



What is referencing?

Referencing is a standard method of acknowledging the sources of information you have consulted in compiling your assignment. Anything – words, figures, graphs, theories, ideas, facts, images – originating from another source and used in your assignment must be referenced (i.e. acknowledged).

In your assignment (e.g. essay, seminar paper, dissertation, project, etc.) you must provide the reader with precise information pertaining to every source referred to in your written work or consulted as part of your research.

What is Harvard Referencing?

Harvard referencing is a specific style of referencing. This style of is often referred to as the 'author-date' style. As there is no single authority to define this style, several different versions of Harvard Referencing exist. Please refer to this guide for the specific version used within Dublin Business School. All Business students within Dublin Business School are required to use the Harvard referencing format in their assignments.

Why reference?

Referencing is a vital part of academic research and writing. There are several reasons why it is so important, some of which are listed below:

- To avoid plagiarism
- To back up your argument(s)
- To establish credibility
- To verify your research and quotations
- To provide your reader with the details needed to source the original documents, etc. used in your research

What is plagiarism?

Plagiarism is defined by the College as the act of presenting the work, written or otherwise, of any other person, including another student or institution, as your own. The only way to use another person's work without committing plagiarism is to fully and precisely reference the original author(s) in your own work.

You must cite and reference all materials, including both print and electronic, which you have used or presented in your own work. Whether you use another author's words directly or you summarise someone else's ideas and write about them in your own words, you must cite and reference the original work in your assignment. Not to do so would be an act of plagiarism. Please follow the examples detailed in this guide to ensure you cite and reference correctly in all your assignments.

What about common knowledge?

Widely known information or facts such as names, events and dates do not always have to be referenced. This is known as common knowledge. For example, it is commonly known that Neil

NOTE:

The information and examples contained in this guide are chiefly derived from the following publication: Pears, R. and Shields, G. (2008) *Cite them right: the essential referencing guide*. Durham: Pear Tree Books.

What's the difference between a reference list and a bibliography?

Reference list only includes

Harvard Business School Reference Style Guide

**Catherine Sheldrick Ross, Kirsti
Nilsen, Marie L. Radford**



Harvard Business School Reference Style Guide:

Making Sense of Business Reference Celia Ross, 2013 In times of recession the library is more critical than ever for those who want to start a business and need to do research and libraries are at the heart of a growing need to research business questions

The New York Times Manual of Style and Usage, 5th Edition Allan M. Siegal, William Connolly, 2015-09-29 The premier source for journalists now revised and updated for 2015 Does the White House tweet Or does the White House post on Twitter Can text be a verb and also a noun When should you link For anyone who writes short stories or business plans book reports or news articles knotty choices of spelling grammar punctuation and meaning lurk in every line Lay or lie Who or whom That or which Is Band Aid still a trademark It s enough to send you in search of a Martini Or is that a martini Now everyone can find answers to these and thousands of other questions in the handy alphabetical guide used by the writers and editors of the world s most authoritative news organization The guidelines to hyphenation punctuation capitalization and spelling are crisp and compact created for instant reference in the rush of daily deadlines The 2015 edition is a revised and condensed version of the classic guide updated with solutions to problems that plague writers in the Internet age How to cite links and blogs How to handle tweets hashtags and other social media content How to use current terms like transgender or to choose thoughtfully between same sex marriage and gay marriage With wry wit the authors have created an essential and entertaining reference tool

Conducting the Reference Interview Catherine Sheldrick Ross, Kirsti Nilsen, Marie L. Radford, 2019-02-08 Find your bearings in the continually evolving hybrid reference environment through proven strategies advice exercises and research from three experts in the field

Avoiding Plagiarism Dr. Ken K. Wong, 2011-01-07 Writing scholarly papers is a tough business when you plagiarize someone else's work you not only risk getting a bad grade you could be expelled Avoiding Plagiarism helps students to write better papers and avoid mark deduction due to improper citing and referencing Examples using APA Chicago and Harvard citation styles are examined and made easy Advance Praise for Avoiding Plagiarism Unlike other resources in this area Dr Wongs book provides additional information on tools for similarity detection and citation generation Educators will find this book a valuable resource Professor Wing Lam Dean U21 Global Singapore Knowing how to cite and reference are fundamental skills which are missing in many graduate students This book provides those missing skills in an easy innovative and entertaining way Richard Anthony Indonesia This book provides useful information considering all the queries that may pop up in a students mind while attempting to provide citations and references Tasneem Tailor India Dr

Designing and Managing a Research Project Michael Jay Polonsky, David S. Waller, 2018-10-03 Designing and Managing a Research Project A Business Student s Guide is a practical step by step guide that shows business students how to successfully conduct a research project from choosing the topic to presenting the results The authors have applied their many years of experience in supervising student projects to provide examples of actual research problems and to offer practical solutions The inclusion of topics such

as supervision group work and ethics and both qualitative and quantitative data analysis along with examples from real student research provide a unique perspective The new Fourth Edition includes broader types of student project examples such as an Economics thesis additional international business cases increased coverage of Questionnaire Design and Institutional Review Boards and an integrated case throughout the book on High Performance Shoes with supporting materials and data

Real World Research Skills Peggy Garvin, 2009 Real World Research Skills compiles basic advice techniques reference information and resources to help working professionals find accurate information quickly particularly information from the federal government

Plagiarism Education and Prevention Cara Bradley, 2011-02-17 Academic librarians and university instructors worldwide are grappling with an increasing incidence of student plagiarism Recent publications urge educators to prevent plagiarism by teaching students about the issue and some have advocated the value of a subject specific approach to plagiarism prevention education There is however a complete lack of resources and guidance for librarians and instructors who want to adopt this approach in their teaching This book opens with a brief overview of plagiarism today followed by arguments in favour of a subject based approach The rest of the book is divided into academic subject areas and features an overview of the major issues in that subject area followed by a high profile and engaging case within the discipline Subject based approach to highlight the differing issues and conventions of various disciplines Real life cases to capture student attention and illustrate the implications of plagiarism in academia and beyond Discussion questions to ensure an active and engaging student learning experience

CIO Best Practices Gary Cokins, Karl D. Schubert, Michael H. Hugos, Randy Betancourt, Alyssa Farrell, Bill Flemming, Jonathan Hujsak, 2010-09-24 CIO BEST PRACTICES Enabling Strategic Value with Information Technology SECOND EDITION For anyone who wants to achieve better returns on their IT investments CIO Best Practices Second Edition presents the leadership skills and competencies required of a CIO addressing comprehensive enterprise strategic frameworks to fully leverage IT resources Filled with real world examples of CIO success stories the Second Edition explores CIO leadership responsibilities and opportunities The business impacts of both business and social networking as well as ways the CIO can leverage the new reality of human connectivity on the Internet The increasingly inextricable relationships between customers employees and their use of personal information technologies Emerging cultural expectations and standards outside the workplace Current CRM best practices in terms of the relationship between customer preferences and shareholder wealth Enterprise energy utilization and sustainability practices otherwise known as Green IT with all the best practices collected here in one place Best practices for one of the Internet's newest and most revolutionary technologies cloud computing and ways it is shaping the new economics of business

Academic Research and Writing in Theology and Religious Studies Longwe, Hany, 2016-03-17 The aim of this book is to empower students carry out research and write better dissertations with confidence The book has been produced to provide students with the basic information needed to understand the theological and religious research process from the idea stage to the

production and submission of a dissertation It is expected that the work will satisfy the needs of theological and religious studies students who must plan a research project and carry it out to completion to qualify for a degree through research

Innovations Through Information Technology Information Resources Management Association. International Conference, 2004-01-01 Innovations Through Information Technology aims to provide a collection of unique perspectives on the issues surrounding the management of information technology in organizations around the world and the ways in which these issues are addressed This valuable book is a compilation of features including the latest research in the area of IT utilization and management in addition to being a valuable source in support of teaching and research agendas

A Social Science Student's Guide to Surviving Your PhD Kohol Shadrach Iornem, 2021-01-11 This book is written by a successful survivor This clear and supportive text provides a detailed synthesis of and rationale for the key issues involved in a PhD and is highly recommended for anyone contemplating embarking on a PhD programme it should be read from start to finish before starting the journey and consulted at regular intervals throughout the journey using the lists of dos and don'ts as checklists at strategic milestones along the way Professor Eleri Jones Professor Emerita Cardiff Metropolitan University Dr Iornem presents the topic of a PhD journey in the same way as he undertook the journey itself with enthusiasm and joy Any student wanting to tackle this daunting task should use this book as a guide and as a motivator Dr Iornem recognizes the hurdles and the fears which face a research student and addresses them with realism pragmatism and humour based on his own personal experiences Dr John Koenigsberger PhD supervisor Cardiff Metropolitan University University of Wales Trinity St Davids From development of the research proposal to preparing for the viva voce and post doctoral career options this handy survival guide provides an invaluable source of advice and inside knowledge on the entire PhD process All stages are explained in simple terms and potential pitfalls are clearly highlighted along with how to avoid them This accessible informative and engaging book is highly recommended as essential reading to anyone considering undertaking a PhD Dr Hillary J Shaw Senior Research Fellow Centre for Urban Research on Austerity De Montfort University The doctorate is an emotional and academic journey filled with dilemmas and obstacles that are normal for every student Offering a new perspective to help navigate and adjust to a new environment and culture of learning this book seeks to answer questions like What if my research is not up to a PhD standard What makes a thesis original What if I cannot finish the course before the stipulated 3 year period What kind of training do I need before commencing a PhD Drawn from the author's own experience alongside the stories of other students and graduates the book illustrates possible solutions to the academic and emotional challenges faced by today's PhD student Key features 1 Reflections from contemporary PhD students and graduates 2 Comprehensive table of contents including research proposal writing avoiding plagiarism publishing and preparing for the viva voce 3 Accessible and practical approach to the common problems faced by today's doctoral students 4 Conversational style for an easy to read experience particularly useful for international students whose first language is not

English 5 Simplified coverage of the research journey in a logical step by step format from pre application to the final Thesis Defence Essential reading for students and supervisors A Social Science Student s Guide to Surviving Your PhD will also be of use to international students seeking to gain further insight into the application process and the demands of research degrees in the UK Dr Kohol Shadrach Iornem is a senior lecturer at the International Foundation Group London UK where he teaches Business Management Organisational Behaviour and Study Skills He is also the Director of Programmes at London Graduate School

Harvard Business School Core Collection Baker Library,1993 **A Manual for Writers of Research Papers, Theses, and Dissertations, Seventh Edition** Kate L. Turabian,2009-08-14 Dewey Bellow Strauss Friedman The University of Chicago has been the home of some of the most important thinkers of the modern age But perhaps no name has been spoken with more respect than Turabian The dissertation secretary at Chicago for decades Kate Turabian literally wrote the book on the successful completion and submission of the student paper Her Manual for Writers of Research Papers Theses and Dissertations created from her years of experience with research projects across all fields has sold more than seven million copies since it was first published in 1937 Now with this seventh edition Turabian s Manual has undergone its most extensive revision ensuring that it will remain the most valuable handbook for writers at every level from first year undergraduates to dissertation writers apprehensively submitting final manuscripts to senior scholars who may be old hands at research and writing but less familiar with new media citation styles Gregory G Colomb Joseph M Williams and the late Wayne C Booth the gifted team behind The Craft of Research and the University of Chicago Press Editorial Staff combined their wide ranging expertise to remake this classic resource They preserve Turabian s clear and practical advice while fully embracing the new modes of research writing and source citation brought about by the age of the Internet Booth Colomb and Williams significantly expand the scope of previous editions by creating a guide generous in length and tone to the art of research and writing Growing out of the authors best selling Craft of Research this new section provides students with an overview of every step of the research and writing process from formulating the right questions to reading critically to building arguments and revising drafts This leads naturally to the second part of the Manual for Writers which offers an authoritative overview of citation practices in scholarly writing as well as detailed information on the two main citation styles notes bibliography and author date This section has been fully revised to reflect the recommendations of the fifteenth edition of The Chicago Manual of Style and to present an expanded array of source types and updated examples including guidance on citing electronic sources The final section of the book treats issues of style the details that go into making a strong paper Here writers will find advice on a wide range of topics including punctuation table formatting and use of quotations The appendix draws together everything writers need to know about formatting research papers theses and dissertations and preparing them for submission This material has been thoroughly vetted by dissertation officials at colleges and universities across the country This seventh edition of Turabian s Manual for Writers of Research Papers Theses and Dissertations is a

classic reference revised for a new age It is tailored to a new generation of writers using tools its original author could not have imagined while retaining the clarity and authority that generations of scholars have come to associate with the name Turabian **Harvard Business School Bulletin** ,2003 *Proceedings of the 9th International Conference on Computer Supported Collaborative Learning* Claire O'Malley,2009 Greed James M. Childs, In this book Childs probes this disturbing development in its economic and cultural dimensions gauging contemporary ways in light of Christian ethical principles Investigating such issues as corporate downsizing executive compensation health care delivery and global economic disparities mirrored in hunger Childs also offers a biblically based alternative vision of sharing and community BOOK JACKET *Practicing Post-Liberal Peacebuilding* Julian Graef,2015-07-20 Practicing Post Liberal Peacebuilding engages with one of the central debates in Peace and Conflict Studies and International Relations The book s innovation lies in the introduction and application of practice theory to develop a critical methodology for mapping the everyday practices of post liberal hybridity in Liberia Intercultural Marketing Ivana Beveridge,2020-11-17 With companies actively marketing products and services beyond their borders marketers must understand culturally ingrained consumer behavior throughout the world Focusing on psychological and social dimensions of these behaviors this textbook brings together academic research and contemporary case studies from marketing practice Built on a strong cross disciplinary theoretical foundation and extensive practice experience this concisely written text is a practical guide to understanding the intricacies of cultural influence on consumption and for the design and implementation of effective intercultural marketing strategies focused on branding and promotion The book uses representative well known corporate cases while also including dynamic examples from the sharing economy blockchain and emerging economy companies Incorporating strategy sociology linguistics cross cultural communications psychology philosophy religious studies and economics the book is particularly distinguished from the mainstream by introducing non Western frameworks Upper level undergraduate and postgraduate students of marketing and international business will benefit from the book s new concepts and novel methods as well as clear objectives examples and discussion topics in each chapter Instructors will appreciate the inclusion of a semester long project for students allowing them to wear the practitioner s hat and including practice in a netnographic research method **Publications Combined: EMOTIONAL INTELLIGENCE COMPETENCIES AND MILITARY LEADERSHIP** U.S. Department Of Defense, Over 700 total pages Introduction Leadership has often been viewed as more of an art than a science However the expanding field of neuroscience is confirming that leadership may be more science than art While the thinking components of the brain have been noticeably evolving along with the pace of technology the emotional parts are still very primitive yet play an important role in leadership and behavior The latest neurological psychological and organizational research is converging towards the fact that emotional leadership is the key ingredient to an organization s performance Successfully leading in dynamic complex environments making wise decisions while facing tremendous resource constraints avoiding moral and

ethical lapses preventing failures in leadership building healthy relationships and fostering resiliency across the workforce is less about the hard skills of cognitive intelligence and more about the soft skills of emotional intelligence Leaders still need foundational cognitive skills but they cannot lead solely from their intellect in today's interconnected world Contains the following studies publications 1 EMOTIONAL INTELLIGENCE COMPETENCIES AND THE ARMY LEADERSHIP REQUIREMENTS MODEL 2 THE RELATIONSHIP BETWEEN EMOTIONAL INTELLIGENCE AND LEADER PERFORMANCE 3 THE FAILURE OF SUCCESS HOW THE BATHSHEBA SYNDROME AND EMOTIONAL INTELLIGENCE CONTRIBUTE TO THE DOWNFALL OF ARMY ORGANIZATIONAL LEVEL LEADER 4 Emotional Intelligence Advocating for the Softer Side of Leadership 5 Lack of Emotional Intelligence as a Factor in the Relief of US Army Commanders 6 Refinement and Validation of a Military Emotional Intelligence Training Program 7 DEVELOPING A CULTURAL INTELLIGENCE CAPABILITY 8 THE TRUST PROJECT SYMBIOTIC HUMAN MACHINE TEAMS SOCIAL CUEING FOR TRUST RELIANCE 9 Tests of Cognitive Ability

Foundations for Inquiry Craig C. Lundberg, Cheri Ann Young, 2005 Most books about research address the how to of inquiry rather than the why Foundations for Inquiry enlightens readers about the variety of philosophic assumptions regarding inquiry and organizational phenomena demonstrates how these assumptions shape subsequent choices about theories and shows how theoretical and philosophic choices consequently shape and guide the research process

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