

International Entrepreneurship

Starting,
Developing,
and
Managing
a Global
Venture



Second Edition

Robert D. Hisrich



International Entrepreneurship Hisrich 2nd Edition

Robert D. Hisrich



International Entrepreneurship Hisrich 2nd Edition:

International Entrepreneurship Robert D. Hisrich, 2010 Combining robust narrative with a wide variety of interesting cases International Entrepreneurship Starting Developing and Managing a Global Venture focuses on the need for every entrepreneur to at least consider entering the global market in today's hypercompetitive world As an ever growing number of countries become market oriented and developed the distinction between foreign and domestic markets is becoming less pronounced and entrepreneurs increasingly need to develop skills to identify opportunities and then manage these opportunities on a global basis International Entrepreneurship is an ideal resource for students professors government officials and practitioners throughout the world who are interested in this vital growing area Key Features Includes chapter opening international scenarios that feature a global entrepreneur or a global entrepreneurial venture to set the scene for the issues that follow Demonstrates global entrepreneurial issues through real life cases from countries throughout the world Draws content from a wide variety of disciplines including anthropology economics geography history jurisprudence and language Includes chapter ending class exercises discussion questions and suggestions for additional reading to provide readers with hands on learning opportunities and avenues for future research Helpful Teaching Ancillaries Instructor Resources are available on a password protected website at <http://www.sagepub.com/hisrichinstr> These resources include chapter outlines end of chapter discussions chapter exercises and teaching notes International Entrepreneurship is appropriate as a core text for courses such as Global Entrepreneurship or International Entrepreneurship or as a supplement in upper level undergraduate and MBA courses in Entrepreneurship New Venture Management and Entrepreneurship Strategy In addition it can be used as an ancillary text in International Business and International Management courses

International Entrepreneurship Robert D. Hisrich, 2015-07-06 Combining comprehensive coverage with a wide variety of real life cases International Entrepreneurship Starting Developing and Managing a Global Venture gives entrepreneurs the tools they need to successfully launch international ventures in today's hypercompetitive world Bestselling author Dr Robert D Hisrich helps students and entrepreneurs develop global business plans select international opportunities and determine the best entry strategy The text also covers practical considerations such as legal concerns the global monetary systems global marketing and global human resource management for entrepreneurs The Third Edition provides increased attention to culture and reflects recent changes in our increasingly globalized world Readers will also be exposed to new cases featuring international activities of entrepreneurs and ventures throughout the world **Technology Entrepreneurship** Thomas N. Duening, Robert A. Hisrich, Michael A. Lechter, 2020-10-23 Technology Entrepreneurship Taking Innovation to the Marketplace Third Edition provides a practical toolkit for potential entrepreneurs with technology backgrounds that will help them navigate complex issues such as raising capital IP protection product development and more The book's structure follows the entrepreneurial process in a step by step way defining key terms and helping readers without business

qualifications engage with the activities addressed In addition it covers a discussion of current trends and developments relevant for tomorrow s entrepreneurs In depth information on the practicalities of technology entrepreneurship are combined with experience from academics to provide a unique resource on how to approach this crucial subject Presents an intense focus on product design and development with customers and markets in mind Includes extensive discussions on intellectual property development management and protection Provides potent insights into marketing and selling technology products to the global marketplace Covers techniques for forecasting financials raising funds establishing venture valuation and exit strategies

Managing Innovation and Entrepreneurship Robert D. Hisrich, Claudine Kearney, 2013-06-25 The first book to look at innovation entrepreneurship from an international perspective this new text provides a step by step process for managing innovation and entrepreneurship in an organization in both turbulent and stable economic times Authors Robert D Hisrich and Claudine Kearney demonstrate how to manage innovation on a day to day basis using a wide range of real world scenarios theories principles best practices case studies and modern examples The book provides detailed coverage of each aspect of the process of innovation required to achieve success including what it takes to build an innovative and entrepreneurial organization how to develop innovation and entrepreneurship in both individuals and teams how to manage and operationalize innovation and entrepreneurship how to develop a global business plan and more

International Entrepreneurship (RLE International Business) Candida Brush, 2013-01-04 This volume provides important benchmarks for the integration of entrepreneurship and international business It extends scholarship beyond the firm as single unit of analysis instead including the role of the founder entrepreneur Exploration of this domain discusses possibilities for theory revision or development as well as providing information about an under researched segment of companies

Governpreneurship Robert D. Hisrich, Amr Al-Dabbagh, 2012-01-01 I can t think of a more qualified scholar to tackle the difficult subject of governpreneurship than Bob Hisrich His vast experience in and knowledge of entrepreneurship has enabled a thorough application of entrepreneurial principles to government organizations This book should be recommended reading for everyone in government at every level We can only hope that a new era of governpreneurship is launched with this useful and practical guide Thomas N Duening University of Colorado US Challenging the traditional view that entrepreneurship is exclusively a private sector concern Governpreneurship presents a compelling argument for increased focus on entrepreneurship in public sector organizations The only book to date to focus specifically on government entrepreneurship this innovative volume combines Robert D Hisrich s vast theoretical knowledge with the practical experience of Amr Al Dabbagh who applied entrepreneurship in the Saudi public sector with excellent results Featuring forewords by former US President Bill Clinton and former Malaysian Prime Minister Dr Mahathir Mohamad as well as four case studies that demonstrate the effectiveness of government entrepreneurship in action this fascinating book breaks new ground in a rapidly growing field In a time when government funds are being reduced and its services

increasingly questioned fostering an entrepreneurial spirit within the government becomes a vital concern Although there is no ideal model for achieving government entrepreneurship this volume outlines a number of innovative strategies designed to help public sector managers undertake their public mission while developing an entrepreneurial culture within their organization The authors offer thorough and indispensable advice covering every aspect of government entrepreneurship from framework to policy to funding and beyond Finally the book concludes with four case studies that explore successful government entrepreneurial undertakings in Ireland Singapore Saudi Arabia and Switzerland Government officials and other leaders in the public sector will find this book an indispensable guide to establishing an entrepreneurial focus in their organizations Professors and students working in entrepreneurship public sector management and other business related fields will also have much to admire in this innovative addition to the literature

Advanced Introduction to Corporate Venturing Robert D. Hisrich, 2016-07-27 Elgar Advanced Introductions are stimulating and thoughtful introductions to major fields in the social sciences and law expertly written by the world's leading scholars Designed to be accessible yet rigorous they offer concise and lucid surveys of the substantive and policy issues associated with discrete subject areas

Entrepreneurial Finance Gary Gibbons, Robert D. Hisrich, Carlos M. DaSilva, 2014-10-29 A practical approach for entrepreneurs and investors Entrepreneurial Finance provides readers with the fundamental knowledge to finance start grow and value new ventures without the complex finance terms and calculations This comprehensive yet practical approach incorporates a global perspective that appeals to entrepreneurs investors and students with diverse backgrounds knowledge and experience From Facebook to Camera Gary Gibbons Robert D Hisrich and Carlos M DaSilva use real world examples and their professional experiences to bring concepts to life This text is one of the most readable books in the market without compromising high quality content and resources

Entrepreneurial Challenges in the 21st Century S M Riad Shams, 2016-01-26 Entrepreneurial Challenges in the 21st Century analyses the traditional and contemporary issues of entrepreneurial innovation potentials for stakeholder value co creation and structures the entrepreneurial co creation concept to reinforce co creation

Entrepreneurial Marketing Robert D. Hisrich, Veland Ramadani, 2018 One key for success of an entrepreneur is to obtain sales revenue and profits as quickly as possible upon launching the venture Entrepreneurial Marketing focuses on the essential elements of success in order to achieve these needed sales and revenues and to grow the company The authors build a comprehensive state of the art picture of entrepreneurial marketing issues providing major theoretical and empirical evidence that offers a clear concise view of entrepreneurial marketing Through an international approach that combines both theoretical and empirical knowledge of entrepreneurship and marketing this book informs and enhances the entrepreneurs creativity their ability to bring innovations to the market and their willingness to face risk that changes the world Key components addressed include identifying and selecting the market determining the consumer needs cost effectively executing the basic elements of the marketing mix product price distribution and promotion

and competing successfully in the domestic and global markets through implementing a sound marketing plan Numerous illustrative examples throughout the book bring the content to life The mix of theoretical content examples empirical analyses and case studies make this book an excellent resource for students professors researchers practitioners and policymakers all over the world *International Entrepreneurship* Antonella Zucchella,Birgit Hagen,Manuel G. Serapio,2023-08-14 Thoroughly revised and updated *International Entrepreneurship* explains the opportunities and challenges facing internationalising entrepreneurial ventures With a new section on international sustainable entrepreneurship and new cases and examples throughout this second edition of a successful textbook will be indispensable for students of international entrepreneurship *Women's Entrepreneurship in Former Yugoslavia* Ramo Palalić,Emil Knezović,Léo-Paul Dana,2020-07-01 This book explores the historical current and future prospects of women s entrepreneurial activities in the former Yugoslavia a region that is currently in a process of transition from socialism to a free market economy Each chapter presents the past present and future of female entrepreneurship for each individual country Some of the questions that the book answers include Have women been historically and culturally ignored marginalized or systematically forbidden to run their own businesses What are the status quo and future prospects for this group And is the investment climate conducive to women owned businesses The book provides an extensive overview of female entrepreneurship its promotion and development the role of the state and other key factors that shape the female entrepreneurship ecosystem Readers will gain an overall perspective on the essential issues and challenges to women s entrepreneurship entrepreneurial initiatives and innovation policy structures and institutional support to female entrepreneurship in the region *Negotiation for Entrepreneurship* Vimal Babu,Robert Hisrich,2023-01-10 Everyone has desires Spiritual leaders too give up the mundane life However they carry the deeply rooted desire to attain insights and enlightenment eventually Irrespective of what life one leads one core but common desire is to enjoy the autonomy to make decisions However life introduces one to several ups and downs resulting in both successes and failures Nonetheless one desires to be happy throughout and enjoy whatever is in possession Also one aspires to achieve all that one feels capable of achieving thus driving oneself to take risks against the opportunities identified In the backdrop the present book is for every individual who is either an aspiring entrepreneur or serial entrepreneur irrespective of the domain expertise or industry one represents The book attempts to focus and address a pressing pain point of entrepreneurs quite often entrepreneurs fail to strike great deals on account of poor negotiation skills The stated pain point not only becomes a hindrance in the initial stage of start ups but it also becomes a major challenge for the entrepreneur as the start up scales up expands diversifies or exits from the market The book is an attempt to eliminate the pain point of poor negotiation skills one of the major factors responsible for the success and failure of start up ventures in modern times **Transformation for Sustainable Business and Management Practices** Aarti Saini,Vikas Garg,2023-02-17 Since the introduction of Industry 5 0 there has been a

greater emphasis on the human centric view in human machine collaboration As society has benefitted from technological advancements in all aspects of industrial sectors there has been a rethinking of the role human beings should play in future evolutions

The Global Enterprise Erdener Kaynak,Riad Ajami,Marca Marie Bear,2013-04-15 Practical insights on the role of the entrepreneur in the global business context Entrepreneurial ideas that look great on the drawing board can turn out to be deal breakers when introduced in real markets even when they ve been put through the toughest business modeling tests The Global Enterprise examines how a healthy relationship between entrepreneurship and globalization can combine with new methods of knowledge creation to enhance economic development and build firm sustainability This unique book takes a fresh and innovative approach to the practical aspects of international business including economic cluster formation network formation market entry public policy controls and incentives economic competitiveness and the creation of value The Global Enterprise offers perspectives from practitioners and academics working in a variety of disciplines in Europe Asia the Middle East and the United States Their contributions address many of the vital issues of global business including value added chains cross border networks knowledge management technology transfer transnational lines of production distribution marketing and financial flows and the strategic partnerships between government and corporations The book is illustrated with more than 65 tables and figures and articles are organized into three sections Globalization Building Firm Sustainability Entrepreneurship and Public Policy Economic Competitiveness and Knowledge Creation Knowledge Management Knowledge Transfer and Cluster Formation The Global Enterprise examines the global transfer of capital strategic partnerships between governments and multinational firms the prospects for economic progress in developing countries the impact of small and medium sized enterprises SME the role of export regulations in national security and in safeguarding foreign policy the evolution of the Hard Rock Caf cultural ontology global virtual teams GVT how to implement a knowledge management project a framework for discussing entrepreneurship from an environmental perspective and much more The Global Enterprise is an essential resource for academics researchers and professionals in the field of international business and for economic development experts and government policymakers

Handbook of Research on Multidisciplinary Approaches to Entrepreneurship, Innovation, and ICTs Carvalho, Luísa Cagica,Reis, Leonilde,Prata, Alcina,Pereira, Raquel,2020-08-21 Currently most organizations are dependent on IS ICT in order to support their business strategies IS ICT can promote the implementation of strategies and enhancers of optimization of the various aspects of the business In market enterprises and social organizations digital economy and ICTs are important tools that can empower social entrepreneurship initiatives to develop fund and implement new and innovative solutions to social cultural and environmental problems The Handbook of Research on Multidisciplinary Approaches to Entrepreneurship Innovation and ICTs is an essential reference source that discusses the digitalization techniques of the modern workforce as well as important tools empowering social entrepreneurship initiatives Featuring research on topics such as agile business analysis

multicultural workforce and human resource management this book is ideally designed for business managers entrepreneurs IT consultants researchers industry professionals human resource consultants academicians and students

Entrepreneurial Women Louise Kelly,2014-08-11 Women are now leading companies and other enterprises in significant numbers in developing countries as well as the Western world This set examines the specific ways in which entrepreneurial women create success and considers how the growing prevalence of female entrepreneurs will change the world This two volume work provides balanced and thorough coverage of women entrepreneurs in multicultural and international contexts as well as in the Western world Entrepreneurial Women New Management and Leadership Models explores how women everywhere are empowering themselves socially and economically through entrepreneurship and business ownership The contributors consider how discrimination against women in the workplace can contribute to the inspiration to become business owners in the first place and document the experiences of African American women entrepreneurs as well as women in distinct settings such as China Africa rural Jamaica and Silicon Valley The work draws on empirical studies data sets case studies and descriptions of career trajectories to portray the realities of women entrepreneurs today Readers will understand the distinctive challenges and opportunities involved with the entrepreneurship process for women owned businesses grasp how women have overcome their disadvantages in getting funding and accessing capital and learn about the unique management and leadership style of women entrepreneurs Academic

Entrepreneurship: Creating The Ecosystem For Your University Robert D Hisrich,2020-02-27 With the increasing interest in entrepreneurship a wealth of new ideas and technologies and a need for new sources of revenue the focus of this book is to provide insights on the process elements and activities needed for a university to successfully create new entrepreneurial ventures The topics covered include establishing the process itself patents and copyrights the role of incubators and accelerators and funding sources for starting and growing the new ventures This book provides the basics for a university to fulfill its third mission to positively impact the well being of the surrounding area and the local national and world economies

Entrepreneurship: Concepts, Methodologies, Tools, and Applications Management Association, Information Resources,2017-03-15 Continuous improvements in business environments and available resources have allowed more opportunities for people to pursue new ventures This not only leads to higher success in new businesses but it enhances the overall state of the global market Entrepreneurship Concepts Methodologies Tools and Applications provides a comprehensive examination on the latest innovations and techniques to becoming a successful and sustainable entrepreneur Including research based studies on knowledge production social entrepreneurship and distribution this multi volume publication is an ideal source for practitioners academicians researchers and upper level students interested in learning about entrepreneurship and seeking emerging perspectives on optimizing and enhancing entrepreneurial pursuits

Entrepreneurship Policy: Theory and Practice Anders Lundstrom,Lois A. Stevenson,2005-09-21 Entrepreneurship Policy

Theory and Practice is the first book to fully analyze the construction of entrepreneurship policy a rapidly evolving area of policy about which little is known From a study and assessment of the practices of governments in thirteen countries in Europe North America and the Asia Pacific this book fully describes the policy area and shares new tools and methods for better understanding and explaining the why and how of an entrepreneurship policy approach Unlike other research in the field of entrepreneurship where implications from research findings are used to suggest what policy actions should be taken to increase the level of entrepreneurship in an economy this study is based on what entrepreneurship policy actions are being taken This is a unique book in the field which points to the way forward both for policymakers and for the research community in terms of thinking about entrepreneurship policy and the complex issues surrounding its development

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