Sophia Worthington

PR Specialist

Senior PR specialist with 9+ years of experience in marketing and corporate public relations. Pitched press releases to the most prominent industry magazines to secure over 20 leads a month in top media outlets. Managed multiple PR and marketing annual budgets from £5,000 to £300,000. Helped increase clients' annual sales by up to 4016.

Personal Info

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sophia-insights.com

Linkedin linkedin.com/in/sophia-j-worthington

Tweither twitter.com/sophieworthington22

Skills District College College

Press releases	Excellent
Media relations	●●●○ Advanced
Crisis management	••••
	Advanced
Facebook marketing	••••
	Intermediate
Creative writing	eeeee

Languages

lipanish	00000
	Billingual
Chinese	00000
	Impermediate

Experience

2013-03 -	Senior PR Specialist
present	Berkadia, London

- Developed and implemented policies and procedures for overall public relations effort in cooperation with sales and customer service teams.
- Supervised the external communications team in securing leads in top media outlets in the UK and in international media.
- Supervised the preparation and distribution of materials such as news releases, fact sheets, and scripts to media outlets.
- Reviewed all forms of communication prior release.

Key achievement: 100% efficiency in meeting the external communications department's projects' milestones and goals.

2009-06 -PR Specialist

2013-03 Adidas Originals, Southampton

- Created and maintained lists of media contacts.
- Researched opportunities across online media channels.
- Produced product pitches and press kits.
- Responded to media inquiries and supported event organization

Key achievement: Lead a project team in designing and implementing a comprehensive social media relations strategy for a new line of lifestyle products - grew Facebook fan base from 0 to 12,000 in 4 months, gained 35,000 Instagram followers in 3 months.

2008-08 -Junior Communications Specialist 2009-06

SAR London

- During industry events, distributed notes, press credentials, set up press boxes, recorded and transcribed press conferences.
- Helped keep PR storage areas organized and the resources easily accesible, assisted in office administration activities.
- Assisted with producing press releases, organizing press conferences. publicity events, and off-day media availabilities.
- · Performed minor translating tasks, including translating press releases into Spanish and assisting live translations into Spanish.

Education

2007-09 -MA in Social Communications, specialization in PR and 2008-07 Media Marketing King's College, London

How To Write A Cv Yahoo Answers

Jiuwen Cao,Chi Man Vong,Yoan Miche,Amaury Lendasse

How To Write A Cv Yahoo Answers:

Failure Is Obsolete Benji Rabhan, 2013-01-01 A data driven way to make smarter decisions every day One of the smartest conversion guys I know Perry Marshall author of The Ultimate Guide to Google AdWords Failure Is Obsolete reveals an easy to use formula for testing high risk ideas in a low risk environment providing increased likelihood of success before you waste a lot of time and money moving in the wrong direction Be more confident in your business decisions from creating new products to hiring employees and launching new marketing campaigns as well as personal decisions like dating or choosing a retirement home This useful strategy evolves from the author's years of experience in conversion rate optimization helping companies improve their websites and marketing funnels so they make more money In addition Failure Is Obsolete reveals some of Benji Rabhan's best conversion techniques that readers can use on their own websites <u>Interviews For Dummies</u> Joyce Lain Kennedy, 2011-12-27 Deliver a show stopping interview performance Does the thought of interviewing for a new job send shivers down your spine It doesn t have to Whether you re searching for your first job changing careers or looking for advancement in your current line of work Job Interviews For Dummies shows you how to use your skills and experiences to your advantage and land that job Following a half decade characterized by an explosion of economic crises global expansion and technological innovation in the job market today s job seekers vie for employment in a tough era of new realities where few have gone before In addition to covering how to prepare for an interview this updated edition explores the new realities of the job market with scenarios that you can expect to encounter an updated sample question and answer section coverage of how you can harness social media in your job search information on preparing for a Web based interview and the best ways to keep your credibility when applying for several jobs at once Out prepare the competition Overcome your fear of interviewing Ask smart questions about the job and the employer Give the best answers to make or break questions Fit your qualifications to the job's requirements Dress like an insider Survive personality tests Interview across cultures Evaluate a job offer Negotiate a better salary Whether you re fresh from the classroom a prime timer over 50 or somewhere in between Job Interviews For Dummies quickly gets you up to speed on the skills and tools you need to land the job you want How to Make, Market and Sell Ebooks - All for Free Jason Matthews, 2010-03-15 Have you written a book and want advice on what to do next This manual teaches authors to convert and sell books as ebooks at no cost Create blogs websites cover design convert formats upload to major retailers maximize search rankings sell with Paypal buttons and more This book shows authors how to make market and sell ebooks all for free Highly instructional a valuable **Discovering Computers: Fundamentals** Gary Shelly, Thomas J. Cashman, Misty Vermaat, 2007-02-21 Discovering read Computers Fundamentals is a concise yet thorough text ideal for use incomputer concepts or application software courses Important Notice Media content referenced within the product description or the product text may not be available in the ebook version Job Coach-Life Coach-Executive Coach-Branding-Letter & Resume-Writing Service Anne Hart, 2005-10-07

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all in a common global market Internet business models have now to converge with traditional structures and merges and acquisitions happen to reach competitive positions in foreign markets The paradigm of internet will influence and change the most popular services as they are currently known Fixed communication providers already suffer a loose of voice revenues in favor of the cheapest online communication Mobile operators are facing now the same situations and find themselves on a delicate strategic situation with VoIP nearing a competitive QoS voice along doesn t seem to be for a long time enough as unique revenue source Even watching TV will be soon an enriched personalized experience through the new IP end2end platforms Will the online players be the ones successfully accomplishing a vertical expansion of their business How will the mobile operators react Which will be the paper of the network access providers What about the media and content How will all that affect the customers In this document will be described the nowadays situation on the different markets involved in the converging scenario and how the respective players situate themselves strategically An initial global point of view will be followed by the definition of strategies and trends of each of them independently and the determination of the merging points and relations among them The effort will be focus firstly on offering recommendations and comparisons concerning specific environments Step by step the basis of the competition environment in the converging market will be defined offering a **Proceedings of ELM 2018** Jiuwen Cao, Chi Man Vong, Yoan Miche, Amaury Lendasse, 2019-06-29 strategic map of the This book contains some selected papers from the International Conference on Extreme Learning Machine 2018 which was held in Singapore November 21 23 2018 This conference provided a forum for academics researchers and engineers to share and exchange R D experience on both theoretical studies and practical applications of the ELM technique and brain learning Extreme Learning Machines ELM aims to enable pervasive learning and pervasive intelligence As advocated by ELM theories it is exciting to see the convergence of machine learning and biological learning from the long term point of view ELM may be one of the fundamental learning particles filling the gaps between machine learning and biological learning of which activation functions are even unknown ELM represents a suite of machine and biological learning techniques in which hidden neurons need not be tuned inherited from their ancestors or randomly generated ELM learning theories show that effective learning algorithms can be derived based on randomly generated hidden neurons biological neurons artificial neurons wavelets Fourier series etc as long as they are nonlinear piecewise continuous independent of training data and application environments Increasingly evidence from neuroscience suggests that similar principles apply in biological learning systems ELM theories and algorithms argue that random hidden neurons capture an essential aspect of biological learning mechanisms as well as the intuitive sense that the efficiency of biological learning need not rely on computing power of neurons ELM theories thus hint at possible reasons why the brain is more intelligent and effective than current computers The main theme of ELM2018 is Hierarchical ELM AI for IoT Synergy of Machine Learning and Biological Learning This book covers theories algorithms and applications of ELM It gives readers a glance at the most recent advances of ELM What's

in Your Kubburd? Munro Richardson,2012-02 Writing Resumes and Cover Letters For Dummies - Australia / NZ Amanda McCarthy, Kate Southam, 2015-05-04 Practical tricks for standing out from the crowd and getting the job you want in the Australian and New Zealand market Applying for jobs in today s tight job market can seem like an overwhelming process Competition is fierce and employers expect more than ever before from job applicants With unemployment and redundancies rising it's simply not a good time to be looking So how do make yourself stand out Writing Resumes and Cover Letters For Dummies Second Australian New Zealand Edition shows you how to catch a recruiter's attention Presenting a wealth of sample resumes and cover letters this handy easy to use guide shows you how to write a killer cover letter format your resume for online use use social networking to your advantage and tailor your resume and cover letters for specific positions and companies Designed specifically for job hunters in Australia and New Zealand Offers practical tips and advice on crafting a great resume and a perfect cover letter for any kind of position Includes advice on addressing government selection criteria Features ten ways to turn off a recruiter and ten tips for the perfect presentation No matter how tough the job market is a great resume and cover letter combination will help you get the attention you deserve Writing Resumes and Cover Letters For Dummies gives you all the tools and tips you need to get noticed and get your dream job **ENGLISH PROSE AND** WRITING SKILL Dr. S. Kumar, 2023-12-02 Purchase e Book of ENGLISH PROSE AND WRITING SKILL of B A 1st Semester for all UP State Universities Common Minimum Syllabus as per NEP Published By Thakur Publication JavaScript with DOM Scripting and Ajax Christian Heilmann, 2006-11-24 JavaScript is one of the most important technologies on the web It provides the means to add dynamic functionality to your web pages and serves as the backbone of Ajax style web development Beginning JavaScript with DOM Scripting and Ajax is an essential guide for modern JavaScript programming it's practical but comprehensive It covers everything you need to know to get up to speed with JavaScript development and add dynamic enhancements to web pages and program Ajax style applications Experienced web developer Christian Heilmann begins gently by giving you an overview of JavaScriptits syntax good coding practices and the principles of DOM scripting Then he builds up your JavaScript toolkit covering dynamically manipulating markup changing page styling on the fly using the CSS DOM validating forms dealing with images and much more Then he takes you to advanced territory with a complete case study illustrating how many new JavaScript techniques can work together plus a great introduction to Ajax development Handbook of Research on Education and Technology in a Changing Society Wang, Victor C. X.,2014-05-31 Technology has become an integral part of our everyday lives This trend in ubiquitous technology has also found its way into the learning process at every level of education The Handbook of Research on Education and Technology in a Changing Society offers an in depth description of concepts related to different areas issues and trends within education and technological integration in modern society This handbook includes definitions and terms as well as explanations of concepts and processes regarding the integration of technology into education Addressing all pertinent issues and concerns

in education and technology in our changing society with a wide breadth of discussion this handbook is an essential collection for educators academicians students researchers and librarians **Love Your Job** Kerry E. Hannon, 2015-02-03 AWARDS Independent Publisher Book Award 2015 Silver and National Mature Media Award 2015 Bronze Step by step tips for revitalizing your career Yes it is possible to have a job you love and it doesn't require starting from scratch Love Your Job is a guide to making work fulfilling and fun again or even for the first time Why count down the hours of the day or the days to retirement when you could reinvigorate your workday transforming the daily doldrums into a daily dose of enjoyable activity Kerry Hannon The New York Times columnist and AARP's Jobs Expert focuses on the little things that can make a big difference in how we feel about work Love Your Job is all about the routines habits and thought patterns that over the years may have turned a dream job into a drudge or worse a nightmare Changing these habits and attitudes is simple and this book shows you how to identify the little things that make work enjoyable and engaging Using these simple techniques you can adopt the attitude that will keep you happy and that might just lead to bigger and better things no matter what stage of your career you are in In this book you will learn to Develop new habits that bring more purpose into every single workday Rekindle your hope and motivation by celebrating small successes Recognize negative patterns that keep you from enjoying your job Craft an entrepreneurial attitude that will get you noticed and enrich your work life We all deserve to experience happiness and satisfaction every day at every stage of our careers Kerry Hannon explains that you don't have to make a huge career transition to love work again But if you reinvent the way you see work who knows where your new outlook will lead Wake up to the countless possibilities that await you with Love Your Job How to Write a Hit Song Molly-Ann Leikin, 2008-10-01 Book Covering all the essentials of craft and marketing for launching and sustaining a long successful writing career this cutting edge revision contains an exclusive interview with Oscar winning songwriter Melissa Etheridge I Need to Wake Up and shows you step by step how to write a hit song The Transmedia Artist Guide to Making Artist **Submissions** Marie Kazalia, 2011-04-07 Artists this ebook contains tips and cover letters for you to use as guides for making your own art submissions in any media to art galleries art museum curators art consultants art licensing agencies interior design agencies art magazine editors art poster companies book jacket publishers potential art sponsors multi opportunity submissions and more to create opportunities and income streams to support your art practice. The purpose of this ebook is to save you time not just on a daily basis but to save you months and years of trial and error The letter formats are tried and have brought results for artists The sample letters here are based on actual letters that I wrote and used to obtain solo exhibitions lucrative art licensing contracts representation with top artist agencies and representation by art consultants for lucrative Giclee print sales internationally So why not get started using this e book and send off submissions to art professionals on your prospect list If you lack professional contacts the ebook contains information for obtaining lists Copyright Marie Kazalia 2011ebook 87 pages **Discovering Computers** Gary B. Shelly, Thomas J. Cashman, Misty E.

Vermaat,2007-02 Discovering Computers 2008 provides a current and thorough introduction to computers by integrating usage of the World Wide Web with the printed text This Shelly Cashman Series text offers a complete and engaging solution to successfully teach students basic computer concepts with new exercises case studies and online tools on the Online Companion Updated for currency students will learn the latest trends in technology and computer concepts

Understanding Business Ethics Peter Stanwick, Sarah Stanwick, 2013-02-20 Packed with real world examples and cases this fully updated edition of Understanding Business Ethics prepares students for the ethical dilemmas they may face in their chosen careers by providing broad comprehensive coverage of business ethics from a global perspective The book s 26 cases profile a variety of industries countries and ethical issues including online privacy music piracy Ponzi schemes fraud product recall insider trading and dangerous working conditions such as four cases that emphasize the positive aspects of business ethics In addition to unique chapters on information technology the developing world and the environment the authors present AACSB recommended topics such as the responsibility of business in society ethical decision making ethical leadership and corporate governance Taking a managerial approach the second edition of this best seller is designed to provide a clear understanding of the contemporary issues surrounding business ethics through the exploration of engaging and provocative case studies that are relevant and meaningful to students lives With an emphasis on applied hands on analysis of the cases presented this textbook will instill in your students the belief that business ethics really do matter

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