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# International Entrepreneurship

Starting, Developing, and Managing a Global Venture

**Robert D. Hisrich**



# International Entrepreneurship By Hisrich Edition

**Leo Paul Dana**



## **International Entrepreneurship By Hisrich Edition:**

**International Entrepreneurship** Robert D. Hisrich, 2010 Combining robust narrative with a wide variety of interesting cases International Entrepreneurship Starting Developing and Managing a Global Venture focuses on the need for every entrepreneur to at least consider entering the global market in today's hypercompetitive world As an ever growing number of countries become market oriented and developed the distinction between foreign and domestic markets is becoming less pronounced and entrepreneurs increasingly need to develop skills to identify opportunities and then manage these opportunities on a global basis International Entrepreneurship is an ideal resource for students professors government officials and practitioners throughout the world who are interested in this vital growing area Key Features Includes chapter opening international scenarios that feature a global entrepreneur or a global entrepreneurial venture to set the scene for the issues that follow Demonstrates global entrepreneurial issues through real life cases from countries throughout the world Draws content from a wide variety of disciplines including anthropology economics geography history jurisprudence and language Includes chapter ending class exercises discussion questions and suggestions for additional reading to provide readers with hands on learning opportunities and avenues for future research Helpful Teaching Ancillaries Instructor Resources are available on a password protected website at <http://www.sagepub.com/hisrichinstr> These resources include chapter outlines end of chapter discussions chapter exercises and teaching notes International Entrepreneurship is appropriate as a core text for courses such as Global Entrepreneurship or International Entrepreneurship or as a supplement in upper level undergraduate and MBA courses in Entrepreneurship New Venture Management and Entrepreneurship Strategy In addition it can be used as an ancillary text in International Business and International Management courses

**Entrepreneurship** Michael P Peters, Robert D Hisrich, Dean A. Shepherd, 2012-09-27 The 9th Edition of Entrepreneurship by Robert Hisrich Michael Peters and Dean Shepherd has been designed to clearly instruct students on the process of formulating planning and implementing a new venture Students are exposed to detailed descriptions of how to embark on a new venture in a logical manner Comprehensive cases at the end of the text have been hand picked by the authors to go hand in hand with chapter concepts The superb author team of Hisrich Peters and Shepherd draw from their distinct backgrounds to create a book that addresses the dynamics of today's entrepreneurial challenges From Bob Hisrich's expertise in global entrepreneurship to Mike Peter's background as a both a real life entrepreneur and academic to Dean Shepherd's current research on cognition and entrepreneurial mindset this book balances the crucial line between modern theory and practice

**Entrepreneurship** Robert D. Hisrich, Michael P. Peters, 2002 Entrepreneurship by Robert Hisrich Michael Peters and Dean Shepherd has been designed to clearly instruct students on the process of formulating planning and implementing a new venture Students are exposed to detailed descriptions of how to embark on a new venture in a logical manner Comprehensive cases at the end of the text have been hand picked by the authors to go hand in hand with chapter

concepts The superb author team of Hisrich Peters and Shepherd draw from their distinct backgrounds to create a book that addresses the dynamics of today's entrepreneurial challenges From Bob Hisrich's expertise in global entrepreneurship to Mike Peter's background as a both a real life entrepreneur and academic to Dean Shepherd's current research on cognition and entrepreneurial mindset this book balances the crucial line between modern theory and practice **Transformation for Sustainable Business and Management Practices** Aarti Saini,Vikas Garg,2023-02-17 Since the introduction of Industry 5.0 there has been a greater emphasis on the human centric view in human machine collaboration As society has benefitted from technological advancements in all aspects of industrial sectors there has been a rethinking of the role human beings should play in future evolutions **Emerging Paradigms in International Entrepreneurship** Marian Jones,Pavlos Dimitratos,2004-01-01 Emerging Paradigms in International Entrepreneurship consists of 15 articles organised into six broad themes of interest to scholars which are likely to remain of interest for some time Ben Oviatt Journal of International Business Studies International entrepreneurship as a field of study is not necessarily confined to the internationalisation phenomenon and recently advanced definitions suggest significant scope for the development and establishment of as yet undetermined parameters Emerging Paradigms in International Entrepreneurship identifies key themes that collectively demonstrate the convergence of thinking at the interface between the disciplines of international business and entrepreneurship These are development of the field and the effects of international entrepreneurship on a new economy conceptual and paradigmatic developments international entrepreneurship and the internet as a developing research agenda contacts links and networks as process driven internationalisation cross sectoral cross national and cross cultural comparisons of entrepreneurship the experiential emphasis in entrepreneurial internationalisation Explaining the complexities of enterprise in an international and sometimes global environment this book is distinguished by the cross disciplinary nature of its contributors and their efforts to develop new paradigmatic approaches in an area characterised by theoretical diversity and convergence Appealing to researchers academics and policymakers working in international business particularly the international growth and development of small firms and for entrepreneurship and small firm scholars this book is a must have Lecturers and students on post graduate programmes would also be interested in the book as a reader **Global Entrepreneurship and New Venture Creation in the Sharing Economy** Zakaria, Norhayati,Kaushal, Leena Ajit,2017-07-13 Technological advances have resulted in higher development of online businesses As such new entrepreneurs need to develop a different set of skills and strategies to be successful in the realm of digital business Global Entrepreneurship and New Venture Creation in the Sharing Economy is a pivotal reference source for the latest scholarly research on knowledge and skills essential to entrepreneurs for new business start ups in the globalized and digital age Featuring extensive coverage on a broad range of topics such as branding social capital and e commerce this publication is ideally designed for professionals researchers and academicians seeking current research on developing the

right mindset culture and behaviors for business success in the digital age      Current Issues in International Entrepreneurship Hamid Etemad, Tage Koed Madsen, Erik S. Rasmussen, Per Servais, 2013-11-29 The editors and contributors to this volume show how conventional theories of entrepreneurship and business do not fully address the challenges inherent in achieving and sustaining global competitiveness Over the course of 11 research based chapters      *Enterprise: Concepts and Issues* Norin Arshed, Mike Danson, 2016-01-31 Introduces the terms theories and practices in the fields of entrepreneurship and enterprise to look deeper into this phenomena It covers the origins and development of entrepreneurialism and addresses the drivers barriers and evolution into new areas of business and economic activity

**Decision-Making in International Entrepreneurship** Vahid Jafari-Sadeghi, Hannan Amoozad Mahdiraji, 2023-06-28 This collection of studies presents an understanding of the processes methods and approaches towards decision making in international entrepreneurship It is essential reading to synthesise the process of decision making towards exploiting entrepreneurial opportunities across national borders      **The Global Business** Erdener Kaynak, 2022-10-10 Global competition is being fueled by economic technological legal political and social changes taking place around the globe As trade blocs and countries emerge and change they offer certain opportunities and present certain threats for domestic companies As U S companies enter the world market they will be faced with increased competition To ensure greater success against this competition this timely book provides concepts techniques and strategies for professionals guiding these firms into the world market The Global Business is need and action oriented It shows the steps in the globalization process complete with ample company and industry examples from a variety of regions and countries of the world An ideal book for marketers managers and professors alike these frequently asked questions are just a few that are answered in The Global Business What are the best methods of operating in global markets Is there such a thing as global consumer If so what are his her characteristics What are the decisionmaking rules in global markets Does global marketing strategy differ in any way from domestic marketing strategy What is a global firm and how does it act and behave What are the emerging patterns and developments in global marketing theory and practice today What does the future hold for global firms The Global Business offers practical managerial guidelines for business and marketing managers public policymakers and researchers and scholars of marketing on a global scale It helps firms develop and maintain distinct competitive advantages in the foreign markets in which they wish to or do already operate Among the topics discussed are global location strategy global sourcing the Euroconsumer marketing in Socialist countries of Eastern Europe and the People s Republic of China joint venture formation Third World marketing and cross cultural and cross national consumer behavior      **Advances in Geoeconomics** J Mark Munoz, 2017-02-17 While geopolitics has captured global attention geoeconomics is the often hidden force that governs countries relationships It is the economic psyche that shapes the new world order Geoeconomics refers to the intersection of economic factors relationships and conditions on global events A country s political and business alignments

have an impact on individuals companies and on future economic stability This book assembles leading scholars and experts from around the world to advance current thinking on geoeconomics It is a thorough and authoritative reference work on world economics that aims to shape strategy formulation in business and government for years to come by expanding understanding on the topic of geoeconomics analyzing the implications of international geoeconomic events and providing the reader with theoretical and practical approaches on the management of geoeconomics Geoeconomic concepts in this book will prove timely and highly insightful to students academics executives entrepreneurs government officials consultants and policymakers

**The Routledge Companion to International Entrepreneurship** Stephanie A. Fernhaber, Shameen Prashantham, 2014-12-05 The domain of international entrepreneurship has continued to gain momentum in an era that sees entrepreneurship and globalization as critical issues in the world of business Given the flourish of new research in this area there is a need to provide an up to date perspective on the field and its future This volume draws together a team of experts purposely selected from both the entrepreneurship and international business fields to present a comprehensive resource on the cutting edge conversations within international entrepreneurship This prestigious reference book will offer students and researchers an introduction to leading scholarship in international entrepreneurship and also serve as a catapult for future research

**Handbook of Research on International Entrepreneurship** Leo Paul Dana, 2004 Dana's Handbook is an essential read for international entrepreneurship scholars as well as policymakers and practitioners concerned with the dynamics associated with the international entrepreneurship process Succinct reviews of the literature and useful summary tables relating to key themes and studies are presented by a number of contributors Paul Westhead International Small Business Journal This is a formidable and weighty tome More important than sheer quantity is consideration of the quality and here the broad spread yet eclectic choice of the research papers is most enlightening The contributing authors have collectively condensed much of the knowledge garnered from the past five years of this global field into one handy sourcebook The end result is indeed a fresh recognition if recognition still needs to be made of the major importance of this new global growth phenomenon of international entrepreneurship Mark Haydon International Journal of Entrepreneurship and Innovation The Handbook is a nearly comprehensive reference work to the field that will be useful to scholars new to the area as well as those already engaged in it I was impressed by the diversity of the authors The Handbook is an excellent broad reference to the field Ben Oviatt Journal of International Business Studies Over the last few years there has been an increased interest in research on the internationalization of new ventures and the global challenges facing growing young businesses The Handbook of Research on International Entrepreneurship has collected and synthesized the contributions of leading researchers in an effort to define and categorize the unique contributions and state of the art of this emerging field It provides a comprehensive multi disciplinary treatment that advances the frontiers of knowledge regarding the fundamental concepts methods and theories of international entrepreneurship The Handbook should serve as both an authoritative and

comprehensive reference work for researchers and a state of the art compilation of new insights for educational leaders Ari Ginsberg New York University Stern School of Business US Entrepreneurship and international business have remained separate subjects for far too long The study of international entrepreneurship thrives on the cross fertilisation of ideas between these fields It is one of the most dynamic research areas in economics and management The contributors to this Handbook are the pioneers in the field and this volume provides a definitive survey of their work Mark Casson University of Reading UK These notable researchers share a common dedication to rigorous methodologies and vigorous research Together in this volume the researchers have assembled and presented a cross section of tested methods and innovative approaches These contributions are an inspiration to younger researchers and this bids fair to set the tone and level of intellectual rigour and vigour for future research in the emerging field of international entrepreneurship From the preface by Bob Kirk University of Canterbury New Zealand This unique reference book provides an array of diverse perspectives on international entrepreneurship a new and emerging field of research that blends concepts and methodologies from more traditional social sciences The Handbook includes chapters written by top researchers of economics and sociology as well as academic leaders in the fields of entrepreneurship and international business State of the art contributions provide up to date literature reviews making this book essential for the researcher of entrepreneurship and the internationalisation of entrepreneurs

**Empirical International Entrepreneurship** Vahid Jafari-Sadeghi, Hannan Amoozad Mahdiraji, Léo-Paul Dana, 2021-05-21 This handbook is focused on the analytical dimension in researching international entrepreneurship It offers a diverse collection of chapters focused on qualitative and quantitative methods that are being practised and can be used by future researchers in the field of international entrepreneurship The qualitative cluster covers articles conceptual and empirical chapters as well as literature reviews whereas the quantitative cluster analyses international entrepreneurship through a broad range of statistical methods such as regressions panel data structural equation modelling as well as decision making and optimisation models in certain and uncertain circumstances This book is essential reading for researchers scholars and practitioners who want to learn and implement new methods in analysing entrepreneurial opportunities across national borders

*Handbook of Research in Entrepreneurship Education* Alain Fayolle, 2007-01-01 The Handbook of Research in Entrepreneurship Education is well worth reading and both editions are excellent volumes for all of us involved and interested in the debate on how to bring entrepreneurship education forward and whether to create a distinctive domain of entrepreneurship studies Domingo Ribeiro Soriano Academy of Management Learning Education a commendable source of reference for entrepreneurship education researchers and practitioners alike and would make a worthy addition to a library's collection David Douglas International Journal of Entrepreneurial Behaviour and Research In this the second volume of the Handbook of Research in Entrepreneurship Education leading international scholars highlight the unique characteristics and rich variety of research in entrepreneurship education They adopt several different perspectives focusing

on key issues and significant developments in the field and highlighting emergent new insights The 35 contributors span 11 countries and three continents demonstrating not only the richness but also the complexity of the field in terms of culture geography and institutional ethical and political systems The Handbook is intended to collectively assist entrepreneurship educators in developing new programmes and pedagogical approaches that take into account the richness and diversity of these multiple perspectives Highlighting the unique characteristics of research in entrepreneurship education this Handbook will be of great interest to entrepreneurship researchers academics and students wishing to understand the unique notions of entrepreneurship education and entrepreneurial learning which are often quite distinct from current practical views The companion volume Handbook of Research in Entrepreneurship Education Volume 1 A General Perspective showcases the nature and benefits of the new wave in entrepreneurship education emerging as a result of revised academic programmes developed to reflect new forms of entrepreneurship

**Women and Global Entrepreneurship** Maura McAdam,James Cunningham,2021-04-05 Entrepreneurship in context has been described as the third wave in entrepreneurship research Accordingly specific socio economic political market and institutional contexts are key to fostering enabling and enacting entrepreneurial activity and behaviours These contexts shape everyday entrepreneurship experiences This book is based on the premise that how gender is articulated within the entrepreneurial debate has to acknowledge context However context is not a construct that only applies to those economies and situations that differ from the presumed norm of Western developed nations Adopting a more critical appraisal of how context is positioned within current theorizing around gender and entrepreneurial behaviours offers potential to progress debate whilst acknowledging that competing and contrasting contextual influences require clearer recognition This book therefore has the potential to unearth credible and robust approaches to further examining contextualisation and women entrepreneurship that advances new insights By exploring and examining how contextual influences shape women s entrepreneurship this book challenges the assumption that women entrepreneurship is the same throughout the world It will be of value to researchers academics and students with an interest in entrepreneurship political economy economics and public policy

**International Business** Simon Harris,2012-03-02 Provides an in depth analysis of some of the most recent challenges for international businesses such as corporate social responsibility and the phenomenon of outward foreign direct investment from China Reflects on the new perspectives in international business by presenting the experience of successful business experts in the field

**The Oxford Handbook of International Business Strategy** Kamel Mellahi,Klaus Meyer,Rajneesh Narula,Irina Surdu,Alain Verbeke,2021-01-07 The growth of the multinational enterprise MNE has led to an increasing interest in international business strategy from scholars professionals and policy makers alike MNEs must contend with challenges in both their home and host international markets and increasingly uncertain conditions in the international business environment demand superior firm level capabilities for multinational firms to achieve and maintain competitive advantages in the long run This Handbook explores the progress



made in international business strategy theory and practice in the last few decades Written by an international team of leading experts it captures the differences in motivations and decision making processes between smaller and larger firms private family and state owned firms and emerging or developed market multinationals It elaborates on the links between international strategy and the social responsibilities of the firm in its various host market contexts including the deployment of effective and ethical human resource practices in international markets Most importantly it lays out how the classic principles of international competitive strategy are transformed in today s markets in great part due to digitalization and provides suggestions on how MNEs can develop international business strategies to respond to these transformations The implications of these discussions for strategy and practice are becoming ever more profound This Handbook will prove a valuable resource for both international business scholars and practitioners

**Entrepreneurship in Africa** Ven Sriram,David Lingelbach,Tigineh Mersha,Franklyn Manu,2020-11-16 It is now widely recognized that in regions like Africa for economic and other reasons the public sector has had to disengage and divest from many areas of the economy and allow private enterprise especially scalable start ups and new ventures to enter and flourish if economic development and employment are to grow There is however a training and education gap since entrepreneurship is rarely taught formally at African universities and when it is it is often approached from a Western perspective which may not be appropriate given that African environments are significantly different from most Western ones in terms of economic infrastructure and political considerations This book allows readers to understand the African entrepreneurial context by guiding them through the principal stages in the life of a new venture and offers approaches both Western and indigenous that can inform their entrepreneurial actions It concludes by examining some specialized topics including female youth and social entrepreneurship as well as real estate and technology Exercises throughout the book will enable readers to evaluate their motivations and preparedness for entrepreneurship and learn how to communicate a new venture s key features to potential stakeholders By focusing on the distinctive features of entrepreneurship in the African context and taking a conversational tone this is an informative and practical text that will be useful for students of Global Entrepreneurship and Business as well as actual and prospective entrepreneurs in the private non profit and public sectors

***New Technology-Based Firms in the New Millennium*** Aard Groen,Gary Cook,Peter van der Sijde,2015-06-16 The papers in this volume address key themes relating to improving our understanding of the processes involved in high technology entrepreneurship and of the design of effective policy to promote it Topics examined include start ups entrepreneurship clusters inter firm collaboration and growth strategy for high technology small firms

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