# **In-Person Script**

Seller	You're a real estate agent? We just listed our home for sale.
Agent	Tell me about your property! I might have a buyer.
Seller	We've listed it ourselves for \$350,000. It's in Willow Glen, three bedrooms, three baths, and we've done a lot of remodeling in the past five years.
Agent	And how has it been going, listing it yourself?
Seller	Honestly, it's more work than we expected.
Agent	Oh? Tell me more about that
Seller	You know, fielding calls, setting up appointments, dealing with buyers who aren't really serious. We haven't had much luck with offers.
Agent	What made you want to list it yourself?
Seller	Well, it's a hot market, a great property, and we were hoping to save on the commission. Why not?
Agent	Let me ask you this. If saving money is your main motivation for selling-by-owner, what if we could work out a deal where you're netting the same as if you didn't have to pay commission? Would you be interested in someone taking all of that work off your hands?
Seller	Well, if the numbers worked out, we would certainly be interested.
Agent	Great! Can I come by tomorrow at 10 a.m. to see the place and talk numbers?
Seller	That works for me!

By keeping the conversation casual and asking questions, you build rapport and feel like a friend and ally. This sets you up to offer to solve their problems and get your foot in the door.

# **Fsbo Script Amazon Web Services**

**Lauren Gardner** 

**Fsbo Script Amazon Web Services:** 

Whispering the Secrets of Language: An Mental Quest through Fsbo Script Amazon Web Services

In a digitally-driven earth where displays reign supreme and instant transmission drowns out the subtleties of language, the profound techniques and emotional nuances concealed within words often move unheard. Yet, nestled within the pages of **Fsbo Script Amazon Web Services** a fascinating fictional value pulsating with organic emotions, lies a fantastic journey waiting to be undertaken. Penned by a skilled wordsmith, this charming opus attracts viewers on an introspective trip, lightly unraveling the veiled truths and profound influence resonating within the very fabric of each and every word. Within the psychological depths of the poignant evaluation, we will embark upon a honest exploration of the book is core subjects, dissect its captivating publishing fashion, and yield to the powerful resonance it evokes deep within the recesses of readers hearts.

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