

END-OF-MONTH SALES REPORT TEMPLATE

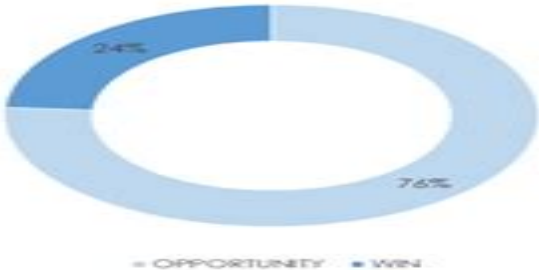
REPORTING PERIOD: MONTH & YEAR

January-28

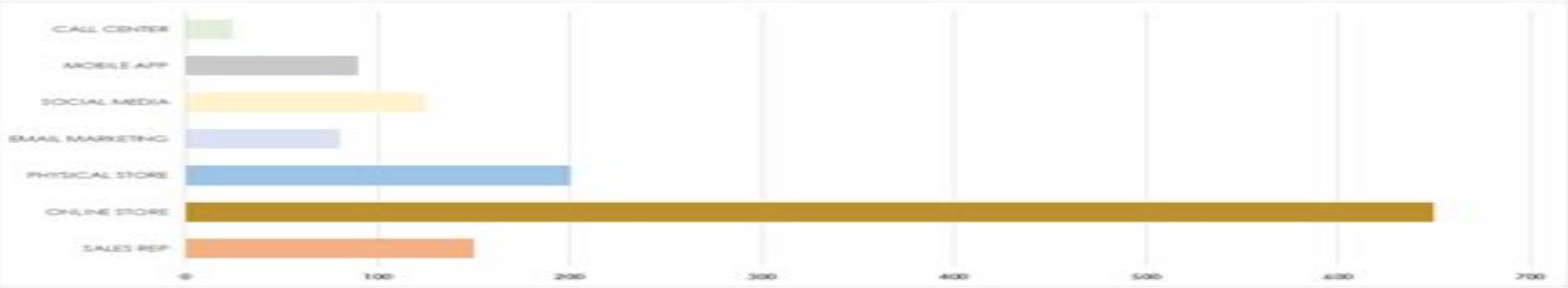
LEAD/OPPORTUNITY



OPPORTUNITY/WIN



SALES VOLUME BY CHANNEL



DASHBOARD DATA

LEAD TO OPPORTUNITY RATIO

LEAD	OPPORTUNITY
44	22

OPPORTUNITY TO WIN RATIO

OPPORTUNITY	WIN
16	5

SALES VOLUME BY CHANNEL

*NUMBER OF UNITS SOLD VIA EACH CHANNEL WITHIN THE REPORTING PERIOD

SALES REP	ONLINE STORE	PHYSICAL STORE	EMAIL MARKETING	SOCIAL MEDIA	MOBILE APP	CALL CENTER
150	650	200	80	125	90	25

SALES REPRESENTATIVE KEY PERFORMANCE INDICATORS

SALES REP NAME	LEAD CONVERSION RATE	KEY PERFORMANCE INDICATORS				
		OUTGOING CALLS	MEETINGS SCHEDULED	CLIENT CONVERSIONS	NEW LEADS WON	REVENUE CLOSED
Jill T.	40%	40	2	18	1	\$0.00
Karl B.	40%	52	4	14	3	\$0.00
						\$0.00
						\$0.00
						\$0.00
						\$0.00

Hotel End Of Month Report Template

Katrin Zwirglmaier



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