

Equity Research Report

Consumer Goods Discretionary
Tourism/Hospitality/Leisure
NASDAQ

W U T I S

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Expedia Inc.

Date: 11/03/2017
Ticker: NASDAQ:EXPE

Current Price: \$125.76
Headquarters: Bellevue Washington, U.S.

Target Price: \$146.2 / +16.3%
Recommendation: BUY

This report is published for educational purposes only by students being an Analyst at WUTIS.



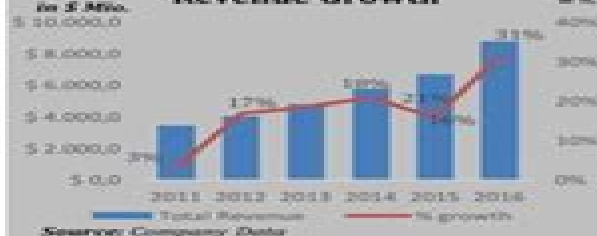
Market Profile

| | |
|------------------------|-------------|
| Closing Price | \$125.8 |
| 52-Week High/Low | \$6.6/133.6 |
| Avg. Volume (3M) | 1,973,320 |
| Dil. Shares Outst.(MM) | 154.5 |
| Market Cap. | \$19,432.1 |
| Dividend Yield | 0.9% |
| Beta | 1.10 |
| EV / Revenue | 2.3x |
| EV/ EBITDA | 15.8x |
| P / E | 49.3x |
| Inst. Holdings | 17.3% |
| Insider Holdings | 8.9% |

Valuation

| | DCF | Multiples |
|--------------|---------|-----------|
| Est. Price | \$115.4 | \$177.1 |
| Weights | 50% | 50% |
| Target Price | \$146.2 | |

Revenue Growth



Highlights

We issue a **BUY** recommendation on Expedia Inc. (EXPE) based on a one-year target price of **\$146.2**, offering a 18.5% upside potential from its closing price of \$125.76 on March 11, 2017. Our recommendation is primarily driven by:

- Macroeconomic Outlook** - As we see a worldwide declining unemployment rate and an expected U.S. GDP growth rate of 2.3% in 2017, consumer spending is set to increase by 2.7% this year and by 1.8% YoY until 2023.
- Brand diversity** - Expedia Inc. operates a strong brand portfolio with global reach, targeting a broad range of travelers, travel suppliers and advertisers. Expedia's multi-brand strategy, and wide variety of channels, allows the company to grow its customer base extensively and maintain customer loyalty. Expedia's main growth drivers are technology, product innovation, global expansion and new channel penetration.
- Growth Strategy** - For the full year 2016, total gross bookings excluding eLong increased by 21%. Various mergers & acquisitions helped Expedia to grow its product portfolio significantly. Gross bookings increased \$1.2 billion or 8% year-over-year to \$16.1 billion in the fourth quarter of 2016. Revenue increased by 23% YoY to \$2.1 billion in the fourth quarter. Expedia Inc. will further pursue a takeover strategy to secure its competitive advantage.
- Valuation** - Valuation methods indicate a current intrinsic value of \$149.1 per share. Expedia Inc. offers a long-term upside of 18.5% through strategic acquisitions and the ability to maintain an overall high number of traveler transactions in a cost-effective manner as well as the ability to attract repeat customers to their sites.
- Main Risk factors** - Expedia Inc. faces not only the growing competition in the online-travel industry, coming mainly from Google (Alphabet Inc.) but also increasing political risk due to Trump's recent travel ban.

Recent news

- Expedia's subsidiary Trivago reached \$183m in revenue in the fourth quarter of 2016, an increase of 65% YoY, and completed its IPO and listing on the Nasdaq Global Select Market in December 2016.
- Room nights stayed increased 15% year-over-year in the fourth quarter of 2016, with growth of 16% excluding Orbitz Worldwide.
- The recently acquired firm HomeAway saw a 46% (up to \$6bn) rise in online bookings income and a rise of 47% (up to 22M) room nights stayed.

| Key Financials and Ratios | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 |
|---------------------------|-----------|-----------|-----------|-----------|-----------|-----------|------------|------------|------------|
| Total Revenue | \$1,449.0 | \$4,000.3 | \$4,771.3 | \$5,765.5 | \$6,672.3 | \$8,773.6 | \$10,586.1 | \$12,804.8 | \$15,537.0 |
| EBITDA Margin (%) | 20.3% | 15.6% | 13.6% | 15.0% | 13.7% | 14.8% | 11.4% | 10.9% | 10.4% |
| EBIT Margin (%) | 13.9% | 10.7% | 7.7% | 9.0% | 6.2% | 5.3% | 4.7% | 4.3% | 3.8% |
| Net Income Margin (%) | 13.7% | 7.0% | 4.9% | 6.9% | 11.5% | 3.2% | 4.0% | 3.6% | 3.3% |
| Interest Coverage (x) | 0.1x | 0.1x | 0.1x | 0.1x | 0.1x | 0.1x | N/A | N/A | N/A |
| Return on Equity (ROE) | 19.4% | 12.5% | 10.3% | 20.3% | 23.0% | 6.3% | 4.6% | 3.6% | 4.0% |
| Earnings per Share (EPS) | 1.7x | 3.0x | 5.7x | 1.8x | 2.8x | 3.0x | 3.3x | 3.6x | 3.9x |
| PEG (N) | 70.6x | -55.0% | -137.7% | 42.0% | 28.3% | -107.7% | 95.1% | 265.7% | 237.6% |
| LT Debt to Assets (x) | 19.2% | 17.5% | 16.1% | 19.4% | 20.6% | 20.0% | 9.7% | 10.0% | N/A |
| Total Debt / Equity (x) | 19.2% | 17.5% | 16.1% | 19.4% | 20.6% | 20.0% | 24.8% | 24.8% | 0.0% |

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J Rink



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Representatives for the Period Between January 1, 2008 and December 31, 2008 United States. Congress

House,2009 **The Road Investment Analysis Model: General framework for network evaluation** ,1977 **General**

Technical Report INT. ,1988 **Frontier Emerging Equity Markets Securities Price Behavior and Valuation** Oliver

S. Kratz,2007-08-28 Frontier Emerging Equity Markets Securities Price Behavior and Valuation uses the Russian example to illustrate the intricate mechanics of frontier emerging equity market analysis Frontier markets are those equity markets that do not benefit from the same degree of securities transparency and information dissemination as future emerging markets In many cases frontier equity markets are those which have been created almost literally overnight without the infrastructure and institutional readiness of the nations in which they are located During the 1990s frontier emerging markets have formed a new investment asset class which requires a very different set of valuation metrics from mature emerging markets In developing a multi stage approach to the understanding and valuing of such markets this book uses the case of the Russian frontier equity market to illustrate topics such as the relationship between equity market infrastructure and valuation during the genesis period of an emerging financial market evolving market efficiency and the crucial role of depository receipt programs in the development of these markets Further this book develops the first comprehensive framework for valuing a frontier equity market The role of equity risk premium as it affects early dynamic equity valuation is also covered in order to illuminate important drivers of securities price performance The book closes by discussing the philology of the frontier market valuation debate in which every market participant is an important purveyor of information and a contributor to the final valuation dimension of equities The main asset used to present the empirical concepts is a complete research database drawn from actual frontier market investing which previously had been unavailable to academic researchers As an active institutional asset management professional at a major Wall Street investment firm the author marries academic theories such as market efficiency and market segmentation to the real world of high stakes and high risk frontier market investing This book illustrates the applicability and in some cases the uselessness of financial theory when applied to this new and rising asset class It opens the discussion of equity valuation theory for an environment where many conventional rules of asset price determination need to be rewritten As the first research level monograph exclusively dedicated to frontier emerging equity market analysis it offers a unique dual perspective on how academic financial research finds it a complementary and sometimes antagonistic counterpart of real life investment decision making This book can help both professional investors and students of finance to understand frontier equity market valuation and development **CFA**

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Table of Contents Example Of Investment Analysis Report

1. Understanding the eBook Example Of Investment Analysis Report
 - The Rise of Digital Reading Example Of Investment Analysis Report
 - Advantages of eBooks Over Traditional Books
2. Identifying Example Of Investment Analysis Report
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Example Of Investment Analysis Report
 - User-Friendly Interface
4. Exploring eBook Recommendations from Example Of Investment Analysis Report
 - Personalized Recommendations

- Example Of Investment Analysis Report User Reviews and Ratings
- Example Of Investment Analysis Report and Bestseller Lists
- 5. Accessing Example Of Investment Analysis Report Free and Paid eBooks
 - Example Of Investment Analysis Report Public Domain eBooks
 - Example Of Investment Analysis Report eBook Subscription Services
 - Example Of Investment Analysis Report Budget-Friendly Options
- 6. Navigating Example Of Investment Analysis Report eBook Formats
 - ePub, PDF, MOBI, and More
 - Example Of Investment Analysis Report Compatibility with Devices
 - Example Of Investment Analysis Report Enhanced eBook Features
- 7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Example Of Investment Analysis Report
 - Highlighting and Note-Taking Example Of Investment Analysis Report
 - Interactive Elements Example Of Investment Analysis Report
- 8. Staying Engaged with Example Of Investment Analysis Report
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Example Of Investment Analysis Report
- 9. Balancing eBooks and Physical Books Example Of Investment Analysis Report
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Example Of Investment Analysis Report
- 10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
- 11. Cultivating a Reading Routine Example Of Investment Analysis Report
 - Setting Reading Goals Example Of Investment Analysis Report
 - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of Example Of Investment Analysis Report
 - Fact-Checking eBook Content of Example Of Investment Analysis Report

- Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
- 14. Embracing eBook Trends
 - Integration of Multimedia Elements
 - Interactive and Gamified eBooks

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