

EDITED BY

Amy L. Pablo and Mansour Javidan

# Mergers and Acquisitions

Creating Integrative Knowledge



# <u>Mergers And Acquisitions Creating Integrative</u> <u>Knowledge</u>

**Lutz-Christian Wolff** 

#### Mergers And Acquisitions Creating Integrative Knowledge:

Mergers and Acquisitions Amy L. Pablo, Mansour Javidan, 2004-06-07 This book reviews both successful and unsuccessful mergers and acquisitions exploring the reasons why so many fail to live up to expectations An exploration of why mergers and acquisitions succeed or fail based on rigorous scholarly research Stretches the boundaries of what we know about these complex phenomena Presents original ideas about the merger and acquisition strategy the effects of mergers and acquisitions on performance and the critical processes involved in implementation and integration Explores new areas such as the role of culture and leadership and the importance of knowledge transfer and learning Includes contributions from both highly respected scholars and up and coming stars in the field Mergers and Acquisitions Mark E. Mendenhall, 2005 This book examines the dynamics of the sociocultural processes inherent in mergers and acquisitions and draws implications for post merger integration management MERGERS and Acquisitions Amy L. Pablo, Mansour Javidan, 2004

Mergers and Acquisitions Amy L. Pablo, Mansour Javidan, 2009-02-09 This book reviews both successful and unsuccessful mergers and acquisitions exploring the reasons why so many fail to live up to expectations. An exploration of why mergers and acquisitions succeed or fail based on rigorous scholarly research Stretches the boundaries of what we know about these complexphenomena Presents original ideas about the merger and acquisitionstrategy the effects of mergers and acquisitions on performance and the critical processes involved in implementation and integration Explores new areas such as the role of culture and leadership and the importance of knowledge transfer and learning Includes contributions from both highly respected scholars and and coming stars in the field The Handbook of Mergers and Acquisitions David Faulkner, Satu Teerikangas, Richard J. Joseph, 2012-06-07 With its inception at the end of the nineteenth century as a means of consolidation and reorganization mergers and acquisitions M A have since become quasi institutionalized as one of the primary strategic options for organizations as they seek to secure their position in an ever more competitive and globalizing market place Despite the optimism surrounding M A as strategic moves research on post merger company performance suggests that most firms engaging in M A activity do not achieve the sought after performance targets either immediately or in the years following the deal What is it that drives M A activity when research results do not support the performance expectations of these undertakings Alternatively have M A scholars got it all wrong in the way that M A performance is measured Is the topic too complex enduring and multifaceted to study The Handbook argues that the field of M A is in need of a re rooting past research needs to be critically reviewed and fundamental assumptions revisited A key issue preventing efforts in the practice and study of M A from achieving dynamic syntheses has been the disciplinary gulf separating strategy finance and human relations schools The Handbook aims to bridge the hitherto separate disciplines engaged in the study and practice of M A to provide more meaningful results Toward this end the Handbook brings together a set of prominent and emerging scholars and practitioners engaged in the study of M A to provide thought provoking state of the art overviews of

M A through four specific lenses strategic financial socio cultural and sectorial approaches By summarizing key findings in current research and exploring ways in which the differing approaches could and should be synthesized it aims to highlight the key issues facing M A practitioners and academics at the dawn of the third millennium **Mergers and Acquisitions** Helén Anderson, Virpi Havila, Fredrik Nilsson, 2013 A merger or an acquisition is usually a challenging endeavor which aims to create value for the owner However stakeholder theory shows how such a narrow and one sided focus is detrimental to value creation in general not only for other stakeholders within and outside the organization but also for the owner This book shows how different stakeholders internal and external may play a critical role during a merger or an acquisition process It builds on empirical examples that illustrate how various stakeholders play active roles throughout the different phases and ultimately affect the outcome and the value formation process of the merger or the acquisition Handbook of Research on Mergers and Acquisitions Yaakov Weber, 2012-12-28 For the last four decades researchers in various disciplines have been trying to explain the enduring paradox of the growing activity and volume of mergers and acquisitions M A versus the high failure rate of M A This book explores how underlying concepts and methodologies contributes towards understanding M A and its performance Organizational Justice in Mergers and Acquisitions Nicholas Jackson, 2018-08-13 This book provides a unique account of how perceived justice is influenced by various aspects of an organizational merger and investigates the impact on behavior for those involved in the process Drawing from both psychological and sociological insights the author considers justice from an individual and group perspective in light of the political and strategic implications of mergers and acquisitions Experiences from two empirical cases are used to consider the depth of theoretical analysis provided in terms of practical outcomes for both organizations and employees alike In this pioneering new book the author explores communication employee attitudes trust and commitment and the psychological contract between the employee and the organization emphasizing the importance of developing a new meaning of organizational culture Although primarily aimed at an academic audience this book will also be useful to practitioners as it illuminates the potential pitfalls of overlooking the importance of fair treatment in the workplace Mergers and Acquisitions Olimpia Meglio, Svante Schriber, 2020-03-07 This book provides scholars and practitioners in mergers and acquisitions M As with a solid foundation for further research M As continue to shape the economic landscape across the globe While there is already a huge body of scholarly work on the subject findings appear contradictory and academics and practitioners often struggle to understand what factors make M As successful Due to the lack of an agreed upon definition research findings appear contradictory while in fact they are often simply not comparable To address this the book rethinks how we measure key umbrella constructs It specifically focuses on the conceptualization phase of the measurement process often taken for granted in the current research The Routledge Companion to Mergers and Acquisitions Annette Risberg, David R. King, Olimpia Meglio, 2015-06-19 Mergers and acquisitions M As are events that attract considerable interest from academics and practitioners and much research has been

conducted into their impact on individuals organizations and societies Yet despite all the existing research and the varied theoretical and methodological approaches employed there remains more to learn about M As The Routledge Companion to Mergers and Acquisitions takes a detailed look at this multifacted subject using a novel framework of four domains substantive issues contextual issues methodological issues and conceptual issues Drawing on the expertise of its international team of contributors the volume surveys the state of the field including emerging and cutting edge areas such as social network analysis and corporate branding This Companion will be a rich resource for students researchers and practitioners involved in the study of M As and organizational and strategic studies more widely **Acquisitions** Duncan Angwin, 2007-08-20 This highly topical book provides a multi disciplinary perspective ranging from finance to psychology on the subject of mergers and acquisitions Each chapter introduces key frameworks that relate to a particular perspective and incorporates case studies where these frameworks can be used for interpretive and diagnostic purposes Invites readers to apply the frameworks as maps or tools for analyzing their own organizational experiences via a series of general discussion questions Seeks to develop its perspective by offering analytical insights into actual experiences of mergers and acquisitions in different global contexts successful and unsuccessful presenting new empirically based evidence to support the arguments Drawn from around the world each author is a leading exponent in his or her perspective on mergers and acquisitions Part of the Images of Business Strategy Series which interrogates conventional categories in today s fast changing business world By applying new perspectives books in the series redefine established territories and extend our view of important business phenomena Select international contributions to each volume are integrated by the Editor to provide a richer insight into the business landscape and open up new conceptual horizons Mergers and Acquisitions in Practice Shlomo Y. Tarba, Sir Cary L. Cooper, Riikka M. Sarala, Mohammad F. Ahammad, 2016-12-08 The growth in mergers and acquisitions M understanding and analyzing cultural difference along corporate and national cultural dimensions using measurement tools using negotiation due diligence and planning to analyze the above factors making use of this data during negotiation screening planning agreement and when deciding on post merger integration approaches Students researchers and managers will find this text a vital resource when it comes to understanding this key facet of the international business world Mergers and Acquisitions, Entrepreneurship and Innovation Yaakov Weber, Shlomo Yedidia Tarba, 2016-10-24 This volume of Technology Innovation Entrepreneurship and Competitive Strategy is devoted to research aimed at understanding success and failure factors of mergers and acquisitions in entrepreneurial firms Contributions are multidisciplinary and cross cultural and tackle key issues from a variety of theoretical and empirical perspectives

**Leading Professionals** Laura Empson,2017-09-01 Professional organizations such as accounting and consulting firms law firms and investment banks are fundamental to the functioning of the global economy Yet many of the most powerful are notoriously private This book uncovers the complex messy and surprisingly emotional challenges of leading professional

organizations revealing the realities that lies beneath the professional surface which these organizations present to the outside world Individual professionals highly educated highly intelligent and highly opinionated are generally reluctant to see themselves as followers and may be equally reluctant to put themselves forward as leaders They value their autonomy and confer authority on their leaders on a highly contingent basis How does a professional come to be seen as a leader within a professional organization How do leaders maintain their position once they have reached the top of their organization How do they navigate the complex power relationships among their professional colleagues and actually get things done Leading Professionals Power Politics and Prima Donnas analyses the complex power dynamics and interpersonal politics that lie at the heart of leadership in professional organizations It is based on Laura Empson's scholarly research into the world's leading professional organizations across a range of sectors including interviews with over 500 senior professionals in 16 countries It draws on the latest organizational and leadership theory to analyse in detail exactly how professionals come together to create leadership It identifies how change happens within professional organizations and explains why their leaders so often fail Organizational Psychology of Mergers and Acquisitions Camelia Oancea, Caroline Kamau, 2020-06-08 Organizational Psychology of Mergers and Acquisitions provides a comprehensive perspective that helps you understand empathise and protect the wellbeing of employees who experience mergers and acquisitions This book gives a state of the art review that crosses different subjects within psychology including psychobiology neuroscience social psychology interpersonal relationships and organizational psychology This book discusses why many employees think of mergers or acquisitions as scary or threatening events why negative emotions are prevalent their psychobiological impact and how to assess employees emotional responses using a new toolkit It helps readers learn what counts as good leadership considering the role of charisma personality context and information processing abilities This book includes the issue of organizational learning and the relevance of occupational health and safety to due diligence about mergers and acquisitions through case studies about organizations sued for cancer or cancer related mortality after a merger or acquisition This book is mandatory reading for students academics and practitioners working with organizations experiencing a merger or an acquisition such as consultants human resource professionals psychologists occupational health professionals and employees involved in strategy management or people development **Advances in Mergers and Acquisitions** Cary L. Cooper, Sydney Finkelstein, 2012-01-02 Focuses on the studies of the advances in mergers and acquisitions from scholars in different countries with different research questions relying on different theoretical perspectives This title helps scholars think about Mergers & Acquisitions in China Lutz-Christian Wolff, 2008 Author Lutz mergers and acquisitions in different ways Christian Wolff of the Chinese University of Hong Kong discusses various aspects of M A in their practical context particularly drawing out hidden intricacies and how to deal with them from the viewpoint of foreign investors The book head on topics such as due diligence structuring options M A activity by diverse players in various targets as well as anti trust tax

and labour issues Includes comprehensive references and bilingual versions of the most important M A related laws and regulations that will turn savvy foreign investors into more astute dealmakers While the central government has somewhat revamped opaque regulations Mergers Acquisitions in China Law and Practice lends needed clarity by providing a structured introduction to the legal aspects of China s M A regime The Art of Capital Restructuring H. Kent Baker, Halil Kiymaz, 2011-06-07 The most up to date guide on making the right capital restructuring moves The Art of Capital Restructuring provides a fresh look at the current state of mergers acquisitions and corporate restructuring around the world The dynamic nature of M As requires an evolving understanding of the field and this book considers several different forms of physical restructuring such as divestitures as well as financial restructuring which refers to alterations in the capital structure of the firm The Art of Capital Restructuring not only explains the financial aspects of these transactions but also examines legal regulatory tax ethical social and behavioral considerations In addition to this timely information coverage also includes discussion of basic concepts motives strategies and techniques as well as their application to increasingly complex real world situations Emphasizes best practices that lead to M A success Contains important and relevant research studies based on recent developments in the field Comprised of contributed chapters from both experienced professionals and academics offering a variety of perspectives and a rich interplay of ideas Skillfully blending theory with practice this book will put you in a better position to make the right decisions with regard to capital restructuring in today s dynamic business Successful Management of Mergers & Acquisitions: Development of a Synergy Tracking Tool for the Post Merger Integration Vincent Schade, 2014-02-01 In Business Development Mergers Acquisitions M A have become an increasingly attractive growth opportunity among companies over a long period of time Nowadays there is hardly a day where current developments of ongoing M A transactions or speculations about presumed M A deals cannot be followed in the daily press It is proved that a huge number of M A did not deliver on their promises The majority of failed M A are a result of mismanagement during the Post Merger Integration PMI when processes have to be adjusted personnel need to be teamed up and corporate cultures have to be reconciled This study deals predominantly with aspects of synergy management whereby the main focus is on synergy tracking as a support function of the synergy management An emphasis is on the analysis of realization efforts that need to be done by the management during the PMI To provide a solution and ease the aforementioned issues of synergy realization a synergy tracking tool which serves as an effective support instrument during the PMI is developed Chinese Acquisitions in Developed Countries Alessandra Vecchi, 2018-12-15 This book assesses Chinese acquisitions in developed countries evaluates the drivers and opportunities and above all explores the major operational challenges It discusses topics such as cross cultural issues integration strategies risk and resilience the influence of emerging technologies servitization impacts on reshoring corporate social responsibility branding strategies knowledge management and transfer of best practices While emerging market multinational corporations EMNCs use of mergers and

acquisitions as a strategic vehicle has received considerable attention much less is known about their post entry activities such as the implementation of post acquisition and integration strategies It can be expected that compared with their Western counterparts EMNCs will face radically different challenges that may undermine the success of their products brands and marketing Addressing these issues by means of a case study approach this book is an ideal teaching resource for a variety of courses at both undergraduate and postgraduate level It also appeals to academics researchers and practitioners with a keen interest in manufacturing industry

Mergers And Acquisitions Creating Integrative Knowledge: Bestsellers in 2023 The year 2023 has witnessed a remarkable surge in literary brilliance, with numerous compelling novels captivating the hearts of readers worldwide. Lets delve into the realm of popular books, exploring the fascinating narratives that have charmed audiences this year. Mergers And Acquisitions Creating Integrative Knowledge: Colleen Hoovers "It Ends with Us" This heartfelt tale of love, loss, and resilience has gripped readers with its raw and emotional exploration of domestic abuse. Hoover masterfully weaves a story of hope and healing, reminding us that even in the darkest of times, the human spirit can triumph. Uncover the Best: Taylor Jenkins Reids "The Seven Husbands of Evelyn Hugo" This intriguing historical fiction novel unravels the life of Evelyn Hugo, a Hollywood icon who defies expectations and societal norms to pursue her dreams. Reids compelling storytelling and compelling characters transport readers to a bygone era, immersing them in a world of glamour, ambition, and selfdiscovery. Mergers And Acquisitions Creating Integrative Knowledge: Delia Owens "Where the Crawdads Sing" This mesmerizing coming-of-age story follows Kya Clark, a young woman who grows up alone in the marshes of North Carolina. Owens spins a tale of resilience, survival, and the transformative power of nature, captivating readers with its evocative prose and mesmerizing setting. These popular novels represent just a fraction of the literary treasures that have emerged in 2023. Whether you seek tales of romance, adventure, or personal growth, the world of literature offers an abundance of captivating stories waiting to be discovered. The novel begins with Richard Papen, a bright but troubled young man, arriving at Hampden College. Richard is immediately drawn to the group of students who call themselves the Classics Club. The club is led by Henry Winter, a brilliant and charismatic young man. Henry is obsessed with Greek mythology and philosophy, and he quickly draws Richard into his world. The other members of the Classics Club are equally as fascinating. Bunny Corcoran is a wealthy and spoiled young man who is always looking for a good time. Charles Tavis is a quiet and reserved young man who is deeply in love with Henry. Camilla Macaulay is a beautiful and intelligent young woman who is drawn to the power and danger of the Classics Club. The students are all deeply in love with Morrow, and they are willing to do anything to please him. Morrow is a complex and mysterious figure, and he seems to be manipulating the students for his own purposes. As the students become more involved with Morrow, they begin to commit increasingly dangerous acts. The Secret History is a exceptional and thrilling novel that will keep you guessing until the very end. The novel is a warning tale about the dangers of obsession and the power of evil.

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