Chapter 5

Accounting for Merchandising Operations

QUESTIONS

- Merchandising companies report Merchandise Inventory on the balance sheet, service companies do not. Also, merchandising companies report both Sales (of goods) and Cost of Goods Sold on the income statement, while service companies do not.
- Additional accounts of a merchandising company likely include Merchandise Inventory, Sales (of goods), Cost of Goods Sold, Sales Discounts, and Sales Returns and Allowances (and possibly Delivery Expense).
- A company can have a net loss if its expenses (absent cost of goods sold) are greater than its gross profit from sales of merchandise.
- 4. A cash discount can be offered to encourage customers to promptly pay. This provides cash more quickly to the seller and avoids the costs of additional collection activities. Of course, the seller must perform a costs vs. benefits analysis on the merits and terms of any cash discount offered to customers.
- For a perpetual inventory system, inventory shrinkage is determined by taking a physical count of the inventory available at the end of a period and comparing that amount with the amount recorded in the Merchandise Inventory account.
- 6. Cash discounts are granted in return for early payment and reduce the amount paid below the negotiated price. Cash discounts are recorded in the accounting records (as a reduction of Merchandise Inventory). Trade discounts are deducted from the list or catalog price to determine the purchase (negotiated) price. Trade discounts are not recorded in the accounting records.
- Sales discount is a term used by a seller to describe a cash discount granted to a
 customer. Purchase discount is a term used by a purchaser to describe a cash
 discount received from a seller. (It is a matter of perspective: seller versus buyer.)
- A manager is concerned about the quantity of its purchase returns because the company incurs costs in receiving, inspecting, identifying, and returning the merchandise. More returns create more expenses. By knowing more about returns, the manager can decide if they are a problem and how they can be minimized.
- The sender (maker) of a debit memorandum records a debit in an account of the recipient; and the recipient records a credit in an account maintained for the sender.

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Joe Ben Hoyle, Thomas
Schaefer, TIMOTHY DOUPNIK

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The Handy Accounting Answer Book Amber K. Gray, 2019-04-01 An informative easy to use guide to accounting fundamentals and concepts Everyone needs to budget money and manage costs whether for groceries and everyday purchases rent or mortgage education retirement or even a business Like it or not accounting infuses most everything in life From credits debits and basic bookkeeping to getting the most out of tax deductions and from reading or creating a business financial statement to better understanding accounting lingo The Handy Accounting Answer Book can help anyone acquire the skills to start or run a business plan for retirement set money aside for a big purchase establish everyday budgets and improve their money management Find out about the concepts and assumptions behind the Generally Accepted Accounting Principles Understand tax returns and maximize write off Manage retirement account statements and find ways to improve their results Learn how to create a business plan Learn about a business financial ratios cost of goods depreciation tax planning recognizing revenue and expenses financial audits year end closing the books and other terms and rules Maximize profits and improve personal or business bottom lines Covering accounting fundamentals concepts and jargon The Handy Accounting Answer Book is for everyone who wants to understand the language of money and business It uses basic terms and simple examples to illustrate complex accounting topics and can help you make better decisions about your business or personal finances This handy primer answers nearly 800 questions and offers fun facts covering the basics of accounting including What is the earliest known form of accounting What are the elements of financial statements When is revenue recognized What is accrual basis accounting How does an accountant determine which asset account titles to use What is goodwill How many different types of financial statements are there What is the basic accounting equation How is operating income different from net income How do you know if a company is doing well What is the guick ratio How is earnings per share evaluated What is a journal entry What is a purchase order What is the fraud triangle How is depreciation expense calculated and recorded What is a franchise What are the employer payroll taxes What is indirect labor How is a budget prepared What is a revenue variance What is contribution margin What is the time value of money What is one of the first things that must be done when starting a small business What are some of the key components of a business plan Can a business be successful if it doesn t make a profit What is a CPA What happened at Enron For anyone planning for a business retirement college or life in general this informative book also includes a glossary of commonly used terms to cut through the jargon a helpful bibliography appendices providing examples of accountancy practices and an extensive index adding to its usefulness It will help anyone s financial intelligence Ebook: Advanced Accounting Joe Ben Hoyle, Thomas Schaefer, TIMOTHY DOUPNIK, 2014-10-16 The approach used by Hoyle Schaefer and Doupnik in the new edition allows students to think critically about accounting just as they will do while preparing for the CPA exam and in their future careers With this text students gain a well balanced appreciation of the Accounting profession As Hoyle 12e introduces them to the

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Rohit Manglik, 2023-07-23 Financial planning budgeting and reporting for tourism and hospitality businesses **Cash Flow Reporting (RLE Accounting)** Thomas Lee, 2014-02-05 There are introductory analyses by the editor and suggested further readings for discussion or essay papers Financial Accounting for School Administrators Ronald E. Everett, Donald R. Johnson, Bernard W. Madden, 2012-05-03 An update to Financial and Managerial Accounting for School Administrators Superintendents School Business Administrators and Principals this book and CD includes current best practices GASB pronouncements and web based applications It also provides school administrators with important accounting background technique and applications in the school environment and demonstrates the overall binding effect accounting has on all of the tasks and functions performed by school administrators Knowledge about accounting and accounting skills pervades all aspects of the day to day operation of a school and school district The proper day to day operation of the schools and quality planning and decision making cannot realistically take place unless administrators and board members have an understanding of school fund accounting The present and the future will see the need for both financial and managerial accounting One type will not overshadow the other Both will continue to evolve and develop to satisfy the needs of society and the education community Financial and managerial accounting together can be thought of as the process that gathers produces organizes and presents information that can be consumed by a wide variety of users for the purpose of keeping an organization operating growing improving and changing This book and CD will be useful to superintendents school business Journal of Accountancy ,1925 Behavioural Finance William Forbes, 2009-12-21 managers and principals Behavioural Finance builds on the knowledge and skills that students have already gained on an introductory finance or corporate finance course The primary focus of the book is on how behavioural approaches extend what students already know At each stage the theory is developed by application to the FTSE 100 companies and their valuation and strategy This approach helps the reader understand how behavioural models can be applied to everyday problems faced by practitioners at both a market and individual company level The book develops simple formal expositions of existing attempts to model the impact of behavioural bias on investor managers decisions Where possible this is done grounding the discussion in practical numerical examples from the financial press and business life Bulletin Service National Association of Cost Accountants Fraud Investigation and Forensic Accounting in the Real World William L. Jennings, 2022-05-22 This book (U.S.),1923 covers every aspect of forensic accounting anti fraud control systems and fraud investigations. The author uses his own case experience to guide the reader through each phase of a forensic accounting assignment and fraud investigation The book opens with an explanation of what happened to a company that was ensuared in a huge commodity purchasing scheme Using his knowledge and experience gained over 40 years the author illustrates that unexpected fraud occurrences can happen to any company in any industry Additionally the author explains the current white collar crime threats that organizations face every day as well as legal issues that are often implicated in forensic accounting and fraud investigation projects Electronic

and non electronic evidence gathering is also covered in detail with illustrative examples. One chapter is devoted entirely to the often misunderstood but extremely important subject of witness interviews It provides the correct approach to the analysis and correlation of evidence in determining findings and conclusions of an investigation Another chapter is devoted to proper report writing The author provides detailed guidance on presenting findings to a variety of audiences including management a board law enforcement and at trials and hearings It also covers proper techniques for measuring economic damages and concludes with a useful index William L Jennings is a Senior Director at Delta Consulting Group He is responsible for providing forensic accounting investigation and asset recovery services to corporations government agencies attorneys and their clients as well as business controls consulting services to organizations With more than 40 years of experience in public accounting and auditing forensic accounting business valuation investigation asset recovery and business controls development Mr Jennings has worked on hundreds of forensic accounting and investigation assignments and he provides expert testimony EBOOK: Accounting: What the Numbers Mean David Marshall, Wayne McManus, Daniel Viele, 2013-02-16 Accounting has become known as the language of business This new edition is written to meet the needs of those students who will not be accountants but who do need to understand accounting to learn the key language that embarks us in the business world Marshall the leading text in the Survey market takes readers through the basics what accounting information is what it means and how it is used The authors help students succeed through clear and concise writing a conceptual focus and unparalleled technology support In using this text students examine financial statements and discover what they do and do not communicate This enables them to gain the crucial decision making and problem solving skills they need in order to succeed in a professional environment Advances in Accounting Education Thomas G. Calderon, 2021-12-02 Advances in Accounting Education features 13 papers surrounding four themes curriculum and pedagogical innovations faculty reflections on teaching accounting during the COVID 19 pandemic research on passing professional exams in accounting and historical underpinnings and the choice of taxation as an area of specialization History of National Accounting André Vanoli, 2005 In A History of National Accounting Andre Vanoli focuses on the history of accounting in the second part of the 20th century The book is about the relations between economic theories and the observation of the present and the past looked at from the viewpoint of economic measurement Some parts of the book are especially devoted to the French experience in this field but the point of view is deliberately universal The publication is about The birth of national accounting The evolution of systems of accounts and accounting issues in the perspective of international harmonization National accounts as a statistical synthesis Concepts and their relations with economic theory Uses and status of national accounting A - Airports British Library, 2012-05-21 No detailed description available for A **Airports** The Accounting Review William Andrew Paton, 1929 Includes section Reviews **Accounting and Auditing** Standards for Islamic Financial Institutions Mohd Ma'Sum Billah, 2021-11-29 While accounting and audit functions are

significantly regulated and standardized in conventional financial industries and activities through the implementation of International Accounting Standards and International Financial Reporting Standards as well as other international regional and local regulations this is not the case for Islamic financial organizations Rather than having their own set of comprehensive accounting or auditing standards or policies these are based in some cases on the Accounting and Auditing Organization for Islamic Financial Institutions AAIOFI the Islamic Financial Services Board IFSB s standards and Shari ah based local policies This book is a timely and comprehensive overview of accounting and auditing standards within the doctrine of Shari ah It offers a significant contribution to the field and a wealth of technical know how It analyzes Islamic accounting and auditing both in theory and practice and from a distinctly international perspective The chapters are arranged in a systematic and logical way making it easily accessible and engaging The book evaluates the existing standards and widens the scope of the discourse to include Maqasid al Shari ah Islamic accounting and audit models and standards as well as offering practical policy recommendations The author presents a Shari ah justified solution to Islamic Accounting and Audit and offers guidance on overcoming the challenges to implementing Islamic Accounting and Auditing Standards The book is a unique and exhaustive guide and as such will be an invaluable resource for academics researchers students policymakers as well as practitioners in accounting and auditing firms and financial institutions

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