

"With some candidates in the 2008 Presidential election embracing every facet of Web 2.0 to get their message out...your next president may be no further than a friend-add on Facebook." — Time

Consumers are increasingly turning to the Internet for information about companies and products. According to Jupiter Research, 70% of viral marketers report increasing brand awareness as one of the most successful areas of their social marketing campaigns. With 70 million active users, Facebook is the Internet's leading social utility. Facebook Pages give businesses the opportunity to build a consumer base, sell products, run promotions, schedule appointments or reservations, share information, and interact with customers. Today, hundreds of thousands of leading brands, restaurants, hotels, writers, filmmakers, bands, and retailers are leveraging Facebook Pages to reach consumers.

Businesses now have the ability to expand their revenue base and acquire new customers through free Facebook Pages. Pages enable customers to interact, learn, purchase, and spread the word about your business to their friends.

The key is Facebook's stable and trusted platform, which gives companies the ability to connect with consumers and participate in the conversations they're already having with their friends about their favorite local spots, artists, films and brands. Every day, most of Facebook's 70 million active users log on to Facebook to learn about their friends and share information about their interests and activities. This regular interaction gives businesses the opportunity to connect with existing and new customers as effectively as a face-to-face meeting.

Insiders Guide To Viral Marketing

G Thomas



Insiders Guide To Viral Marketing:

The PayPal Official Insider Guide to Selling with Social Media Brian Proffitt, 2011-12-16 This book demonstrates to sellers that social media is the ideal focus and PayPal is the best tool to grow profits in today's online marketplace. Key social media sales strategies, tactics, action plans, and real world success stories for all kinds of sellers are presented, making it easier for sellers to choose the right solutions with PayPal. This book shows sellers how they can deploy PayPal payment tools, products, and services through their presence on social media. Sellers will see how to apply PayPal via custom apps, buttons, badges, widgets, and more. Sellers using PayPal can help buyers make transactions as part of their regular networking on posts, blogs, tweets, podcasts, videos, group sites, and more. This book provides a PayPal playbook to help casual sellers and established business owners use social media to build better ongoing customer relationships and more profits online.

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VA Secrets Revealed! An Insider's Guide to Being a Successful Virtual Assistant Alyssa Gregory, 2008-09-09 Whether you're an executive assistant with an entrepreneurial spirit, a small business owner looking for a change, or someone who has dreamed of running a successful business from home, this book is for you. Professional Virtual Assistant Alyssa Gregory shares her expert tips, tools, and secrets to help you. Take a realistic look at virtual assistance. Discover your marketable skills. Identify your ideal client. Market yourself on a budget. Balance work and family. Not only does this book provide realistic advice, but it also includes a comprehensive VA Resource Toolkit with recommended business tools, websites, books, and services. PLUS, by registering your book at www.vasecretsrevealed.com, you'll gain access to checklists, worksheets, and sample documents. An Ask Alyssa tool answers to frequently asked questions and much more.

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