatory Affairs in the Pharmaceutical Industry Javed Ali, Sanjula Baboota, 2021-11-14 Regulatory Affairs in the Pharmaceutical Industry is a comprehensive reference that compiles all the information available pertaining to regulatory procedures currently followed by the pharmaceutical industry Designed to impart advanced knowledge and skills required to learn the various concepts of regulatory affairs the content covers new drugs generic drugs and their development regulatory filings in different countries different phases of clinical trials and the submission of regulatory documents like IND Investigational New Drug NDA New Drug Application and ANDA Abbreviated New Drug Application Chapters cover documentation in the pharmaceutical industry generic drug development code of Federal Regulation CFR the ANDA regulatory approval process the process and documentation for US registration of foreign drugs the regulation of combination products and medical devices the CTD and ECTD formats and much more Updated reference on drug approval processes in key global markets Provides comprehensive coverage of concepts and regulatory affairs Presents a concise compilation of the regulatory requirements of different countries Introduces the fundamentals of manufacturing controls and their regulatory importance

Arihant CBSE Term 1 Bussiness Studies Sample Papers Questions for Class 12 MCQ Books for 2021 (As Per CBSE Sample Papers issued on 2 Sep 2021) Abhishek Jain, 2021-10-12 This year has witness major changes in the field of academics where CBSE s reduced syllabus was a pleasant surprise while the introduction of 2 Term exam pattern was little uncertain for students parents and teachers as well Now more than ever the Sample Papers have become paramount importance of subjects with the recent changes prescribed by the board Give final punch to preparation for CBSE Term 1 examination with the all new edition of Sample Question Papers that is designed as per CBSE Sample Paper that are issued on 02 Sept 2021 for 2021 22 academic session Encouraging with the motto of Keep Practicing Keep Scoring here s presenting Sample Question Paper Business Studies for Class 12th that consists of 1 10 Sample Papers along with OMR Sheet for quick revision of topics 2 One Day Revision Notes to recall the concepts a day before exam 3 The Qualifiers Chapterwise sets of MCQs to check preparation level of each chapter 4 CBSE

Question Bank are given for complete practice 5 Latest CBSE Sample Paper along with detailed answers are provided for better understanding of subject TOC One Day Revision The Qualifiers CBSE Qualifiers CBSE Question Bank Latest CBSE Sample Paper Sample Paper 1 10 *Organizational Culture and Behavior: Concepts, Methodologies, Tools, and Applications* Management Association, Information Resources, 2017-02-10 The questionable practices and policies of many businesses are coming under scrutiny by consumers and the media As such it important to research new methods and systems for creating optimal business cultures Organizational Culture and Behavior Concepts Methodologies Tools and Applications is a comprehensive resource on the latest advances and developments for creating a system of shared values and beliefs in business environments Featuring extensive coverage across a range of relevant perspectives and topics such as organizational climate collaboration orientation and aggressiveness orientation this book is ideally designed for business owners managers entrepreneurs professionals researchers and students actively involved in the modern business realm

Empowering Knowledge Workers Layna Fischer, 2013-12-01 Empowering Knowledge Workers describes the work of managers decision makers executives doctors lawyers campaign managers emergency responders strategists and many others who have to think for a living These are people who figure out what needs to be done at the same time that they do it and a new approach to support this kind of worker presents the logical starting point for understanding how to take advantage of ACM Conceptual Modeling - ER 2008 Qing Li, Stefano Spaccapietra, Eric Yu, Antoni Olivé, 2008-10-13 Conceptual modeling has long been recognized as the primary means to enable software development in information systems and data engineering Conceptual modeling provides languages methods and tools to understand and represent the application domain to elicit conceptualize and formalize system requirements and user needs to communicate systems designs to all stakeholders and to formally verify and validate systems design on high levels of abstraction The International Conference on Conceptual Modeling provides a premiere forum for presenting and discussing current research and applications in which the major emphasis is on conceptual modeling Topics of interest span the entire spectrum of conceptual modeling including research and practice in areas such as theories of concepts and ontologies underlying conceptual modeling methods and tools for developing and communicating conceptual models and techniques for transforming conceptual models into effective implementations The scientific program of ER 2008 featured several activities running in parallel The core activity was the presentation of the 33 research papers published in this volume which were selected by a large Program Committee PC Co chaired by Qing Li Stefano Spaccapietra and Eric Yu We thank the PC Co chairs the PC members and the additional referees for the hard work done often within a short time Thanks are also due to Moira Norrie from ETH Zurich Oscar Pastor from the Universitat Politècnica de València and Amit Sheth from the Wright State University for accepting our invitation to present keynotes *New Trends in Databases and Information Systems* Tatjana Welzer, Johann Eder, Vili Podgorelec, Robert Wrembel, Mirjana Ivanović, Johann Gamper, Mikołaj Morzy, Theodoros Tzouramanis, Jérôme Darmont, Aida

Kamišalić Latifić,2019-09-03 This book constitutes the thoroughly refereed short papers workshops and doctoral consortium papers of the 23rd European Conference on Advances in Databases and Information Systems ADBIS 2019 held in Bled Slovenia in September 2019 The 19 short research papers and the 5 doctoral consortium papers were carefully reviewed and selected from 103 submissions and the 31 workshop papers were selected out of 67 submitted papers The papers are organized in the following sections Short Papers Workshops Papers Doctoral Consortium Papers and cover a wide spectrum of topics related to database and information systems technologies for advanced applications [EJISE Volume 15 Issue 1](#) , [Energy Research Abstracts](#) ,1987 **Integrated Sales Process Management** Michael W. Lodato Ph. D.,Michael W. Lodato,2006 Selling is getting more and more complex yet few companies are implementing formal sales processes that would bring the degree of management control that is needed Too many managers have no reliable way to measure the performance of sales people other than by orders produced and bulging 30 60 90 day forecasts with little or no backup There is pressure to adopt sales automation but there isn t much evidence of its improving sales effectiveness The decision is not a simple one successful implementation is even harder If you want to improve your competitiveness you may need to change the behavior of your salespeople by focusing on the processes that run the business You can t change the behavior without changing the processes and inspecting that they are being followed The book guides the reader to building an integrated system of sales and marketing management processes But this itself will not bring the desired level of effectiveness You must also manage the interaction among the management processes and in so doing seamlessly integrate the product marketing strategy the sales and marketing tactics and the sales and marketing management processes This is neither a text book nor a book on sales management theory It is a step by step here s how to do it guide to achieving integrated sales process management It evolved to its current state not as an academic activity but from years of empirical evidence of what works and what doesn t In a global business environment where everyone is working hard to achieve a unique edge understanding and improving your management processes faster than your competitors may be the only sustainable competitive advantage This book introduces Integrated Sales Process Management to people who are or aspire to be marketing and sales executives and provides them with a direction to achieving the concepts in their own organizations The central theme in the book is that if you want to solve sales effectiveness problems permanently or prevent them from occurring you must become more management process driven *Challenges of Information Technology Management in the 21st Century* Information Resources Management Association. International Conference,2000 As the 21st century begins we are faced with opportunities and challenges of available technology as well as pressured to create strategic and tactical plans for future technology Worldwide IT professionals are sharing and trading concepts and ideas for effective IT management and this co operation is what leads to solid IT management practices This volume is a collection of papers that present IT management perspectives from professionals around the world The papers seek to offer new ideas refine old ones and pose interesting

scenarios to help the reader develop company sensitive management strategies

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