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Editors

Interfirm Networks

Franchising, Cooperatives and Strategic
Alliances

 Springer

Interfirm Networks Franchising Cooperatives And Strategic Alliances

**Gérard Cliquet, George Hendrikse, Mika
Tuunanen, Josef Windsperger**



Interfirm Networks Franchising Cooperatives And Strategic Alliances:

Interfirm Networks Josef Windsperger, Gérard Cliquet, Thomas Ehrmann, Georg Hendrikse, 2014-12-01 The organization of interfirm networks such as alliances cooperatives franchise and retail chains has become an important research topic in the field of economics marketing strategic management and organization theory This book contributes to the literature on formal and informal inter organizational governance by providing new insights on contract design ownership evolution of cooperation role of social capital and performance in franchising networks includes topics of loyalty reputation and organizational form as well as performance of cooperatives and discusses the relationship between formal and relational governance in alliances governance structures of innovation activities dynamics of interfirm conflicts and network externalities and alliance formation

Design and Management of Interfirm Networks Josef Windsperger, Gérard Cliquet, George Hendrikse, Marijana Srećković, 2019-11-18 Interfirm networks include franchising retail and service chains cooperatives financial networks joint ventures strategic alliances licensing public private partnerships and new network forms in the digital economy This book gathers the latest research studies that approach these networks and the creation of innovation under the conditions of a complex dynamic knowledge intensive and digital economy from an interdisciplinary perspective The studies all of which were written by respected experts explore how firms can improve their competitiveness by securing access to innovation knowledge complementary resources and capabilities otherwise not available to them In addition they highlight how driven by an unpredictable environment firms embedded in inter organizational networks are increasingly transforming from co operators to collaborators and valuable co creators of innovation

Management and Governance of Networks George W. J. Hendrikse, Gérard Cliquet, Thomas Ehrmann, Josef Windsperger, 2017-05-16 This book highlights cutting edge research in the economics and management of networks as an interdisciplinary field offering new theoretical empirical and practical perspectives on the management governance ownership and control of cooperatives franchising networks and strategic alliances Further it presents a strategic group perspective on franchisers and discusses both social entrepreneurship issues in franchising and franchising strategies for Indigenous entrepreneurship in Australia Lastly it offers a dynamic capabilities approach to alliance portfolio management and analyses the antecedents of the transitions taking place in the lifecycles of alliances

Economics and Management of Networks Gérard Cliquet, George Hendrikse, Mika Tuunanen, Josef Windsperger, 2007-03-20 Previous research on the institutional structure of franchising networks Bri ley et al 1991 Lutz 1995 Shane 1998 Lafontaine and Shaw 1999 2005 fuso 2002 Penard et al 2003a b does not explain the governance structure of the franchising firm as an institutional entity that consists of two interrelated parts Residual decision rights and ownership rights The latter includes not only residual income rights of franchised outlets but also residual income rights of franchisor owned outlets Previous studies primarily examines the incentive signalling and screening effects of fees royalties and other contractual provisions from the point of view of organizational economics see

Dnes 1996 for a review without taking into account the interactions between residual decision and residual income rights as interrelated parts of the governance structure This paper fills this gap in the literature According to the property rights view de sion rights should be allocated according to the distribution of intangible knowledge assets between the franchisor and franchisee and ownership rights should be assigned according to the residual decision rights Since ownership rights are diluted in franchising networks the dilution of residual income rights of franchised outlets is compensated by residual income rights of company owned outlets Under a dual ownership structure company owned outlets compensate the disincentive effect of low royalties for the franchisor and low royalties strengthen the investment incentives for the franchisee

Networks in International Business George WJ Hendrikse, Gérard Cliquet, Ilir Hajdini, Aved Raha, Josef Windsperger, 2023-01-01 This contributed volume focuses on the management and governance of international business networks IBN Specifically the chapters refer to theoretical conceptual empirical and case study papers from all areas in economics and management of IBN These include cooperatives franchising retail chains strategic alliances public private partnerships and new network forms in the digital economy This book is ideal for researchers and strategists who are keen to improve their understanding of the latest developments in the field

Handbook of Research on Cooperatives and Mutuals Matthew S. Elliott, Michael A. Boland, 2023-02-14 This incisive Handbook provides a global update on the state of knowledge in cooperatives and mutuals expertly describing future directions for research and education Showcasing extensive discussions of cooperative theory Matthew S Elliott and Michael A Boland and the contributors assess cooperatives social economic and environmental effects and analyse the impact of regional and cultural features that make cooperatives unique

Strategy and Governance of Networks George Hendrikse, Mika Tuunanen, Josef Windsperger, Gérard Cliquet, 2008-07-20 The book emphasizes research in economics and management of networks as an interdisciplinary field by offering new theoretical perspectives and presenting new empirical results on strategic and governance structure issues in cooperatives franchising networks alliances joint ventures and venture capital relations The authors apply different theoretical views on networks such as transaction cost theory property rights theory resource and knowledge based theory evolutionary theory information richness theory and social exchange theory

Towards effective food chains Jacques Trienekens, Jan Top, Jack van der Vorst, Adrie Beulens, 2023-09-04 Food chain management research can help in the analysis and redesign of value creation and the product flow throughout the chain from primary producer down to the consumer The aim is to meet consumer and societal requirements effectively at minimal cost In the Wageningen UR strategic research program Agrologistics and Supply Chains 2005 2009 a large number of Wageningen UR research institutes were involved in multi disciplinary and applied research projects in order to shed light on diverse food supply chain management challenges such as design of chain strategies collaboration efficiencies between chain partners management of risks in chains innovative modeling concepts and application of information technologies This book presents the results of this program It offers a diverse disciplinary

spectrum on food supply chains and its challenges in 15 chapters. It contributes considerably to the advancement of our knowledge on management and control of food supply chains.

Foreign Parent Control and International Joint Venture Performance Huu Le Nguyen, 2009. Ulkomaalaisen emoyhtiön kontrolli ja menestys kansainvälisissä yhteisyrityksissä.

Handbook of Research on Franchising Frank Hoy, Rozenn Perrigot, Andrew Terry, 2017-10-27. Franchising is one of the major engines of business expansion and job creation globally. The Handbook of Research on Franchising offers new insights into entrepreneurial behavior, organizational forms, regulation, internationalization, and other contemporary issues relating to this dynamic business strategy. The Handbook challenges both practitioners and scholars to give attention to the conclusions of scholarly research on this business model. Practitioners can benefit from the results of high quality scientific research and scholars can find exciting opportunities for contributing to the body of knowledge of a subject that has not received sufficient attention in educational institutions.

Cooperation in Value-Creating Networks Josef Wieland, Stefan Linder, Jessica Geraldo Schwengber, Adrian Zicari, 2024-02-28. This volume embarks on a research journey that focuses on the processes of economic and social value creation in the 21st century. Given that value creation is increasingly organized in networks consisting of businesses, governments, academia, civil society, and other societal stakeholders, the contributions address various aspects of and challenges in governing cooperation in value creating networks. Exploring topics such as relational rationality, cultural complexity, shared value creation, and relational contracts, this book reveals the mechanisms and processes involved in governing the complexities of intersectoral relationships in a networked society. Given its scope and focus, this book will appeal to scholars of economics, economic sociology, organizational studies, and related fields.

Organizing Entrepreneurship Anna Grandori, Laura Gaillard Giordani, 2011-05-09. Integrating classic and recent insights into the organization, economics, and management of entrepreneurial activities, *Organizing Entrepreneurship* aims to blend rigor with relevance and connects theory with practical problems. Complimented by international case studies and simulations, as well as analysis questions, this key text is an ideal teaching and learning resource for all entrepreneurship students.

The Routledge Handbook of Cooperative Economics and Management Jerome Nikolai Warren, Lucio Biggiero, Jamin Hübner, Kemi Ogunyemi, 2024-12-23. Cooperatives have spread across virtually all continents. Today the International Cooperative Alliance (ICA) recognises over 3 million cooperatives with 1 billion cooperative members or about 12% of the human population and serving many more members of the public collectively owning trillions in assets. This handbook provides a comprehensive introduction to the subject and the current state of affairs with regard to the study of cooperation in the economy generally and of the cooperative and related sectors particularly. It highlights the essential issues and debates, provides a future research agenda outlining the distinctions and similarities between individual and interorganisational cooperation, and explores the connections of cooperative economics and management to fundamental ethical principles. This book examines co-opetition and the similarities and differences between competitive economics and cooperative economics, identifying to

what extent and how cooperative economics and management are more capable of addressing the problems of global neoliberalism such as ecological collapse wealth inequity value capture and distribution including via online platforms and social relational problems This book offers a variety of new research and theory building from various disciplines particularly focusing on the fields of economics and management but extending beyond these disciplines to domains such as sociology psychology anthropology and political science It will become the standard reference work for not only a broad and large audience of scholars researchers and students but also interested professionals policymakers regulators and cooperators in the field wishing to orient themselves in a global rapidly developing movement and field of study with reference to issues of producing and allocating resources and focusing on the impact of cooperation on issues like risk trust the development of preferences institutional governance networks and inequity The Open Access version of this book available at <http://www.taylorfrancis.com> has been made available under a Creative Commons Attribution Non Commercial No Derivatives CC BY NC ND 4.0 license

Transnational Corporations and Business Networks Henry Wai-Chung Yeung, 2002-09-11 Detailed focus on business in Hong Kong timely and newsworthy Great interest at the moment in Chinese business

Network Governance Thomas Ehrmann, Josef Windsperger, Gérard Cliquet, George Hendrikse, 2013-03-12 The current book on Network Governance contributes to the literature by offering new perspectives on network goals and performance inter organizational learning and trust in alliances corporate governance issues in cooperatives governance of cross border retail networks contract design and governance innovations in cooperatives and franchising

Wine Management and Marketing Opportunities for Companies and Challenges for the Industry Foued Cheriet, Carole Maurel, Paul Amadiou, Herve Hannin, 2020-10-09 This work highlights the new challenges facing the French wine industry and the issues that arise from it Written on the basis of academic work and field studies conducted by a group of Montpellier academics in Economics and Management Sciences Groupe Montpellier Vin this book presents recent and original research results and raises the key issues related to finance strategy international management and marketing Professionals in the sector academics students and wine enthusiasts will find up to date information in depth analyses and above all an invitation to a stimulating debate on the prospects of this traditional yet innovative sector

Food Security, Agricultural Productivity, and the Environment: Economic, Sustainability, and Policy Perspectives Ranjan Kumar Ghosh, Jens Rommel, Ilona M. Otto, 2022-04-26

Economic Geography Neil M. Coe, Philip F. Kelly, Henry W. C. Yeung, 2013-01-04 Economic Geography A Contemporary Introduction 2nd Edition tackles major questions of economic life from the activities of transnational corporations and states to places of work and consumption In accessible but sophisticated terms this book invites students to explore how geographies location territory place and scale shape both large scale economic processes and our lived experiences Throughout this comprehensive text the authors present contemporary insights from the field of Economic Geography drawing on examples from across the globe As students engage with this readable account of the field they will come away

with an understanding of how economic processes are rooted in social cultural and political realities *New Developments in the Theory of Networks* Mika Tuunanen,Josef Windsperger,Gérard Cliquet,George Hendrikse,2011-01-12 The theory of networks aims at developing theoretical views on the design and management of alliances franchise chains licensing joint ventures cooperatives and venture capital relations The current trend in economics and management of networks is twofold First there is a strong tendency toward application of theoretical approaches developed both in organizational economics strategic management and organization theory The second trend refers to the development of more integrative views on networks Especially combining organizational economics strategic management and relational views on networks are very promising research directions Starting from this status of research the current book emphasizes network research as a theory driven field by offering new perspectives on contract design decision and ownership rights value creation knowledge management and the role of social capital in franchising networks alliances and cooperatives **Anthony Giddens** Christopher G. A. Bryant,David Jary,1997 Anthony Giddens has made original contributions to the fields of social theory political sociology the sociology of stratifications suicide This set includes carefully selected secondary articles which bring out the scope of his work

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