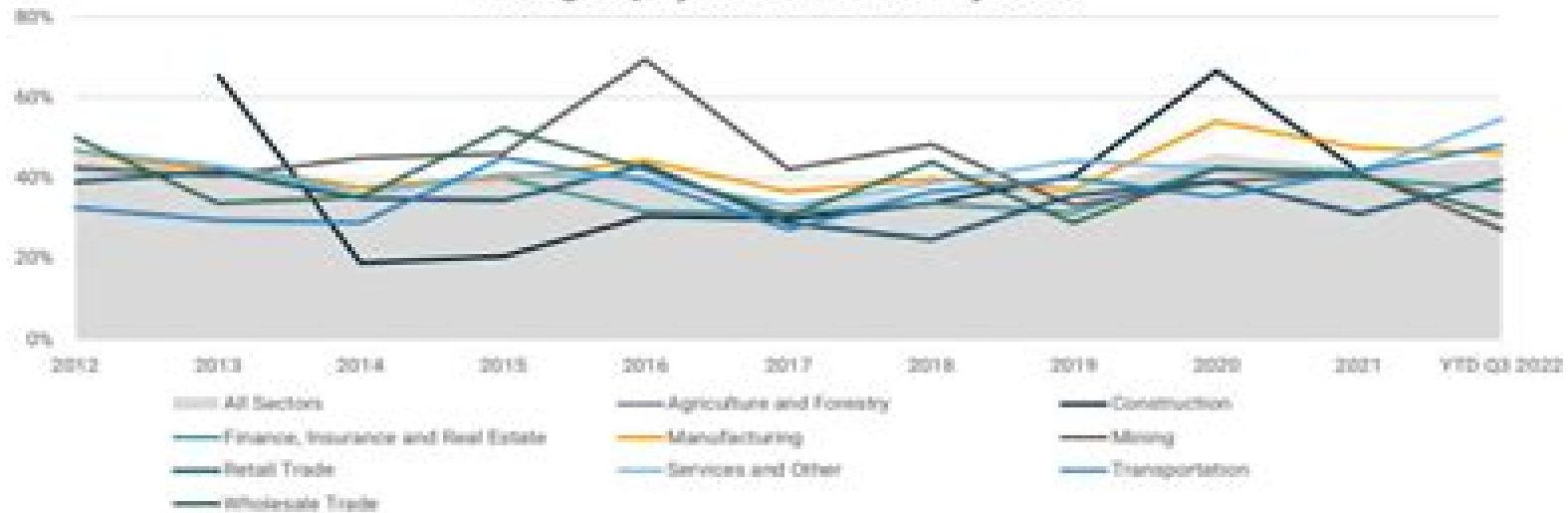


CONTROL PREMIUM STUDY

3RD QUARTER 2022

Average Equity Control Premium by Sector



SIC Code Range	Industry Classification	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	YTD Q3 2022
0112-0912	Agriculture and Forestry	N/A	N/A	N/A	35.0%	N/A	N/A	N/A	51.4%	N/A	68.9%	N/A
1011-1499	Mining	42.5%	40.6%	44.9%	46.1%	69.4%	42.2%	48.3%	33.1%	39.1%	41.2%	27.1%
1521-1799	Construction	N/A	65.4%	18.9%	20.4%	30.4%	29.7%	33.6%	40.6%	66.5%	41.8%	N/A
2011-3999	Manufacturing	46.3%	41.5%	37.7%	40.2%	44.3%	36.6%	39.9%	37.3%	54.0%	47.4%	46.1%
4011-4789	Transportation	32.5%	29.5%	28.8%	45.1%	39.2%	27.2%	36.7%	40.0%	35.2%	41.8%	48.1%
5012-5199	Wholesale Trade	50.1%	33.6%	35.3%	52.2%	42.1%	30.6%	44.0%	28.7%	42.3%	40.9%	30.5%
5211-5999	Retail Trade	39.1%	41.7%	34.9%	34.4%	43.2%	28.7%	24.7%	35.6%	39.2%	31.0%	39.5%
6021-6799	Finance, Insurance and Real Estate	46.9%	42.7%	37.6%	40.1%	31.6%	31.2%	33.6%	31.3%	42.7%	40.0%	37.0%
7011-9999	Services and Other	46.7%	43.1%	36.0%	41.1%	40.2%	33.1%	38.6%	44.3%	42.3%	41.8%	54.6%
0112-9999	All Sectors	45.3%	41.4%	36.5%	40.7%	40.8%	33.3%	37.2%	37.4%	46.1%	42.6%	44.9%

Mergerstat Control Premium Study 2013

**Irina Ivashkovskaya, Svetlana
Grigorieva, Eugene Nivorozhkin**



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Financial Valuation, + Website James R. Hitchner, 2017-05-01 A practically focused resource for business valuation professionals *Financial Valuation Applications and Models* provides authoritative reference and practical guidance on the appropriate defensible way to prepare and present business valuations With contributions by 30 top experts in the field this new fourth edition provides an essential resource for those seeking the most up to date guidance with a strong emphasis on applications and models Coverage includes state of the art methods for the valuation of closely held businesses nonpublic entities intangible and other assets with comprehensive discussion on valuation theory a consensus view on application and the tools to make it happen Packed with examples checklists and models to help you navigate your valuation project this book also provides hundreds of expert tips and best practices in clear easy to follow language The companion website provides access to extensive appendix materials and the perspectives of valuation thought leaders add critical insight throughout each step of the process Valuation is an important part of any organization s overall financial strategy and seemingly small inaccuracies or incomplete assessments can have big repercussions This book walks you through the valuation process to give you the skills and understanding you need to get it done right Learn best practices from 30 field leading experts Follow clear examples for complex or unfamiliar scenarios Access practical tools that streamline the valuation process Understand valuation models and real world applications The business valuation process can become very complex very quickly and there s no substitute for clear guidance and a delineated framework in the run up to completion Get organized from the beginning and be systematic and methodical every step of the way *Financial Valuation Applications and Models* is the all encompassing expert guide to business valuation projects

Financial Valuation James R. Hitchner, 2017-04-28 A practically focused resource for business valuation professionals *Financial Valuation Applications and Models* provides authoritative reference and practical guidance on the appropriate defensible way to prepare and present business valuations With contributions by 30 top experts in the field this new fourth edition provides an essential resource for those seeking the most up to date guidance with a strong emphasis on applications and models Coverage includes state of the art methods for the valuation of closely held businesses nonpublic entities intangible and other assets with comprehensive discussion on valuation theory a consensus view on application and the tools to make it happen Packed with examples checklists and models to help you navigate your valuation project this book also provides hundreds of expert tips and best practices in clear easy to follow language The companion website provides access to extensive appendix materials and the perspectives of valuation thought leaders add critical insight throughout each step of the process Valuation is an important part of any organization s overall financial strategy and seemingly small inaccuracies or incomplete assessments can have big repercussions This book walks you through the valuation process to give you the skills and understanding you need to get it done right Learn best practices from 30 field leading experts Follow clear examples for complex or unfamiliar scenarios Access practical tools that

streamline the valuation process Understand valuation models and real world applications The business valuation process can become very complex very quickly and there s no substitute for clear guidance and a delineated framework in the run up to completion Get organized from the beginning and be systematic and methodical every step of the way Financial Valuation Applications and Models is the all encompassing expert guide to business valuation projects **Market Tremors** Hari P. Krishnan,Ash Bennington,2021-09-14 Since the Global Financial Crisis the structure of financial markets has undergone a dramatic shift Modern markets have been zombified by a combination of Central Bank policy disintermediation of commercial banks through regulation and the growth of passive products such as ETFs Increasingly risk builds up beneath the surface through a combination of excessive leverage and crowded exposure to specific asset classes and strategies In many cases historical volatility understates prospective risk This book provides a practical and wide ranging framework for dealing with the credit positioning and liquidity risk that investors face in the modern age The authors introduce concrete techniques for adjusting traditional risk measures such as volatility during this era of unprecedented balance sheet expansion When certain agents in the financial network behave differently or in larger scale than they have in the past traditional portfolio theory breaks down It can no longer account for toxic feedback effects within the network Our feedback based risk adjustments allow investors to size their positions sensibly in dangerous set ups where volatility is not providing an accurate barometer of true risk The authors have drawn from the fields of statistical physics and game theory to simplify and quantify the impact of very large agents on the distribution of forward returns and to offer techniques for dealing with situations where markets are structurally risky yet realized volatility is low The concepts discussed here should be of practical interest to portfolio managers asset allocators and risk professionals as well as of academic interest to scholars and theorists **Cost of Capital, + Website** Shannon P. Pratt,Roger J. Grabowski,2014-04-21 A one stop shop for background and current thinking on the development and uses of rates of return on capital Completely revised for this highly anticipated fifth edition Cost of Capital contains expanded materials on estimating the basic building blocks of the cost of equity capital the risk free rate and equity risk premium There is also discussion of the volatility created by the financial crisis in 2008 the subsequent recession and uncertain recovery and how those events have fundamentally changed how we need to interpret the inputs to the models we use to develop these estimates The book includes new case studies providing comprehensive discussion of cost of capital estimates for valuing a business and damages calculations for small and medium sized businesses cross referenced to the chapters covering the theory and data Addresses equity risk premium and the risk free rate including the impact of Federal Reserve actions Explores how to use Morningstar s Ibbotson and Duff Phelps Risk Premium Report data Discusses the global cost of capital estimation including a new size study of European countries Cost of Capital Fifth Edition puts an emphasis on practical application To that end this updated edition provides readers with exclusive access to a companion website filled with supplementary materials allowing you to continue to learn in a hands on fashion long after closing the book

Understanding the Polish Capital Market Marek Dietl, Dariusz Zarzecki, 2022-12-30 The first stock exchange in Warsaw capital city of the Kingdom of Poland was established in 1817 Over the past 205 years the fortunes of the capital market have been closely linked to the bumpy road of Polish history The establishment of the GPW Warsaw Stock Exchange in 1991 was a landmark for transformation from a centrally planned communist economy to a market driven capitalist one Since the doors of the exchange reopened Polish GDP per capita current USD increased eight times translating into an average yearly growth rate of over 7% The capital market has played a pivotal role in the economic success of Poland over the last three decades It is not easy to precisely quantify the impact as it was rather a spill over effect Economic growth has fostered the development of a capital market and more efficient conversion of savings to investments via the capital market The excellence of capital market institutions can be gauged with reference to various parameters A synthetic measure is so called market status According to FTSE Russell global index provider Polish capital attained developed market status in 2018 being the first and only post communist state to do so It is fair to say that transformation has been completed and developed market status indicates clearly that the institutions and regulations are world class The current challenge is competing with other developed markets for the best issuers and offering the most demanding investors an excellent trading experience This book offers scientific insight into the Polish capital market story Authored by a group of renowned scholars with contributions aspiring to the highest academic standards for theoretical considerations and empirical research The book covers various topics including links between monetary policy and capital markets micro and macro market structures and investors and issuers behaviour and strategies All chapters are rooted in contemporary finance theory supported by various econometric models based on the most recently available data The book aims to provide academics and practitioners insight into the Polish capital market appealing especially to those interested in gaining a deeper understanding of emerging markets successful transformation into developed ones It can also be used as supplementary reading for doctoral and master s students in finance particularly relating to capital markets and economics predominantly development economics and economic policy

Understanding Business Valuation Gary R. Trugman, 2018-01-08 This fifth edition simplifies a technical and complex area of practice with real world experience and examples Expert author Gary Trugman s informal easy to read style covers all the bases in the various valuation approaches methods and techniques Author note boxes throughout the publication draw on Trugman s veteran practical experience to identify critical points in the content Suitable for all experience levels you will find valuable information that will improve and fine tune your everyday activities

Valuing a Business, Sixth Edition: The Analysis and Appraisal of Closely Held Companies Shannon P. Pratt, ASA Educational Foundation, 2022-04-05 Accurately analyze and appraise any business with the most trusted guide to valuation Originally published more than 40 years ago Valuing a Business set the standard for excellence in the appraisal field and is the world s most respected valuation reference This edition reflects the substantial advances in the tools and sophistication in business

valuation as well as new appraisal standards and regulations that have evolved since it was last published in 2008 These advances fall broadly into three categories Increasing consensus among the valuation professional organizations on standards methodology and terminology Updated appraisal rules regulations standards and guidance issued by governmental or quasigovernmental and professional bodies Major advances in the quantity quality and accessibility of empirical data available to support business valuation conclusions Valuing a Business provides thorough coverage and step by step analyses of virtually every topic important to you including standards and credentials valuation theory and principles gathering data site visits financial statement analysis writing reports buy sell agreements litigation support services and much more This landmark resource is a complete one stop compendium of information on the full range of valuation concepts and methods

Mergers, Acquisitions, and Other Restructuring Activities Donald DePamphilis, 2013-10-01 In the seventh edition of Mergers Acquisitions and Other Restructuring Activities winner of a 2014 Textbook Excellence Award Texty from the Text and Academic Authors Association Donald DePamphilis looks into the heart of current economic trends In addition to a new chapter on the ways deals are financed more than 85% of the 54 integrative case studies are new and involve transactions announced or completed since 2010 This new edition anchors its insights and conclusions in the most recent academic research with references to more than 170 empirical studies published in leading peer reviewed journals since 2010 Practical exhibits case studies involving diverse transactions easy to understand numerical examples and hundreds of discussion questions and practical exercises are included This substantially updated content supplemented by questions from CFA Institute examinations offers the only comprehensive exploration of today s business transactions Mergers acquisitions and restructuring transactions reveal the inner workings of our economy This longstanding award winning treatment lays out what every student and professional should understand about their parts what they are intended to accomplish and what their competitive strategic and value consequences are Winner of a 2014 Texty Award from the Text and Academic Authors Association Includes up to date and notable transactions Facebook s takeover of Instagram and LinkedIn s IPO and regulations Dodd Frank Act of 2010 and JOBS Act of 2012 Covers recent trends emerging country acquirers in global M As and tactics top up options and cash rich split offs Additional content available online **Strategic Deals in Emerging**

Capital Markets Irina Ivashkovskaya, Svetlana Grigorieva, Eugene Nivorozhkin, 2019-12-09 The industrial development of emerging markets has been a powerful driver for mergers and acquisitions The contributions collected in this book assess major M to identify deal performance relationships and the determinants of success or failure to reveal the drivers for the premium in M and to capture market responses to different M A strategies By doing so the book makes a significant contribution to the literature which has to date largely focused on developed markets *Sukzessive Anteilserwerbe im IFRS-Konzernabschluss* Nils Gimpel-Henning, 2015-11-27 Die Bilanzierung von sukzessiven Unternehmenserwerben im IFRS Konzernabschluss wurde im Rahmen des mehrere Jahre andauernden Projekts Business Combinations grundlegend

bearbeitet Der spezifischen Herausforderung derartiger Gesch ftsvorf lle n mlich der Neu Konsolidierung der bereits vor der Beherrschungserlangung gehaltenen Anteile begegnete der IASB im Zuge der Neuherausgabe von IFRS 3 mit einer strengen Fair Value Orientierung Eine tranchenweise auf historischen Wertans tzen basierende Anwendung der Erwerbsmethode wie sie noch in den Vorg ngerstandards vorgesehen war ist demnach nicht mehr zul ssig Wie aktuelle Gesch ftserichte zeigen k nnen die derzeitigen Bilanzierungsvorgaben erhebliche Auswirkungen auf die im Konzernabschluss dargestellte Verm gens Finanz und Ertragslage extern wachsender Konzerne haben Vor diesem Hintergrund macht es sich der Verfasser zur Aufgabe die derzeit geltenden Bilanzierungsvorschriften zu sukzessiven Unternehmenserwerben eingehend zu analysieren hinsichtlich bestehender Auslegungsfragen zu konkretisieren sowie kritisch zu w rdigen Um eine m glichst ganzheitliche Analyse zu gew hrleisten wird die Untersuchung nicht auf die von IFRS 3 abgedeckten Sachverhalte beschr nkt Vielmehr werden s mtliche Fallkonstellationen sukzessiver Anteilserwerbe in deren Rahmen es zu einem Statuswechsel einer Unternehmensbeteiligung kommt in den Blick genommen Den dabei z T bestehenden Regelungsl cken begegnet der Verfasser mit der Ableitung einer m glichst entscheidungsn tzlichen Bilanzierung Aufbauend auf der Analyse und W rdigung des aktuellen IFRS Regelungskanons wird dar ber hinaus ein de lege ferenda Vorschlag herausgearbeitet auf dessen Basis die Berichterstattung ber sukzessive Anteilserwerbe im Vergleich zu den bisherigen Vorschriften verbessert sowie zugleich vereinheitlicht werden k nnte

Valutazione Mario Massari, Marco Villani, Laura Zanetti, 2022-09-08T00:00:00+02:00 Il libro illustra i principi che ispirano le valutazioni aziendali e le best practice che nel tempo si sono affermate in questo ambito a livello internazionale Il volume si compone di due parti Nella prima sono approfondite sia da un punto di vista teorico che applicativo le tecniche valutative di base Pi precisamente sono descritte le configurazioni di valore le logiche da seguire per riclassificare i dati aziendali storici e prospettici le modalit di stima del costo del capitale le diverse metodologie di valutazione tra le quali in particolare il metodo finanziario e il metodo dei multipli Nella seconda parte del libro invece sono illustrate le principali questioni da affrontare in funzione dell ambito in cui si colloca la valutazione A questo proposito gli autori esaminano tra le altre cose le valutazioni nell ambito delle operazioni di aggregazione le valutazioni finalizzate allo svolgimento dell impairment test la valutazione delle banche delle imprese in crisi e delle iniziative in ambito ESG approfondendo altres le logiche da seguire nella valutazione degli intangibili e dei danni

Mergerstat Control Premium Study Mergerstat Review, **Valuing Professional Practices and Licenses** Ronald L. Brown, 2013-12-19 For anyone representing lawyers doctors and other professionals or their spouses one of the thorniest problems in divorce cases continues to be assessing the worth of the professional practice Valuing Professional Practices and Licenses has been used nationwide as the essential practice guide in this area of matrimonial law Over 45 chapters newly revised by a team of savvy matrimonial practitioners offer complete and current information on the valuation of professional practices degrees and licenses There is also coverage of difficult topics such as merger double dipping celebrity goodwill and how to best represent

clients in these complex cases Plus the updated Fourth Edition has been expanded and revised with new chapters on key topics such as the difficulties of representing lawyers in divorces the various factors included in the sale of a law practice relevant to valuation for divorce litigation the effective use of financial experts and the bankruptcy aspects of awards of professional assets With Valuing Professional Practices and Licenses legal analysis and expert commentary valuation Examples Explanations sample reports checklists and forms to use for discovery and sample question and answer sequences you ll be fully prepared to represent your professional clients efficiently and successfully **2000 Mergerstat Control Premium Study** Mergerstat Review,2000-05-01 *Selling Your IT Business* Robert J. Chalfin,2013-05-06 For close to twenty years I have observed Mr Chalfin helping owners business advisors and students get a grip on the slippery issues of selling a business This book is a valuable distillation of his expertise Ian MacMillan Dhirubhai Ambani Professor of Innovation and Entrepreneurship The Wharton School University of Pennsylvania Bob provided us with valuable outside perspective while we prepared our business for sale and during the sale process His book is an excellent guideline for business owners thinking about selling their company Steve Gerlicher Entrepreneur Bob Chalfin s experience and intellect make this book essential reading for IT business owners Provides thoughtful analysis and practical advice invaluable to anybody who is even considering selling their business Louis W Fryman Esq Chairman Emeritus Fox Rothschild LLP Bob Chalfin brings unparalleled experience to developing and executing these transactions His insights are tempered by years of formulating these deals and then describing the methods to hundreds of students at The Wharton School Stephen M Sammut Senior Fellow Wharton Entrepreneurial Programs Managing Director Burrill International This book covers all the bases for someone selling an IT or really any business The observations on buyer motivations are particularly insightful Mark Goodwin Executive Vice President and Chief Operating Officer Pioneer Investments *Advanced Estate Planning Techniques* ,2001 Mergerstat Review Control Premiums 2002 Valusource,2003-04-01 Based on new IRS rulings calculating discounts and premiums is more important than ever With this unique study critical and difficult to define premiums and discounts are now a snap with over 50 separate industry categories of real market based control and minority transactions Mergerstat Control Premiums save time when entering data into Express Business Valuation 2003 or ValuSource Pro 2003 Data transferred with a simple mouse click No proofing necessary No time consuming typing of data **Mergerstat Control Premiums 2000** ValuSource Staff,2001-03-30 Based on new IRS rulings calculating discounts and premiums is more important than ever With this unique study critical and difficult to define premiums and discounts are now a snap with over 50 separate industry categories of real market based control and minority transactions Mergerstat Control Premiums save time when entering data into ValuSource Pro 2001 or Value Express 2001 Data transferred with a simple mouse click No proofing necessary No time consuming typing of data How to save money on this and other ValuSource products Call 800 825 8763 today You may be eligible for a discount or we might be running a special offer on this and other fine ValuSource products The AUTOMATIC

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FactSet Mergerstat Review 2013 ,2013-04-15 The Factset Mergerstat Review is widely regarded as the cornerstone of any quality mergers and acquisitions library providing convenient and immediate access to comprehensive and accurate statistics and analysis of mergers and acquisitions involving U S companies including privately held publicly traded and cross border transactions It also analyzes unit divestitures management buyouts and certain asset sales The data and analysis in each edition are drawn from the industry leading global mergers and acquisitions database verified by expert analysts and backed by FactSet Mergerstat's superior 40 year reputation for comprehensive and accurate research Professionals use the annual Factset Mergerstat Review to anchor their research expand their M A data and enhance their overall M A market and industry knowledge **2020 Mergerstat Review** FACTSET MERGERSTAT.,2020-04-25 The FactSet Mergerstat Review is the cornerstone of any mergers and acquisitions library This must have resource delivers comprehensive rosters data and statistics on merger and acquisition M A transactions that involve U S companies including privately held publicly traded and cross border transactions and also lists unit divestitures management buyouts and certain asset sales

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