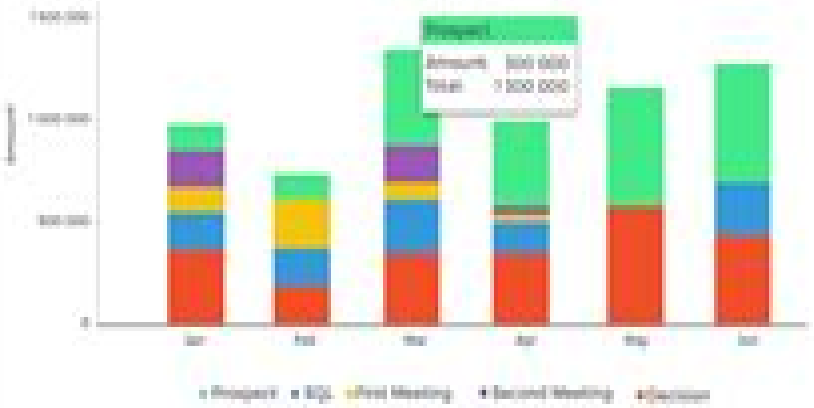
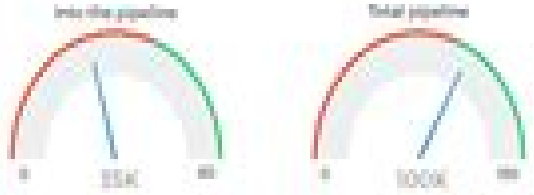
Open sales by stage

# Opportunities	Win rate
15	87%
Lead time (days)	**Ave. deal size**
5	125 000

Pipeline by closed date

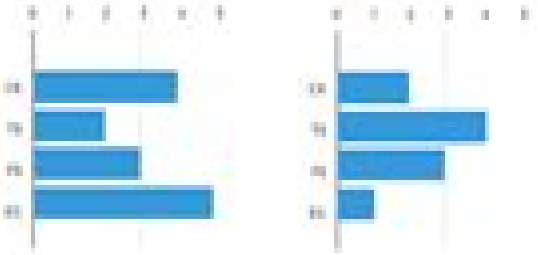


Pipeline requirements



Quantity	Quantity
# of opportunities	# of opportunities
4	8

Activities



Company	Owner	Open amount
Cruise Works	Jon	60 000
IT works	Fredrik	125 000
i Centrum	Thomas	75 000
Danfoss	Linda	150 000
Trelleborg	Peter	21 000
Avanza	Sally	36 000
Total		467 000

Glance Guide Analytics

Anthony S. Fauci

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