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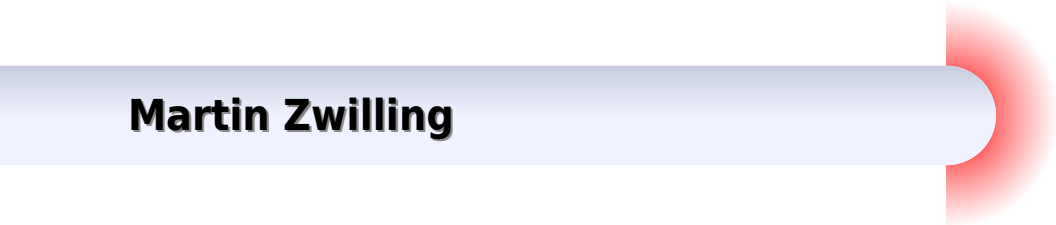


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& DREW HENDRICKS**



How To Get Pr For Your Startup Traction

Martin Zwilling



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Startup Mixology Frank Gruber, 2014-06-17

Shake up the market with these key ingredients to a successful startup Entrepreneurship starts with an idea and a dream a dream of a better world for others and a life less ordinary for yourself These days more people than ever are full of world changing ideas and thanks to technology have the means to bring them to life But many ideas remain just ideas and many dreams just dreams Startup Mixology is first and foremost a book about turning your ideas into action From the cofounder of media company Tech Cocktail a veteran entrepreneur and investor who was named one of the most connected people in tech this book covers the basic ingredients of winning entrepreneurship No abstract theories here it shows you how to tackle everything from idea generation to launch to marketing to funding and how to start getting things done Once you ve taken that first step the journey has only begun Startup Mixology tells it like it is and it s not easy You ll learn about the harsh reality of starting up what happens when you offend your customers get no attention or run out of money These are the stories you don t always hear in the media In the end Startup Mixology is an optimistic book You can do this and you can have fun doing it too Every chapter also shows you how to enjoy the journey along the way because if you don t what s the point of it all From cake baking to workations to llama parades you ll learn how entrepreneurs around the world stay sane reduce stress and celebrate the positive This may seem fluffy but it s actually one of the biggest secrets of successful startups Inside you ll find the stories of companies like MakerBot WordPress Zappos Basecamp Uber and more Hear in their own words how they survived the startup phase and learn from the straightforward and conversational Frank Gruber who has met

thousands of entrepreneurs and watched them grow their businesses In many ways entrepreneurship will be the most difficult undertaking of your career But if you can find the right balance of hard work support and celebration it can also be the most rewarding Startup Mixology takes you through the whole process from start to finish so you can begin the incomparable journey of turning your great ideas into great startups

Shortcut Your Startup Courtney Reum, Carter Reum, 2018-01-16 From the Reum brothers former Goldman Sachs investment bankers successful operators and investors comes Shortcut Your Startup a practical playbook for both aspiring and seasoned entrepreneurs filled with unconventional yet accessible advice for maximizing your business venture Courtney and Carter Reum have years of experience in the field from investing in over 130 companies including Lyft Pinterest Warby Parker and ClassPass to driving the success of their own liquor brand VEEV Spirits The Reum brothers have learned from every triumph and tribulation and over the years have developed an effective and easy to understand guide to help entrepreneurs through the startup journey from inception to sale Complete with personal anecdotes and real life advice from the business playing field Shortcut Your Startup outlines Courtney and Carter s ten key Startup Switchups that flip traditional advice on its head Get into the Trenches Know if You re a Speedboat or a Sailboat Obsessively Take Advantage of Your Unfair Advantages Do What You Do Best and Outsource the Rest Build in Flexibility and a Diversified Focus Think Milestones Not Time Nail It Before You Scale It 1 Percent Better Is 1000 Percent Better Gain Buy in with Heart Based Momentum Success Doesn t Equate to a Successful Exit Whether you re a veteran entrepreneur looking for new ways to boost performance and reinvent your brand or an aspiring entrepreneur ready to take a leap of faith Shortcut Your Startup is essential reading to speed up your success

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