#### ST. JOSEPH'S EVENING COLLEGE (AUTONOMOUS) III SEMESTER BBA EXAMINATION - OCTOBER 2018

#### MARKETING MANAGEMENT

Duration: 2.5 Hours Max. Marks: 70 SECTION - A. II) (10x3=30)Answer any TEN of the following questions. Define Marketing Management. 2. What is TQM? 3. What is market segmentation? 4. Define Advertising. 5. Mention any two features of E-CRM. 6. What is marketing mix? What is Franchising? What is Green Marketing? What is Product Life Cycle? 10. Expand POP, SEO, SEM, SMS. 11. What is Consumer Behaviour? Give the meaning of social networked marketing. SECTION - B TID Answer any FOUR of the following questions.  $(4 \times 5 = 200)$ Explain the various stages of Product life cycle with an example. 14. "Advertising is economically beneficial but not socially justifiable "Explain. 15. Explain the emerging trends in marketing. 16. Write short notes on: Search engine marketing Consumer relationship marketing. What is branding? State with meaning the different types of Brands. Explain the importance and benefits of CRM. SECTION - C Answer any TWO of the following questions. HIII)  $\ell 2 \times 10 = 201$ 19. Explain the micro and macro environmental factors of marketing environment. Explain the basis of market segmentation. Give examples.

21. Explain the Pricing Policies.

Page 1 of 1

22. What is channel of distribution? Explain the different channels of distribution.

# **Grade 1consumer Queation Paper 24**

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In a fast-paced digital era where connections and knowledge intertwine, the enigmatic realm of language reveals its inherent magic. Its capacity to stir emotions, ignite contemplation, and catalyze profound transformations is nothing in short supply of extraordinary. Within the captivating pages of **Grade 1consumer Queation Paper 24** a literary masterpiece penned by way of a renowned author, readers attempt a transformative journey, unlocking the secrets and untapped potential embedded within each word. In this evaluation, we shall explore the book is core themes, assess its distinct writing style, and delve into its lasting effect on the hearts and minds of those that partake in its reading experience.

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