

WORK YOUR PLAN

Today's Date	WEDNESDAY	My Shift
5/4		3-9
To Do & Appointments		
✓ Dentist appt. 10am - Dr. Kruger		
✓ UC - Barry Thomas (pg. 18)		
✓ UC - Rebecca Smith (pg. 18)		
✓ SC - Tina Toomey		
✓ SC - Bob Kramer		
✓ BB appt. 4:15pm - Elton Allen (pg. 18)		
✓ SC - Elton Allen SOLD Show N/A		
✓ RE appt. 7:15pm - Tom Davis (pg. 19)		
✓ Practice referral script 3x		
✓ Work out 8:00am		
To Do Today (or When Completed)		
✓ "Good Morning" Walk Through The Underwriting	✓ Daily Personal Training 20 minutes of Product Knowledge	✓ Outside Prospecting
✓ High Customer Follow-Up Calls	✓ 20 minutes of Training Study	✓ Update Today's Activity in Weekly Summary
✓ Log Call History Log	✓ Complete My "To Do" for Tomorrow	

DAILY PLANNER

Today's Date	THURSDAY	My Shift
5/5		9-3
To Do & Appointments		
✓ UC - Fay Bakerville (pg. 19)		
✓ UC - Tom Davis (pg. 19)		
✓ SC - Susan Sigley		
✓ SC - Steve Shoreki		
✓ Practice referral script 3x		
✓ Sales Meeting 8:00am		
To Do Today (or When Completed)		
✓ "Good Morning" Walk Through The Underwriting	✓ Daily Personal Training 20 minutes of Product Knowledge	✓ Outside Prospecting
✓ High Customer Follow-Up Calls	✓ 20 minutes of Training Study	✓ Update Today's Activity in Weekly Summary
✓ Log Call History Log	✓ Complete My "To Do" for Tomorrow	

Today	SUNDAY	My Shift
5/8		OFF
To Do & Appointments		
✓ Jet ski w/Jan at Lake Arrowhead		
TIP: Mark your days off in the customary manner.		

	SUMMARY WEEK 1							WEEK	MONTH
Opportunities	M	T	W	T	F	S	S		
On The Lot									
# Up's (week to)		O	1	3	3	2	O	9	9
# Phone Appt Shows		F				1	F	1	1
# Internet Lead/Prospects									
# Out-Prospects									
# Dealership Customers									
# Repeat Customers			1					1	1
# Referral Customers			1			1		2	2
# Set Backs									
# Totals Taken			3	3	3	4		13	13
Total Contacts									
Activities									
# Press 1-Demos			2	1	2	4		9	9
# Write-Ups			1	1	1	2		5	5
# Outgoing Calls			4	8	7	4		23	23
# Mail Calls			7	10	5			22	22
Results									
# Deliveries			1			1		2	2
\$ Earned			958			946		1464	1464
Insurance Call Activities									
# Incoming Calls				2		1		3	3
# Phone Appts						1		1	1
# Phone Appt Shows						1		1	1
# Sales to Shows									

See the "Monthly Planning Guide" Chapters 2, 3, 6, 7 & 12 on JVTPN.

Transfer these totals to your Monthly Progress Report on Page 40

Joe Verde Monthly Planning Guide

R Sanford



Joe Verde Monthly Planning Guide:

Reviewing **Joe Verde Monthly Planning Guide**: Unlocking the Spellbinding Force of Linguistics

In a fast-paced world fueled by information and interconnectivity, the spellbinding force of linguistics has acquired newfound prominence. Its capacity to evoke emotions, stimulate contemplation, and stimulate metamorphosis is actually astonishing. Within the pages of "**Joe Verde Monthly Planning Guide**," an enthralling opus penned by a very acclaimed wordsmith, readers set about an immersive expedition to unravel the intricate significance of language and its indelible imprint on our lives. Throughout this assessment, we shall delve in to the book is central motifs, appraise its distinctive narrative style, and gauge its overarching influence on the minds of its readers.

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figure of cyprus who was a sculptor he is most familiar from ovid s narrative poem metamorphoses in which pygmalion was a

sculptor who fell in love with a statue he had carved

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web shaw s play takes its title from the myth of pygmalion which is told in ovid s epic latin poem of mythological transformations the metamorphoses in the myth pygmalion makes a sculpture of his ideal woman named galatea he falls in love with his beautiful statue which then comes to life

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