

KPI METRICS TEMPLATE

Track performance indicators to evaluate goals and inform decisions effectively.

Key Performance Indicator - Metrics											
Region A Performance						Region B Performance					
Item	Category	Q1 Sales	Q2 Sales	Q3 Sales	Q4 Sales	Item	Category	Q1 Sales	Q2 Sales	Q3 Sales	Q4 Sales
Item 1	Electronics	1000	1200	1100	1300	Item 1	Electronics	800	900	850	950
Item 2	Electronics	900	1100	1000	1200	Item 2	Electronics	700	800	750	850
Item 3	Electronics	800	1000	900	1100	Item 3	Electronics	600	700	650	750
Item 4	Electronics	700	900	800	1000	Item 4	Electronics	500	600	550	650
Item 5	Electronics	600	800	700	900	Item 5	Electronics	400	500	450	550
Item 6	Electronics	500	700	600	800	Item 6	Electronics	300	400	350	450
Item 7	Electronics	400	600	500	700	Item 7	Electronics	200	300	250	350
Item 8	Electronics	300	500	400	600	Item 8	Electronics	100	200	150	250
Item 9	Electronics	200	400	300	500	Item 9	Electronics	50	100	75	125
Item 10	Electronics	100	200	150	300	Item 10	Electronics	25	50	37.5	75
Item 11	Electronics	50	100	75	150	Item 11	Electronics	12.5	25	18.75	37.5
Item 12	Electronics	25	50	37.5	75	Item 12	Electronics	6.25	12.5	9.375	18.75
Item 13	Electronics	12.5	25	18.75	37.5	Item 13	Electronics	3.125	6.25	4.6875	9.375
Item 14	Electronics	6.25	12.5	9.375	18.75	Item 14	Electronics	1.5625	3.125	2.34375	4.6875
Item 15	Electronics	3.125	6.25	4.6875	9.375	Item 15	Electronics	0.78125	1.5625	1.171875	2.34375
Item 16	Electronics	1.5625	3.125	2.34375	4.6875	Item 16	Electronics	0.390625	0.78125	0.5859375	1.171875
Item 17	Electronics	0.78125	1.5625	1.171875	2.34375	Item 17	Electronics	0.1953125	0.390625	0.29296875	0.5859375
Item 18	Electronics	0.390625	0.78125	0.5859375	1.171875	Item 18	Electronics	0.09765625	0.1953125	0.146484375	0.29296875
Item 19	Electronics	0.1953125	0.390625	0.29296875	0.5859375	Item 19	Electronics	0.048828125	0.09765625	0.0732421875	0.146484375
Item 20	Electronics	0.09765625	0.1953125	0.146484375	0.29296875	Item 20	Electronics	0.0244140625	0.048828125	0.03662109375	0.0732421875



Kpi Metrics Template

Rachel Sandford



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