

HOW TO DEVELOP A SOCIAL MEDIA STRATEGY



Learn everything you can about your audience

Knowing who your audience is and their revots is key. That way you can preste content that they will like and share. Age, Sociation interests, average mores...

STEP BY STEP?

A social media strategy is a surreniny of everything you pran to do and hope to achieve on social media. It guides your actions and lets you know whether you're succeeding or fairing. This more specific your plan is, this more effective it will be.

Do a social media audit

Ask yourself tough questions to keep your strategy focused: what's working and what's north Can I use this account to help achieve my goals? Which hetworks does my target audience use?



Choose marketing goals that align to business objective

Each of your goats should be Specific, Missurative, Althoughts, Relevant and Time-bound





Know your competition

A competitive analysis places you to understand what they've song well and not. You'll get a good mage of what's expected in your industry, which will help you set social media targets.

How We Profit From Social Media A Social Strategy

Mark Steyvers

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