



SCHOOL NAME
BUSINESS STUDIES
GRADE 11
NOVEMBER EXAMINATION
PAPER 1

Examiner: _____
Moderator: _____

INSTRUCTIONS AND INFORMATION

- Read the following instructions carefully before answering the questions on this question paper (consists of THREE sections).
- SECTION A: COMMUNICATION**
- SECTION B: CONCEPTS OF BUSINESS** – Answer any THREE of the four questions.
- SECTION C: CONCEPTS OF BUSINESS** – Answer any ONE of the two questions.
- Read the instructions for each question carefully and take note of what is required.
- Marking the answers should be according to the marking scheme (marks) given.
- All answers will be awarded for answers that are reasonable and correct.
- Use the mark allocation on each question to determine the length of your answer.
- Begin the answer to each question on a new page, for example question 1.1 on page 2 – (see page 1 of cover).
- Use the mark allocation on each question to determine the length of your answer.
- Write neatly and legibly.

- 5.2 Complete the following statements by using the word(s) in the list below. Write only the word(s) next to the question number (5.2.1–5.2.5) in the ANSWER BOOK. Each word should only be used ONCE.

Employment contract	Take	Environmental sustainability
Market function	Acquisition	Making

- 5.2.1 An _____ takes place when one business buys another business.
5.2.2 _____ is a written offer of employment made to the successful candidate.
5.2.3 Employees can only work a maximum of _____ hours of overtime a week.
5.2.4 The _____ performs a number of activities to bridge the gap between the producer or manufacturer and the consumers using the seven P's.
5.2.5 Production is the process of _____ goods and services in the right quantity and quality at the right time. [10]
- 5.3 Choose a description from COLUMN A that matches a term in COLUMN B. Write only the letter (A–E) next to the question number (5.3.1–5.3.5) in the ANSWER BOOK, for example 5.3.1 A.

COLUMN A	COLUMN B
5.3.1 Finding employees from inside the business.	A. Subsidy
5.3.2 A person in the business who is a new employee is introduced to the rest of the team he needs to work with.	B. Tertiary
5.3.3 _____ Hardware is an example of a business in the _____ sector of economy.	C. Primary
5.3.4 _____ unemployment is sometimes necessary when a business is restructured because of new technology.	D. Internal recruitment
5.3.5 When jobs open for a specific reason and the position then becomes available.	E. Selection
	F. External recruitment
	G. Structural
	H. Micro employment

TOTAL SECTION A: [10]

(10)
(10)
(10)

and employees. Trade
union is the form of union.

Business relations. [10]

Business relations. [10]

Business relations. [10]

Business relations. [10]

Business relations. [10]

Business relations. [10]

Business relations. [10]

Business relations. [10]

Business relations. [10]

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Business relations. [10]

Business relations. [10]

Business relations. [10]

Business relations. [10]

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